金融科技



FinTech: Financial Technology

Fintech 金融科技: 金融服務科技創新

(Fintech: Technology Innovation in Financial Services)

1052FinTech03 MIS EMBA (M2263) (8595) Fri, 12,13,14 (19:20-22:10) (D409)



Min-Yuh Day 戴敏育 Assistant Professor 專任助理教授

Dept. of Information Management, Tamkang University

淡江大學 資訊管理學系



課程大綱 (Syllabus)

```
週次 (Week) 日期 (Date) 內容 (Subject/Topics)
  2017/02/17 Fintech 金融科技課程介紹
              (Course Orientation for Fintech: Financial Technology)
              Fintech 金融科技的演進:貨幣與金融服務
  2017/02/24
              (Evolution of Fintech: Money and Financial Services)
              Fintech 金融科技:金融服務科技創新
  2017/03/03
              (Fintech: Technology Innovation in Financial Services)
              Fintech 金融科技與金融服務價值鏈
  2017/03/10
              (Fintech and Financial Services Value Chain)
              Fintech 金融科技商業模式創新
  2017/03/17
              (Fintech Business Models Innovation)
             Fintech 金融科技個案研究 I
  2017/03/24
              (Case Study on Fintech I)
```

課程大綱 (Syllabus)

```
週次 (Week) 日期 (Date) 內容 (Subject/Topics)
              金融服務消費者心理與行為
  2017/03/31
               (Consumer Psychology and Behavior on Financial Services)
  2017/04/07 教學行政觀摩日 (Off-campus study)
  2017/04/14 區塊鏈技術
9
               (Blockchain Technology)
               [Invited Speaker: Dr. Raymund Lin, IBM (林俊叡 博士,IBM)]
               期中報告 (Midterm Project Report)
   2017/04/21
10
               Python Pandas財務大數據分析
    2017/04/28
11
                (Finance Big Data Analytics with Pandas in Python)
                人工智慧與深度學習金融科技
    2017/05/05
                (Artificial Intelligence and Deep Learning for Fintech)
```

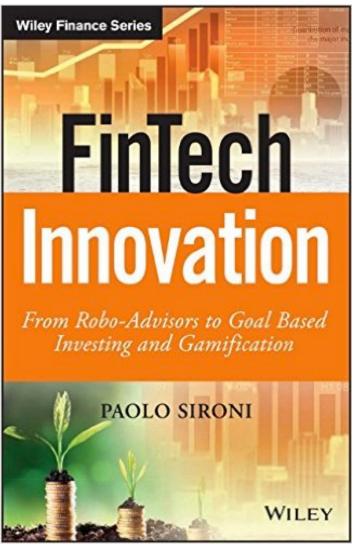
課程大綱 (Syllabus)

```
週次 (Week) 日期 (Date) 內容 (Subject/Topics)
   2017/05/12 Fintech 金融科技個案研究Ⅱ
               (Case Study on Fintech II)
               金融科技財富管理:機器人理財顧問
   2017/05/19
14
               (Robo-Advisors for Wealth Management in Fintech)
               投資組合最佳化與程式交易
   2017/05/26
               (Portfolio Optimization and Algorithmic Trading)
               金融科技智慧問答系統
   2017/06/02
16
               (Intelligent Question Answering System for Fintech)
               期末報告 I (Final Project Presentation I)
   2017/06/09
17
   2017/06/16 期末報告 II (Final Project Presentation II)
18
```

Fintech: Technology Innovation in Financial Services

FinTech Innovation:

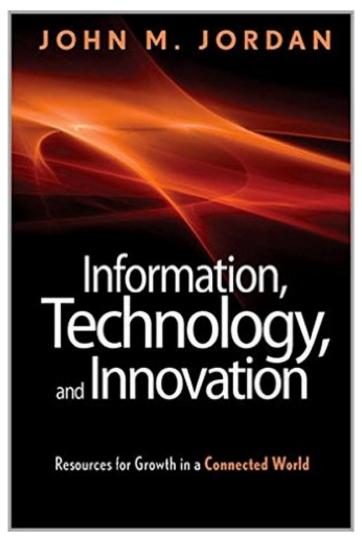
From Robo-Advisors to Goal Based Investing and Gamification,
Wiley



John M. Jordan (2012),

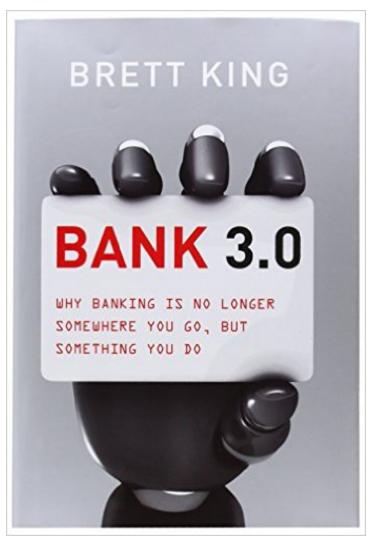
Information, Technology, and Innovation:

Resources for Growth in a Connected World, Wiley



Brett King (2012), Bank 3.0

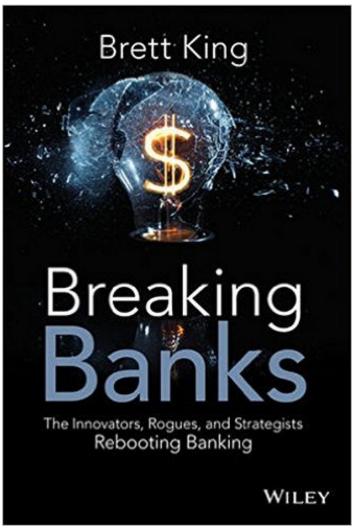
Why banking is no longer somewhere you go, but something you do,
Marshall Cavendish International Asia Pte Ltd



Brett King (2014),

Breaking Banks:

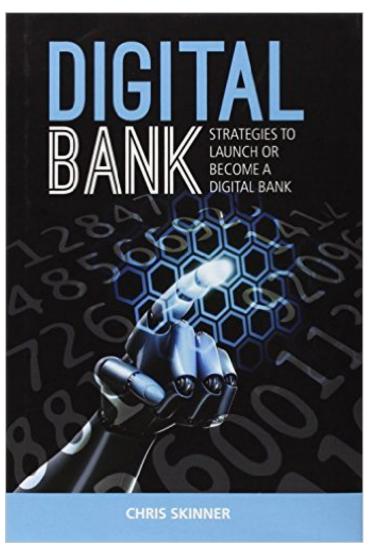
The Innovators, Rogues, and Strategists Rebooting Banking
Wiley



