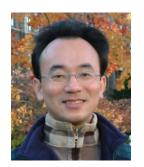
## 大數據分析 (Big Data Analysis)



## AI機器人理財顧問

(Artificial Intelligence for Robo-Advisors)

1091BDA07 MBA, IM, NTPU (M5127) (Fall 2020) Wed 7, ,8, 9 (15:10-18:00) (B8F40)



Min-Yuh Day 戴敏育 Associate Professor

副教授

Institute of Information Management, National Taipei University

國立臺北大學 資訊管理研究所



## 課程大綱 (Syllabus)



- 週次 (Week) 日期 (Date) 內容 (Subject/Topics)
- 1 2020/09/16 大數據分析介紹 (Introduction to Big Data Analysis)
- 2 2020/09/23 AI人工智慧與大數據分析 (AI and Big Data Analysis)
- 3 2020/09/30 Python 大數據分析基礎 (Foundations of Big Data Analysis in Python)
- 4 2020/10/07 數位沙盒第一堂課:數位沙盒服務平台簡介 (Digital Sandbox Lesson 1: Introduction to FintechSpace Digital Sandbox)
- 5 2020/10/14 數位沙盒第二堂課:工程師操作說明與實作教學 (Digital Sandbox Lesson 2: Hands-on Practices)
- 6 2020/10/21 Python Pandas 大數據量化分析 (Quantitative Big Data Analysis with Pandas in Python)

## 課程大綱 (Syllabus)



- 週次 (Week) 日期 (Date) 內容 (Subject/Topics)
- 7 2020/10/28 Python Scikit-Learn 機器學習 I (Machine Learning with Scikit-Learn in Python I)
- 8 2020/11/04 數位沙盒第三堂課:學生小組討論實作與成果發表 (Digital Sandbox Lesson 3: Learning Teams Hands-on Project Discussion and Project Presentation)
- 9 2020/11/11 期中報告 (Midterm Project Report)
- 10 2020/11/18 Python Scikit-Learn 機器學習 II (Machine Learning with Scikit-Learn in Python II)
- 11 2020/11/25 TensorFlow 深度學習金融大數據分析 I (Deep Learning for Finance Big Data Analysis with TensorFlow I)
- 12 2020/12/02 大數據分析個案研究 (Case Study on Big Data Analysis)

## 課程大綱 (Syllabus)



- 週次 (Week) 日期 (Date) 內容 (Subject/Topics)
- 13 2020/12/09 TensorFlow 深度學習金融大數據分析 II (Deep Learning for Finance Big Data Analysis with TensorFlow II)
- 14 2020/12/16 TensorFlow 深度學習金融大數據分析 III (Deep Learning for Finance Big Data Analysis with TensorFlow III)
- 15 2020/12/23 AI 機器人理財顧問
  (Artificial Intelligence for Robo-Advisors)
- 16 2020/12/30 金融科技智慧型交談機器人 (Conversational Commerce and Intelligent Chatbots for Fintech)
- 17 2021/01/06 期末報告 I (Final Project Report I)
- 18 2021/01/13 期末報告 II (Final Project Report I)

## Artificial Intelligence for Robo-Advisors

## Robotic Process Automation (RPA)

## Al Robo-Advisor In FinTech

### **AIWISFIN**

### **Al Conversational Robo-Advisor**

## (人工智慧對話式理財機器人)

First Place, InnoServe Awards 2018



https://www.youtube.com/watch?v=sEhmyoTXmGk

## 2018 The 23<sup>th</sup> International ICT Innovative Services Awards (InnoServe Awards 2018)



- Annual ICT application competition held for university and college students
- The largest and the most significant contest in Taiwan.
- More than ten thousand teachers and students from over one hundred universities and colleges have participated in the Contest.

## 2018 International ICT Innovative Services Awards (InnoServe Awards 2018)

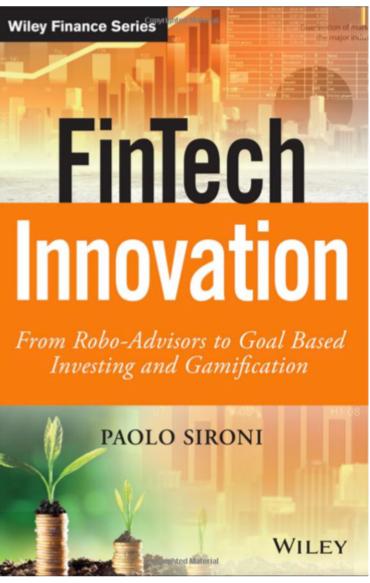
(2018第23屆大專校院資訊應用服務創新競賽)



### **FinTech Innovation:**

### From Robo-Advisors to Goal Based Investing and Gamification,

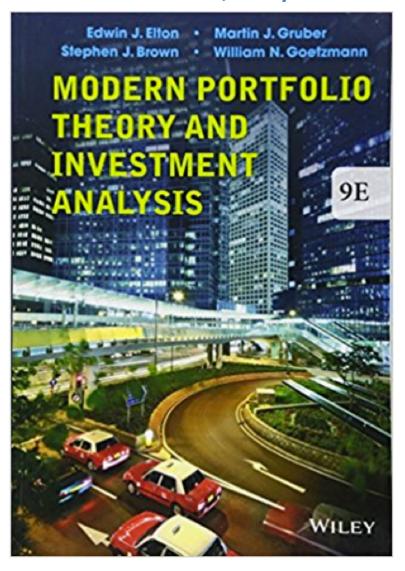
Paolo Sironi, Wiley, 2016



Edwin J. Elton, Martin J. Gruber, Stephen J. Brown, and William N. Goetzmann (2014),

### Modern Portfolio Theory and Investment Analysis,

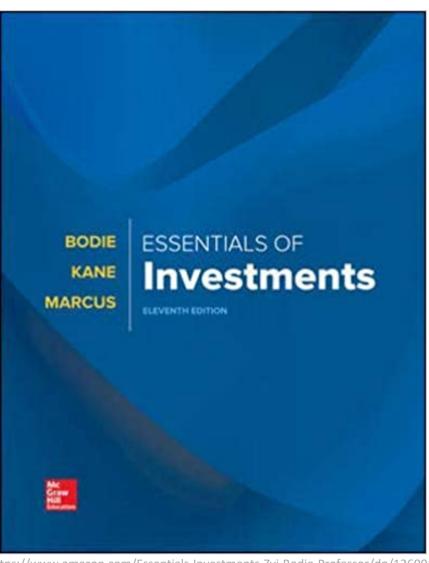
9th Edition, Wiley.