Chris Skinner (2014),

Digital Bank:

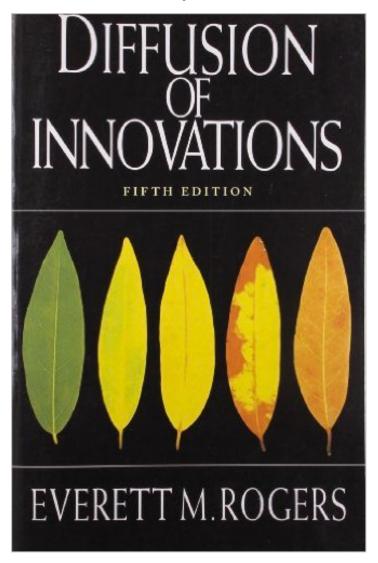
Strategies to Launch or Become a Digital Bank, Marshall Cavendish International Asia Pte Ltd



Everett M. Rogers (2003),

Diffusion of Innovations,

5th Edition, Free Press



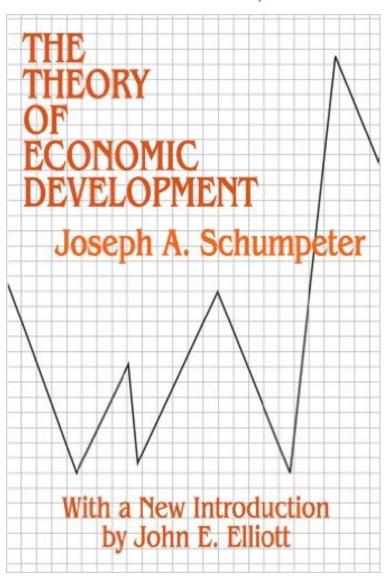
(Rogers, 1962; 1971; 1983; 1995; 2003)

Joseph A. Schumpeter,

The Theory of Economic Development:

An Inquiry into Profits, Capital, Credit, Interest, and the Business Cycle,

Transaction Publishers, 1982



(Schumpeter, 1912)

Financial Technology FinTech

"providing financial services by making use of software and modern technology"

Financial Services

Technology Innovation

Innovation

Innovation: a new idea, method, or device

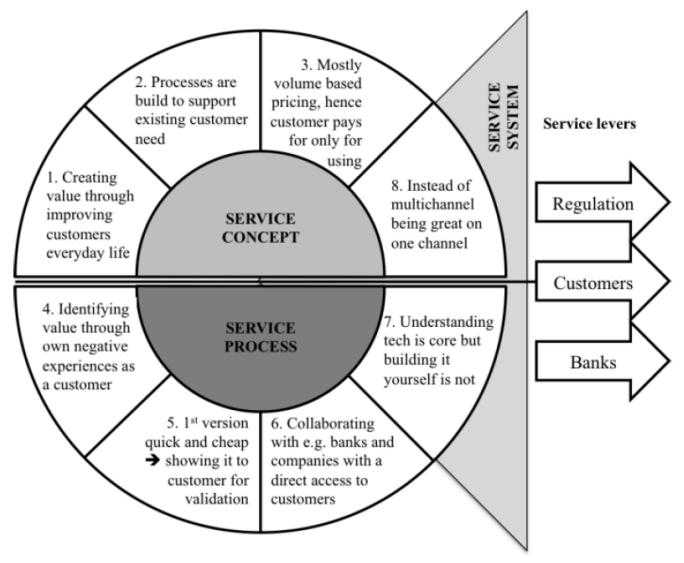
Innovation: something new

Novelty: something new or unusual

the novelty of a self-driving car

Creativity is not a new Idea. **Creativity is** an old belief you leave behind

FinTechs as Service Innovators: Analysing Components of Innovation



Innovation "a process of searching and recombining existing knowledge elements"

Search and recombination process to innovate: A review of the empirical evidence and a research agenda



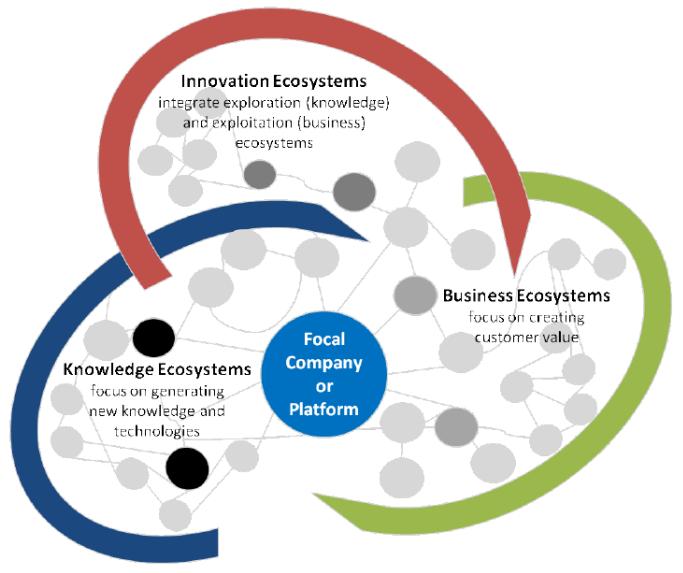
Innovation Research Economics, Sociology and **Technology Management**

Innovation Research in Economics, Sociology and Technology Management

	Stage of process	Level of study	Type of innovation		
Economists	Generation Idea generation Project definition	Industry	Product and process Only technical Only radical		
Technologists					
Contextual technologists	Generation Commercialization and marketing Diffusion	Innovation (in the industry context)	Product and process Only technical Radical and incremental		
Organizational technologists	Generation Idea generation Problem solving adoption Adoption Initiation	Organizational Sub-system	Product and process Only technical Radical and incremental		
Sociologists					
Variance sociologists	Adoption Initiation Implementation	Organization	Product and process Technical and administrative Radical and incremental		
Process sociologists	rocess sociologists Adoption Initiation Implementation		Product and process Technical and administrative Radical and incremental		