Zvi Bodie, Alex Kane, Alan Marcus (2018),

### **Essentials of Investments**,

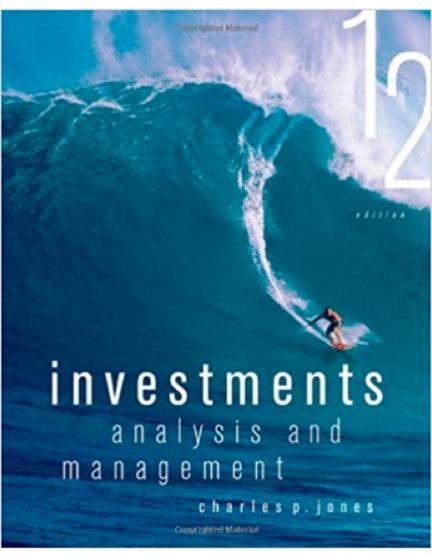
11th Edition, McGraw-Hill



Charles P. Jones (2012),

### Investments: Analysis and Management,

12th Edition, Wiley



## Artificial Intelligence (AI)

# Investment Analysis

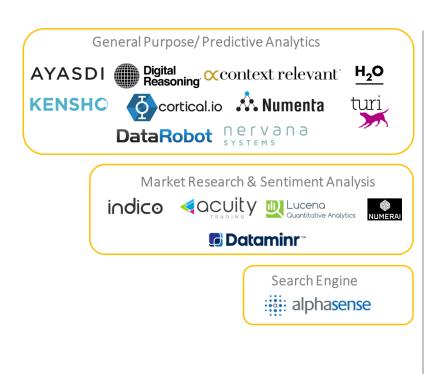
## Robo-Advisors

## **Artificial Intelligence** and Deep Learning for Fintech

**From Algorithmic Trading** to Personal Finance Bots: 41 Startups Bringing Al to Fintech

## From Algorithmic Trading To Personal Finance Bots: 41 Startups Bringing Al To Fintech Al in Fintech

41 Startups Bringing Artificial Intelligence To Fintech







Less Friction. Less Fraud



### **Artificial Intelligence (AI) in Fintech**

General Purpose/Predictive Analytics























Market Research & Sentiment Analysis











Search Engine



### **Artificial Intelligence (AI) in Fintech**



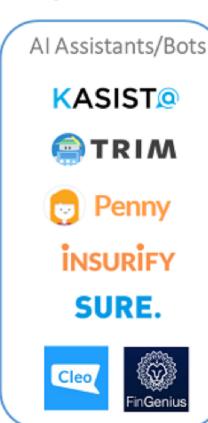
Blockchain





Debt Collection







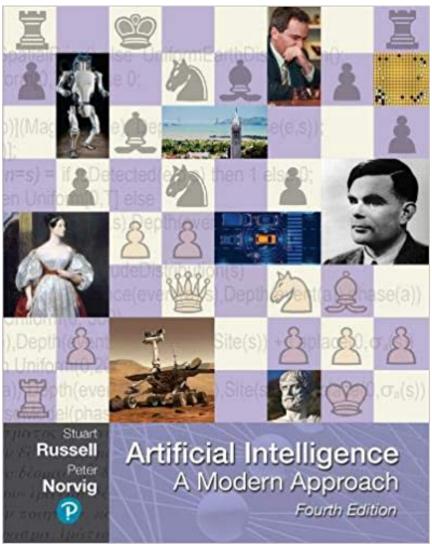




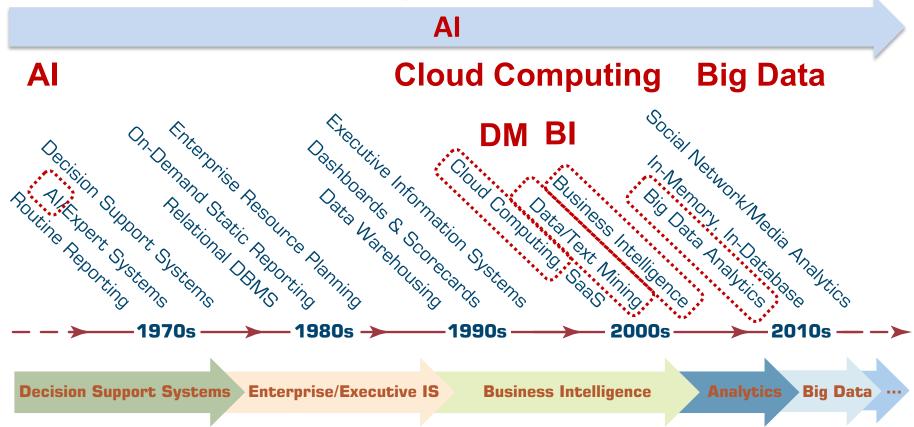
### Stuart Russell and Peter Norvig (2020),