Business, Innovation, and Knowledge Ecosystems

Business, Innovation, and Knowledge Ecosystems



Innovation Ecosystems Characteristics

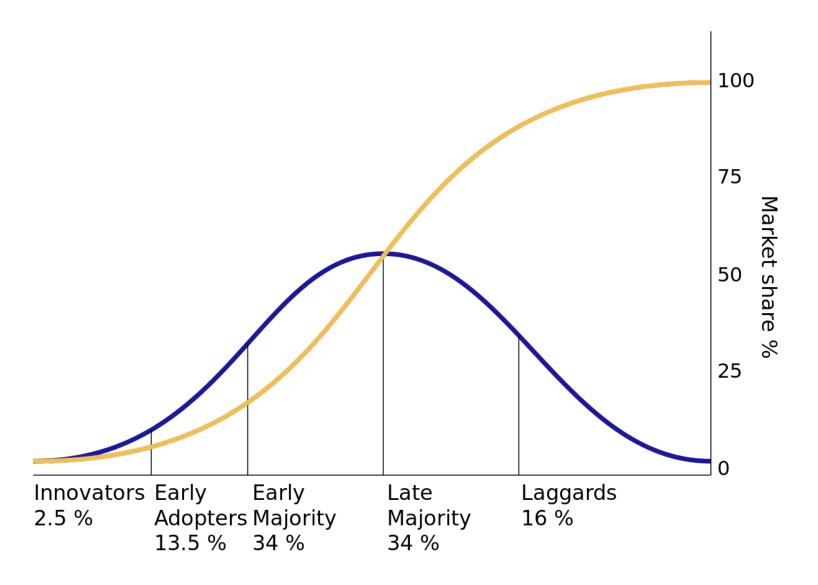
	Business Ecosystems	Innovation Ecosystems	Knowledge Ecosystems			
Baseline of Ecosystem	Resource exploitation for customer value	Co-creation of innovation	Knowledge exploration			
Relationships and Connectivity	Global business relationships both competitive and co-operative	Geographically clustered actors, different levels of collaboration and openness	Decentralized and disturbed knowledge nodes, synergies through knowledge exchange			
Actors and Roles	Suppliers, customers, and focal companies as a core, other actors more loosely involved	Innovation policymakers, local intermediators, innovation brokers, and funding organizations	Research institutes, innovators, and technology entrepreneurs serve as knowledge nodes			
Logic of Action	A main actor that operates as a platform sharing resources, assets, and benefits or aggregates other actors together in the networked business operations	Geographically proximate actors interacting around hubs facilitated by intermediating actors	A large number of actors that are grouped around knowledge exchange or a central non-proprietary resource for the benefit of all actors			

Diffusion of Innovation Theory (DOI)

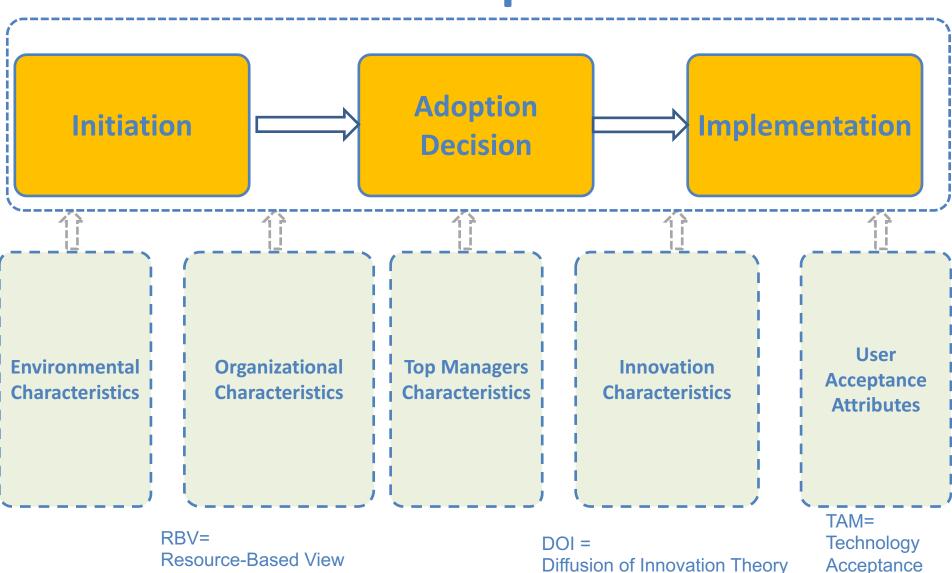
Innovation (Diffusion of Innovation)

- 1. Relative advantage
- 2. Compatibility
- 3. Complexity
- 4. Trialability
- 5. Observability

Diffusion of Innovation



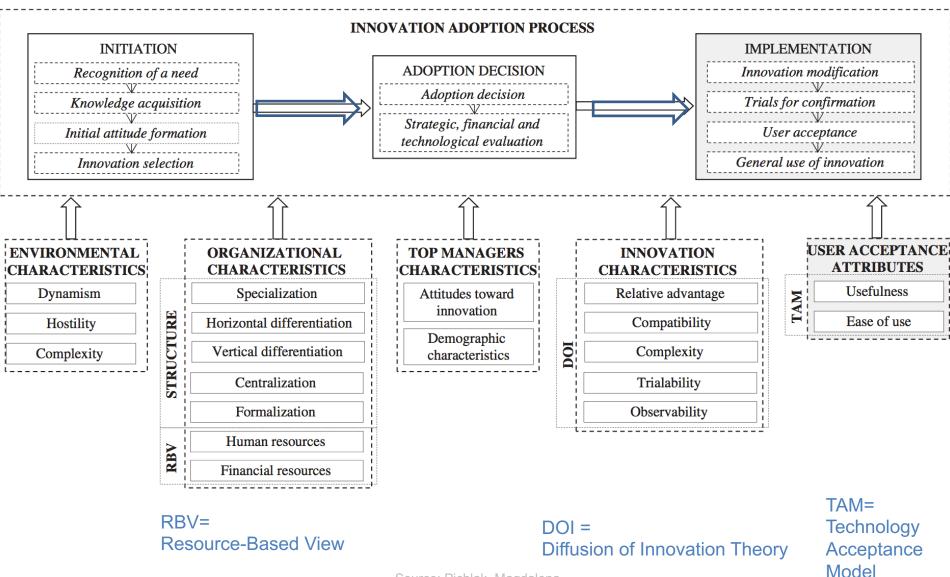




Source: Pichlak, Magdalena.

3

Model



Source: Pichlak, Magdalena.

		Initiation				Adoption decision				Implementation						
Factors		Mean	Ме	Q3	Q1	QD	Mean	Ме	Q3	Q1	QD	Mean	Ме	Q3	Q1	QD
Environmental characteristics	Dynamism	3.4	3	4	2.75	0.625	3.6	4	4	3	0.5	4	4	5	4	0.5
	Hostility	3.3	3	4.25	3	0.625	3.9	4	4.25	3.75	0.25	3.7	4	4.5	3.5	0.5
	Complexity	4.5	5	5	4	0.5	3.2	3	4	2.75	0.625	3.3	3	4.25	3	0.625
Organizational characteristics	Specialization	3.8	4	4.25	3.75	0.25	2.9	3	4	2	1	2	2	3.25	2	0.625
J	Horizontal differentiation	2.8	3	3.75	2.75	0.5	2.7	3	3.5	2	0.75	2	2	3.5	2	0.75
	Vertical differentiation	2.1	2	3.25	2	0.625	3.3	3	4	2.5	0.75	3.1	3	4	2.75	0.625
	Centralization	2	2	3.25	2	0.625	3.8	4	4.25	3.75	0.25	3.9	4	4.25	3.75	0.25
	Formalization	2.1	2	3	1.75	0.625	3	3	4.25	3	0.625	3.3	3	4	3	0.5
	Human resources	4.9	5	5	4.5	0.25	4	4	5	4	0.5	4.1	4	5	4	0.5
	Financial resources	3.2	3	4	2.5	0.75	4.1	4	4.25	3.75	0.25	4.8	5	5	4	0.5
Top managers characteristics	Top managers attitude towards innovation	4.1	4	4.5	4	0.25	3.9	4	4.25	3.75	0.25	4	4	4.5	3.5	0.5
	Top managers demographic characteristics	2.3	2	3.25	1.75	0.75	2	2.5	3	1	1	2.2	2	3	1.5	0.75
Innovation characteristics	Relative advantage	3	3	4	2.75	0.625	4.4	4.5	5	4	0.5	3.1	3	4	2.75	0.625
	Compatibility	2.8	3	3.5	2	0.75	3.9	4	4.25	3.75	0.25	3.9	4	4.25	3.75	0.25
	Complexity	3.6	4	4.25	3.75	0.25	3.8	4	4	3.75	0.125	3.9	4	4.25	3.75	0.25
	Trialability	3.2	3	4	2.75	0.625	3.1	3	4	2.5	0.75	4.1	4	5	4	0.5
	Observability	3.4	3.5	4.25	3	0.625	3.1	3.5	4	2	1	3.3	3	4.25	3	0.625
User acceptance attributes	Usefulness											3.2	3	4	2	1
,	Ease of use											4	4	5	4	0.5

Note.

Me = median; Q = quartile; QD = quartile deviation.

Initiation			Adoption o	decision		Implementation				
Factors	Round 1	Round 2	Factors	Round 1	Round 2	Factors	Round 1	Round 2		
Complexity in the environment	4.5	4.2	Dynamism in the environment	3.6	3.4	Dynamism in the environment	4.0	3.8		
Specialization	3.8	3.4	Hostility in the environment	3.9	4.0	Hostility in the environment	3.7	3.4		
Horizontal differentiation	2.8	3.1	Centralization	3.8	3.8	Centralization	3.9	3.8		
Human resources	4.9	5.0	Human resources	4.0	4.2	Formalization	3.3	3.2		
Top managers attitude towards innovation	4.1	4.3	Financial resources	4.1	4.4	Human resources	4.1	4.4		
Innovation complexity	3.6	3.3	Top managers attitude towards innovation	3.9	4.0	Financial resources	4.8	5.0		
			Relative advantage	4.4	4.1	Top managers attitude towards innovation	4.0	4.4		
			Innovation compatibility	3.9	3.6	Innovation compatibility	3.9	3.8		
			Innovation complexity	3.8	3.8	Innovation complexity	3.9	3.9		
						Innovation trialability	4.1	3.9		
						Ease of use	4.0	4.2		

FinTech Innovation FinTech high-level classification

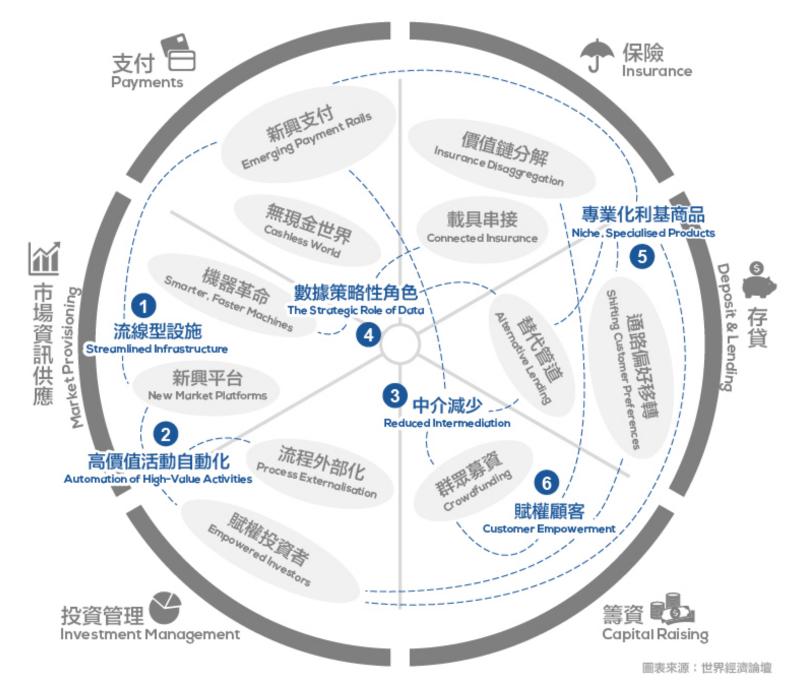
Robo Lending **Analytics Others** Payments **Advisors Profile** Re-Balance Advice **Indexing**

FinTech: Financial Services Innovation



FinTech: Financial Services Innovation

- 1. Payments
- 2. Insurance
- 3. Deposits & Lending
 - 4. Capital Raising
- 5. Investment Management6. Market Provisioning