### Artificial Intelligence: A Modern Approach,

4th Edition, Pearson



## Al, Big Data, Cloud Computing Evolution of Decision Support, Business Intelligence, and Analytics



### **Artificial Intelligence (A.I.) Timeline**

A.I. TIMELINE











1950

### **TURING TEST**

Computer scientist Alan Turing proposes a intelligence' is coined test for machine intelligence. If a machine can trick humans into thinking it is human, then it has intelligence

1955

### A.I. BORN

Term 'artificial by computer scientist, John McCarthy to describe "the science and engineering of making intelligent machines"

1961

### UNIMATE

First industrial robot, Unimate, goes to work at GM replacing assembly line

1964

Pioneering chatbot developed by Joseph Weizenbaum at MIT with humans

1966

The 'first electronic person' from Stanford. Shakey is a generalpurpose mobile robot that reasons about its own actions

A.I.

### **WINTER**

Many false starts and dead-ends leave A.I. out 1997

### **DEEP BLUE**

Deep Blue, a chessplaying computer from IBM defeats world chess emotionally intelligent champion Garry Kasparov

1998

### KISMET

Cynthia Breazeal at MIT introduces KISmet, an robot insofar as it detects and responds to people's feelings

















1999

### AIBO

Sony launches first consumer robot pet dog autonomous robotic AiBO (Al robot) with skills and personality that develop over time

2002

vacuum cleaner from iRobot learns to navigate interface, into the and clean homes

2011

Apple integrates Siri, assistant with a voice iPhone 4S

2011

### WATSON

IBM's question answering computer Watson wins first place on popular \$1M prize television quiz show

2014

Eugene Goostman, a chatbot passes the Turing Test with a third of judges believing Eugene is human

2014

Amazon launches Alexa, Microsoft's chatbot Tay an intelligent virtual assistant with a voice interface that completes inflammatory and shopping tasks

2016

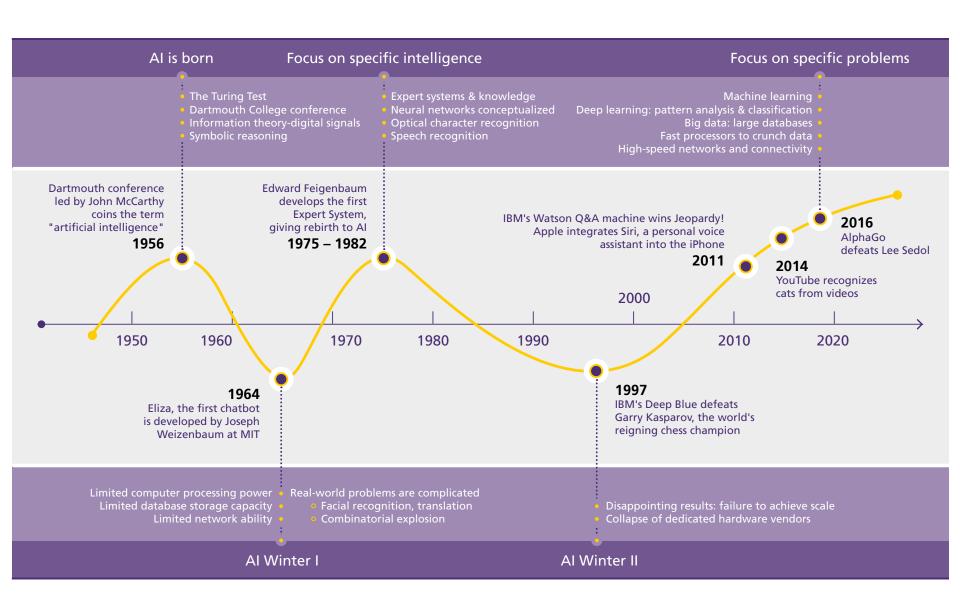
goes roque on social media making offensive racist

2017

### **ALPHAGO**

Google's A.I. AlphaGo beats world champion Ke Jie in the complex board game of Go, notable for its vast number (2170) of possible positions

### The Rise of Al





## Definition of **Artificial Intelligence** (A.I.)

## **Artificial Intelligence**

"... the Science and engineering making intelligent machines" (John McCarthy, 1955)

## **Artificial Intelligence**

"... technology that thinks and acts like humans"

## **Artificial Intelligence**

# "... intelligence exhibited by machines or software"

## 4 Approaches of Al

**Thinking Humanly Thinking Rationally Acting Humanly Acting Rationally** 

## 4 Approaches of Al

2.