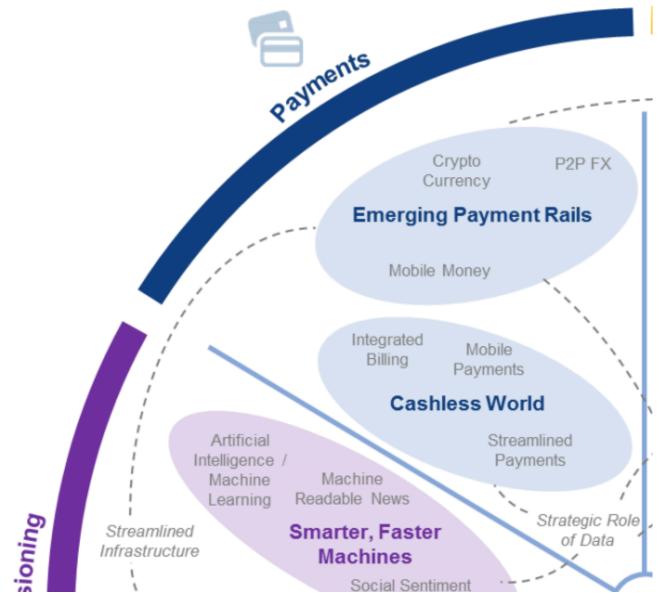


FinTech: Financial Services Innovation



圖表來源: Fugle團隊整理

FinTech: Payment



FinTech: Payment Cashless World Emerging Payment Rails

創新

關鍵趨勢

無現金世界 Cashless World

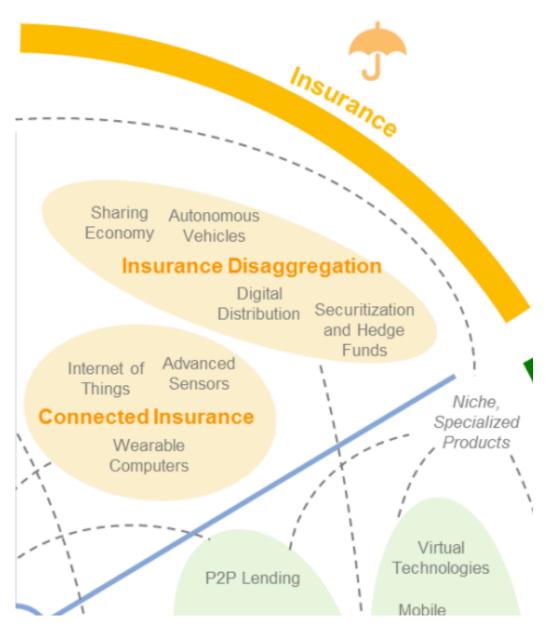
流線型支付 (Streamlined Payment)、次世代安全 (Next Generation Security)、帳單整合、手機支付

新興支付 Emerging Payment Rails

密碼協定 (Cryptographic Protocols)、行動 錢包、P2P

圖表來源:Fugle團隊整理

FinTech: Insurance



FinTech: Insurance Insurance Disaggregation Connected Insurance

創新

關鍵趨勢

價值鏈裂解

Insurance Disaggregation 裂解分佈 (Disaggregated Distribution)、共享 經濟、第三方資本、自動駕駛車

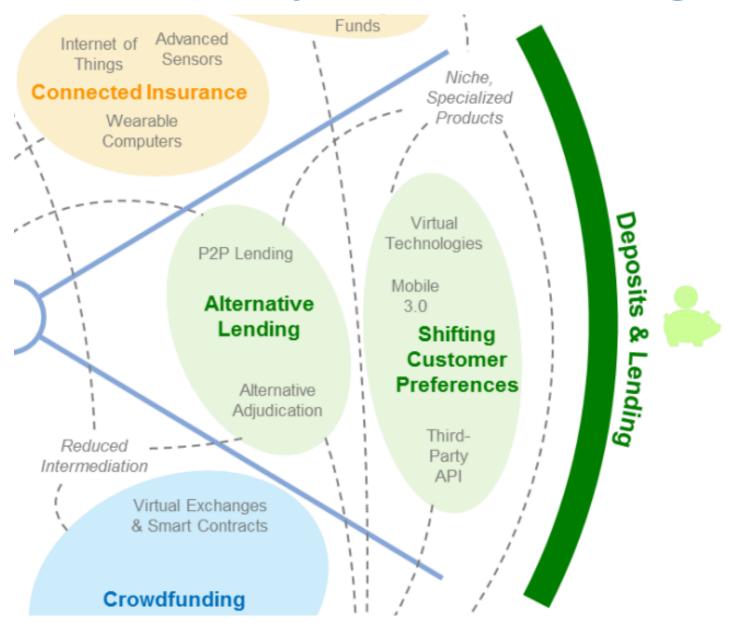
保險串接裝置

Connected Insurance

高性價比感測器、穿戴式裝置、物聯網、標 準化平台

圖表來源: Fugle 團隊整理

FinTech: Deposits & Lending



FinTech: Deposits & Lending Alternative Lending Shifting Customer Preferences

創新

關鍵趨勢

替代管道

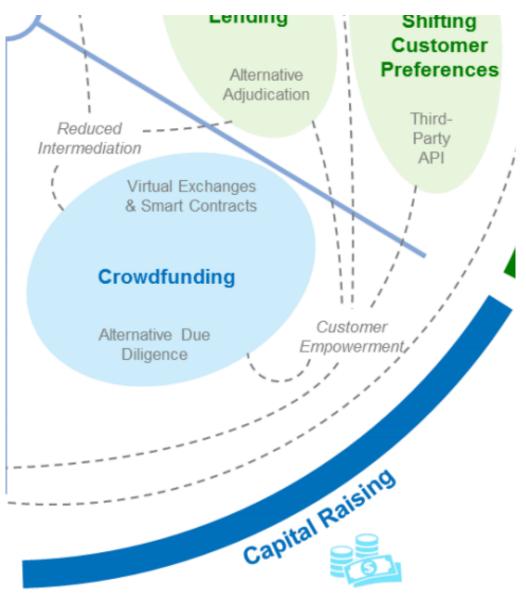
Alternative Lending 另類仲裁(Alternative Adjudication)、自動 化流程、P2P

通路偏好移轉

Shifting Customer Preferences 虛擬銀行 2.0、銀行即平台:API、行動銀行 進化

圖表來源: Fugle 画隊整理

FinTech: Capital Raising



FinTech: Capital Raising Crowdfunding

創新

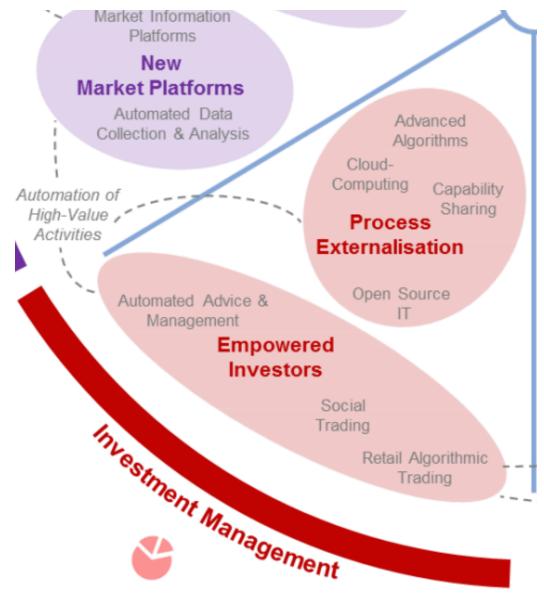
關鍵趨勢



群眾募資 Crowdfunding 另類仲裁 (Alternative Adjudication)、賦權天使投資者 (Empowered Angel Investors)