Thinking Humanly:
The Cognitive
Modeling Approach

3.

Thinking Rationally:
The "Laws of Thought"
Approach

1.

Acting Humanly:
The Turing Test
Approach (1950)

4.

Acting Rationally:
The Rational Agent
Approach

## Al Acting Humanly: The Turing Test Approach (Alan Turing, 1950)

- Knowledge Representation
- Automated Reasoning
- Machine Learning (ML)
  - -Deep Learning (DL)
- Computer Vision (Image, Video)
- Natural Language Processing (NLP)
- Robotics

## 

## and Cognitive Computing

## Financial Technology FinTech

"providing financial services by making use of software and modern technology"

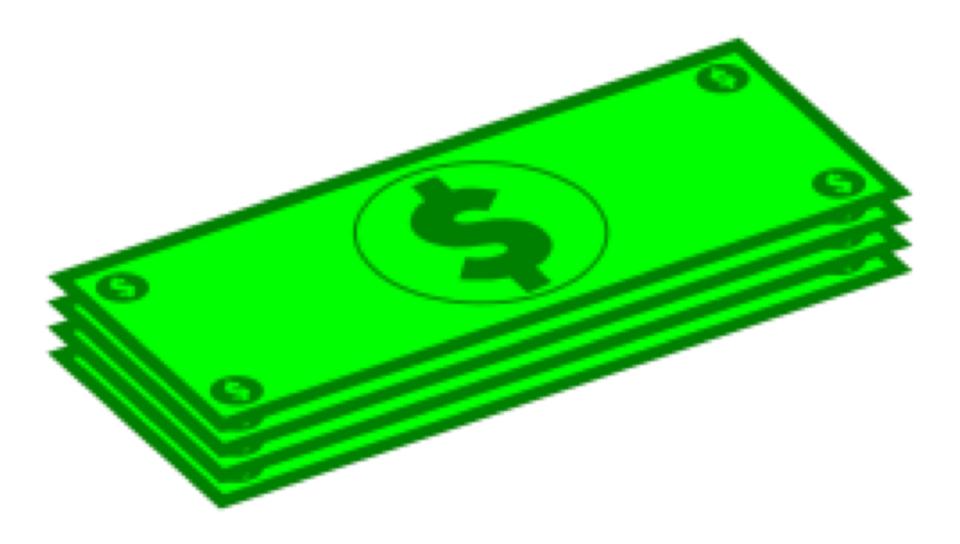