圖表來源: Fugle團隊整理

FinTech: Investment Management



5 FinTech: Investment Management Empowered Investors Process Externalization

創新

關鍵趨勢

賦權投資者

Empowered Investors 社群交易、機器推薦與財富管理、零售演算 法交易 (Retail Algorithmic Trading)

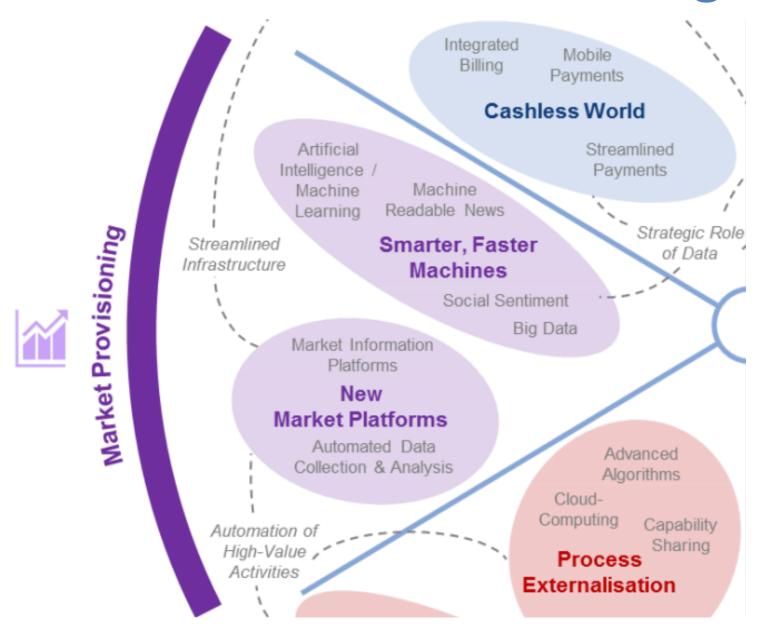
流程外部化

Process Externalisation 流程即服務 (Process-as-a-Service, PaaS)、 能力共享 (Capability Sharing)、進階分析、自 然語言

圖表來源: Fugle 國隊整理

51

FinTech: Market Provisioning





FinTech: Market Provisioning Smarter, Faster Machines New Market Platforms

創新

關鍵趨勢

機器革命

Smarter, Faster Machines 機器易用數據 (Machine Accessible Data)、人工智慧 / 機器學習、大數據

新興平台

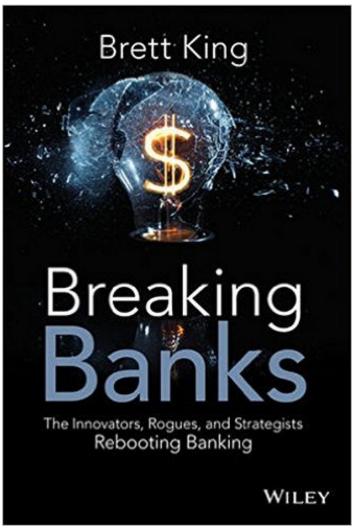
New Market Platforms 固定收益商品平台 ALGOMI、基金 / 組合型基金平台 NOVUS、私募 / 創投平台 BISON、未公發股權平台 LIQUITY、原物料商品與衍生性合約平台 ClauseMatch

圖表來源:Fugle團隊整理

Brett King (2014),

Breaking Banks:

The Innovators, Rogues, and Strategists Rebooting Banking
Wiley



"In the next 10 years, we'll see more disruption and changes to the banking and financial industry than we've seen in the preceding 100 years."

(Brett King, 2014)

Fintech: Financial Technology

Disrupting Banking: The Fintech Startups That Are Unbundling Wells Fargo, Citi and **Bank of America**

Fintech: Unbunding the Bank

Unbundling of a Bank



Fintech: Unbunding the Bank

Wealth Management: Wealthfront

Unbundling of a Bank

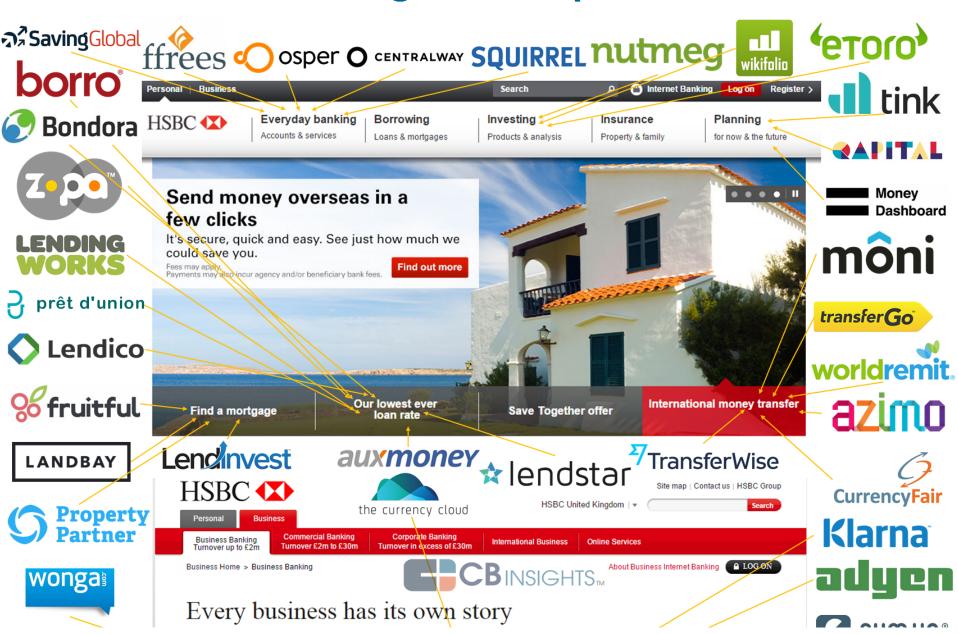


Fintech: Financial Technology Disrupting **European Banking:** The FinTech Startups That Are Unbundling HSBC, Santander, and **BNP**