# Financial Services

## **Financial Services**



# Money

## Money



# Money Makes

Money

### **Treasure**



# Wealth

## Management

# Investment Analysis

# Time Value of Money Risk

## Return

# Fintech Robo Advisors

## Big Data Driven Disruption: Robo-Advisor

### FinTech high-level classification

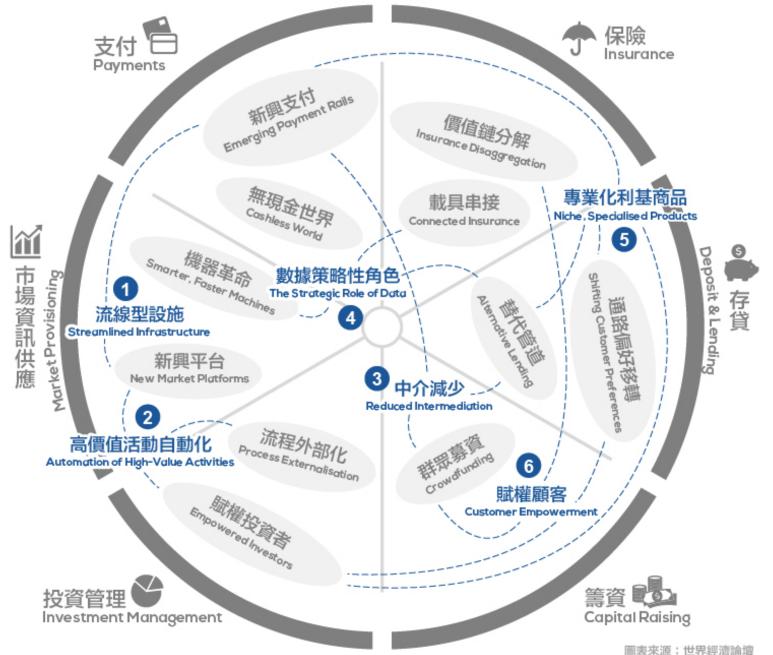
Robo Lending **Analytics Others Payments Advisors** Re-Balance **Profile** Advice Indexing

#### FinTech: Financial Services Innovation

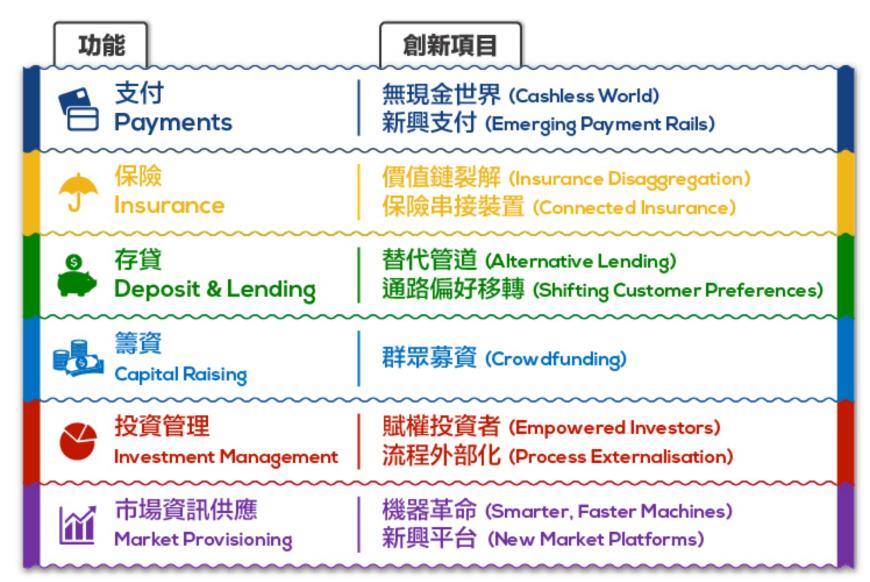


## FinTech: Financial Services Innovation

- 1. Payments
- 2. Insurance
- 3. Deposits & Lending
  - 4. Capital Raising
- 5. Investment Management6. Market Provisioning

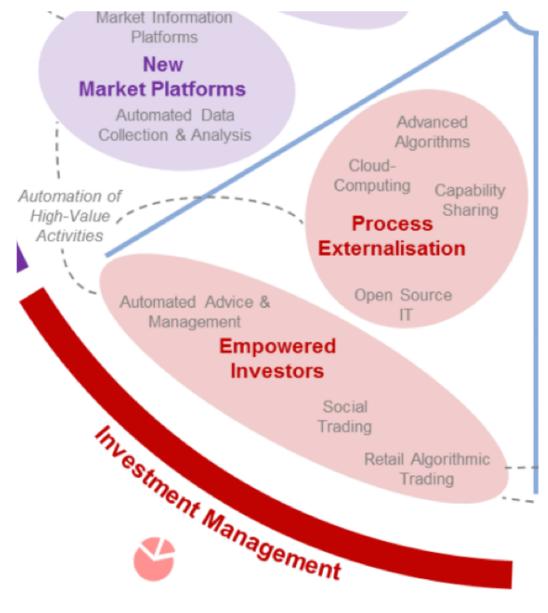


#### FinTech: Financial Services Innovation



圖表來源: Fugle團隊整理

FinTech: Investment Management



# 5 FinTech: Investment Management Empowered Investors Process Externalization

創新

關鍵趨勢

#### 賦權投資者

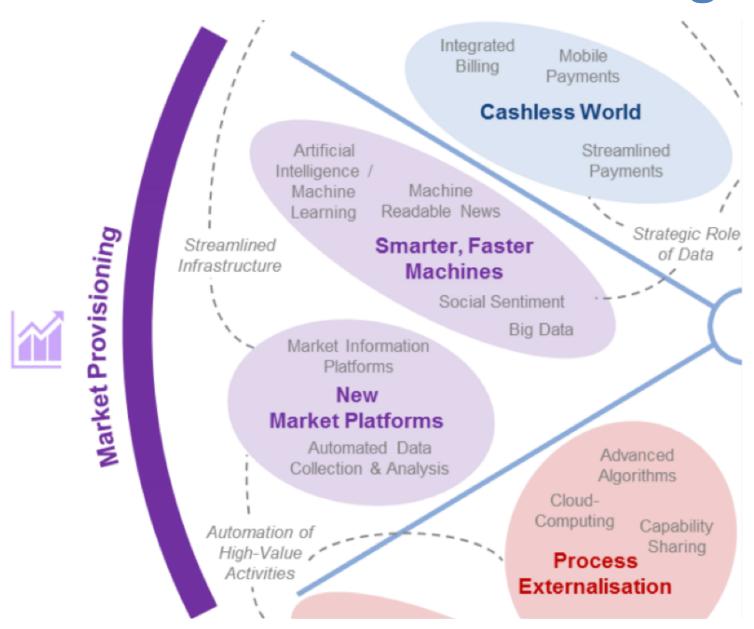
Empowered Investors 社群交易、機器推薦與財富管理、零售演算 法交易 (Retail Algorithmic Trading)

#### 流程外部化

Process Externalisation 流程即服務 (Process-as-a-Service, PaaS)、 能力共享 (Capability Sharing)、進階分析、自 然語言

圖表來源: Fugle 國隊整理

### FinTech: Market Provisioning





市場資訊供應

## FinTech: Market Provisioning Smarter, Faster Machines New Market Platforms

創新

關鍵趨勢

#### 機器革命

Smarter, Faster Machines 機器易用數據 (Machine Accessible Data)、人工智慧 / 機器學習、大數據

#### 新興平台

New Market Platforms 固定收益商品平台 ALGOMI、基金 / 組合型基金平台 NOVUS、私募 / 創投平台 BISON、未公發股權平台 LIQUITY、原物料商品與衍生性合約平台 ClauseMatch