Unbundling of a European Bank



Unbundling of a European Bank



Financial Technology (Fintech) Categories

- 1. Banking Infrastructure
- 2. Business Lending
- 3. Consumer and Commercial Banking
- 4. Consumer Lending
- 5. Consumer Payments
- 6. Crowdfunding
- 7. Equity Financing
- 8. Financial Research and Data
- 9. Financial Transaction Security
- 10. Institutional Investing
- 11. International Money Transfer
- 12. Payments Backend and Infrastructure
- 13. Personal Finance
- 14. Point of Sale Payments
- 15. Retail Investing
- 16. Small and Medium Business Tools

FinTech Ecosystem (April 2015)











1,072 Companies

Contact info@venturescanner.com to see all companies











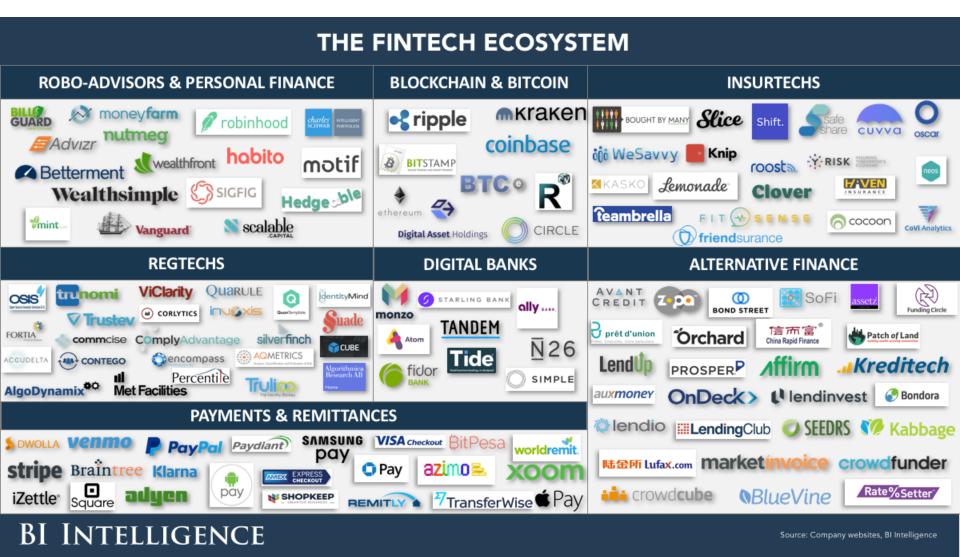


Consumer

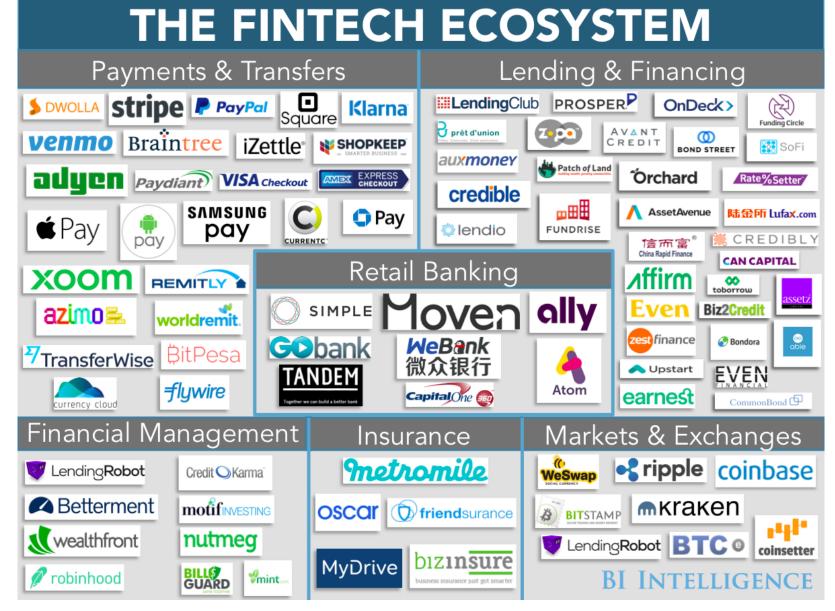


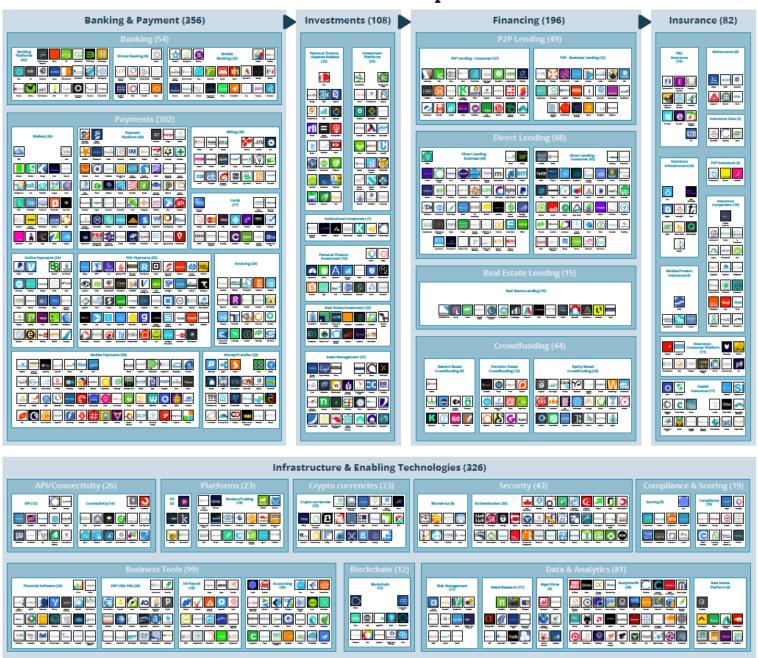


Financial Technology (FinTech)



Financial Technology (FinTech)





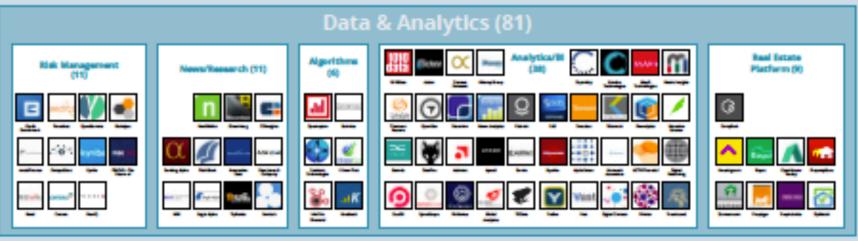
FinTech Landscape Enabling Technologies Data & Analytics

Technologies (326)









FINTECH | LANDSCAPE

everisDigital







68

FinTech Startups Worldwide

Bankcard Organization



Acquiring Service Provider









Prepaid Card Issuer





Online Payment Company





Telecom Operator



City Commercial Bank



Mobile Payment Company

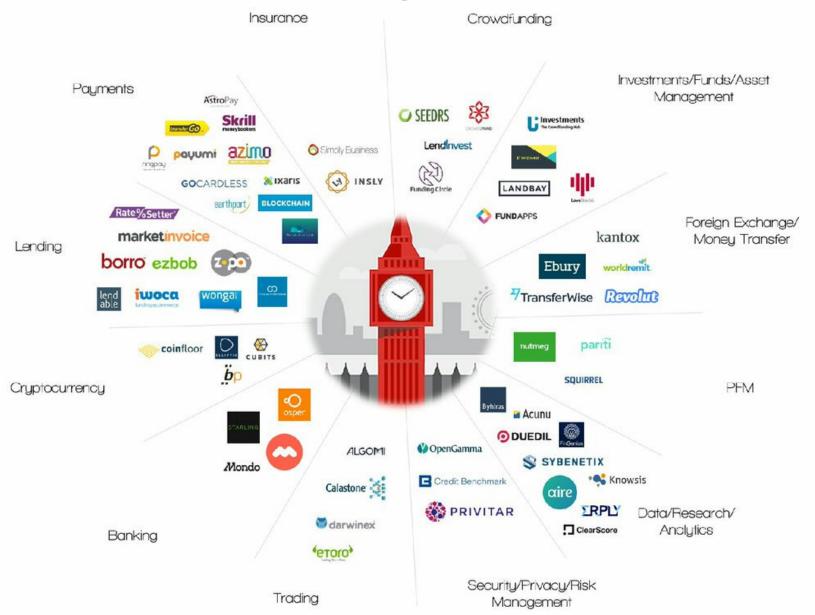


State-owned Bank



Joint-stock Bank









FinTech Map Switzerland

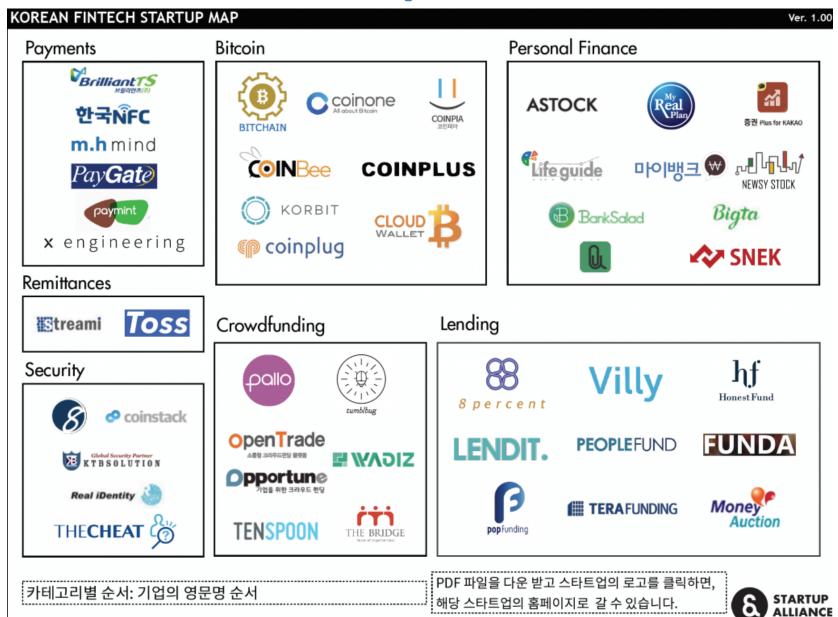
Juni 2016







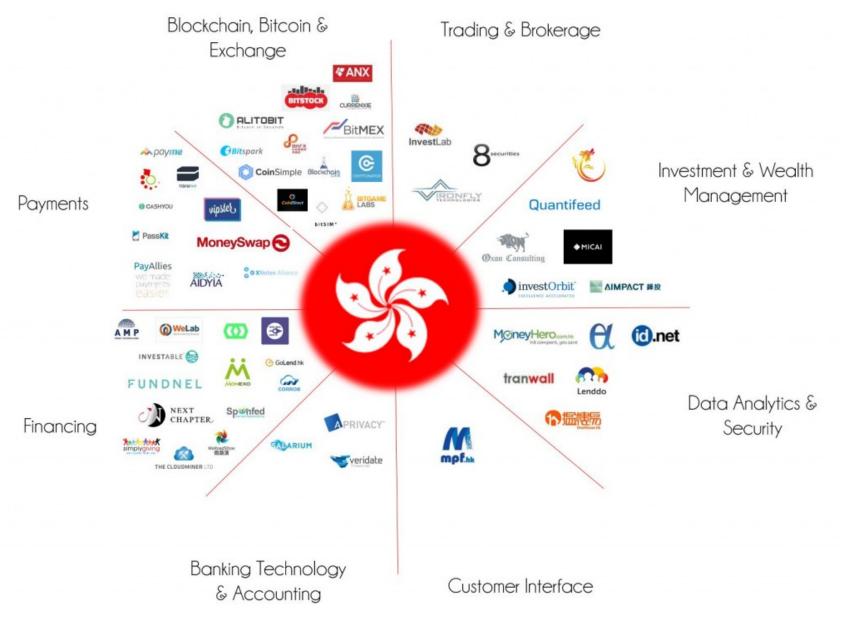




Singapore FinTech Landscape







References

- Paolo Sironi (2016), "FinTech Innovation: From Robo-Advisors to Goal Based Investing and Gamification", Wiley.
- Brett King (2014), "Breaking Banks: The Innovators, Rogues, and Strategists Rebooting Banking", Wiley.
- Brett King (2012), "Bank 3.0: Why banking is no longer somewhere you go, but something you do", John Wiley & Sons
- Susanne Chishti and Janos Barberis (2016), "The FINTECH Book: The Financial Technology Handbook for Investors, Entrepreneurs and Visionaries", Wiley.
- Gopalakrishnan, Shanti, and Fariborz Damanpour. "A review of innovation research in economics, sociology and technology management." Omega 25, no. 1 (1997): 15-28.
- Pichlak, Magdalena. "The innovation adoption process: A multidimensional approach." Journal of Management and Organization 22, no. 4 (2016): 476.
- Everett M. Rogers (2003), "Diffusion of Innovations", Free Press, 5th Edition