圖表來源:Fugle團隊整理

## Fintech: Financial Technology

**Disrupting Banking:** The Fintech Startups **That Are Unbundling** Wells Fargo, Citi and **Bank of America** 

## Fintech: Unbunding the Bank

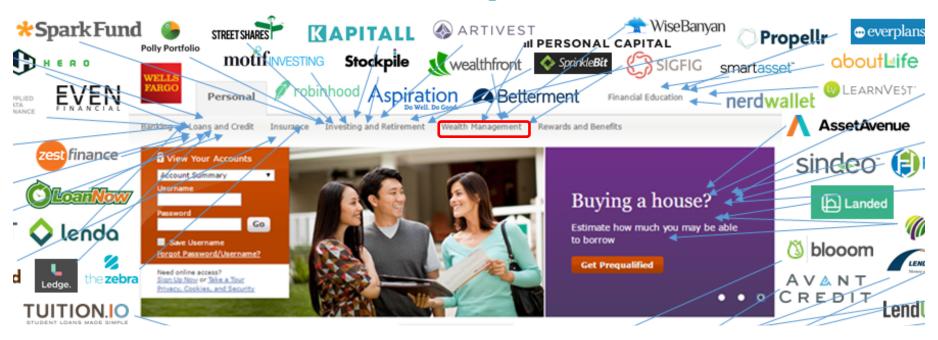
#### Unbundling of a Bank



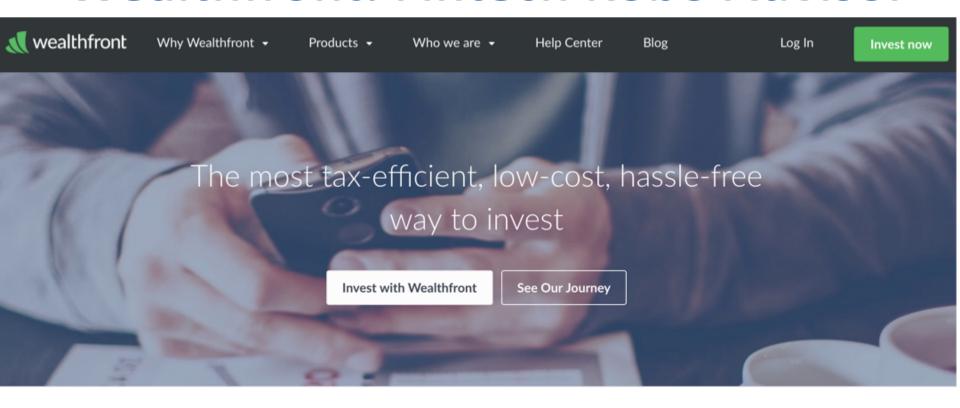
## Fintech: Unbunding the Bank

#### Wealth Management: Wealthfront

#### Unbundling of a Bank



#### Wealthfront: Fintech Robo Advisor





#### Do you have the time to invest well?

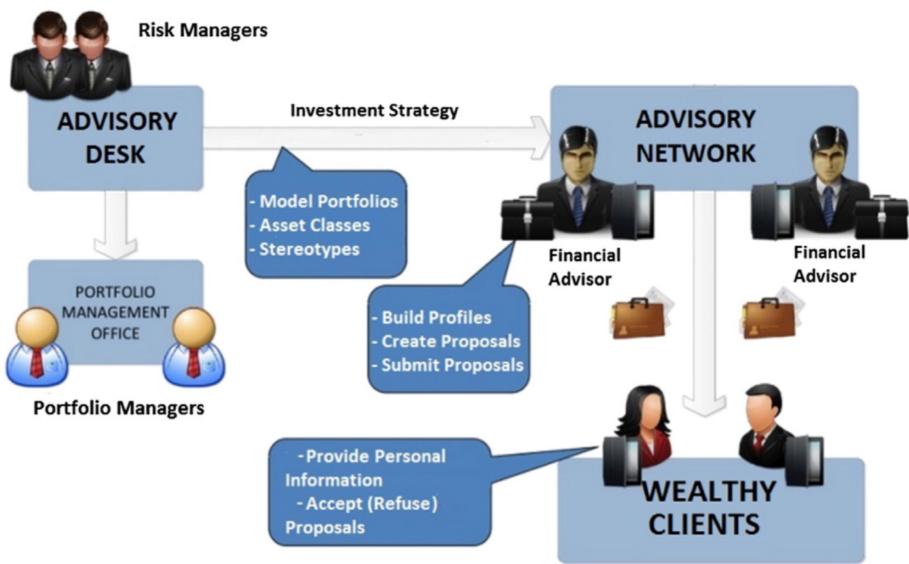
Wealthfront invests your money for you with a minimal amount of work. We monitor your portfolio every day to look for opportunities to rebalance or harvest tax losses. Are you doing the same?

#### Financial Advisor FinTech Solutions

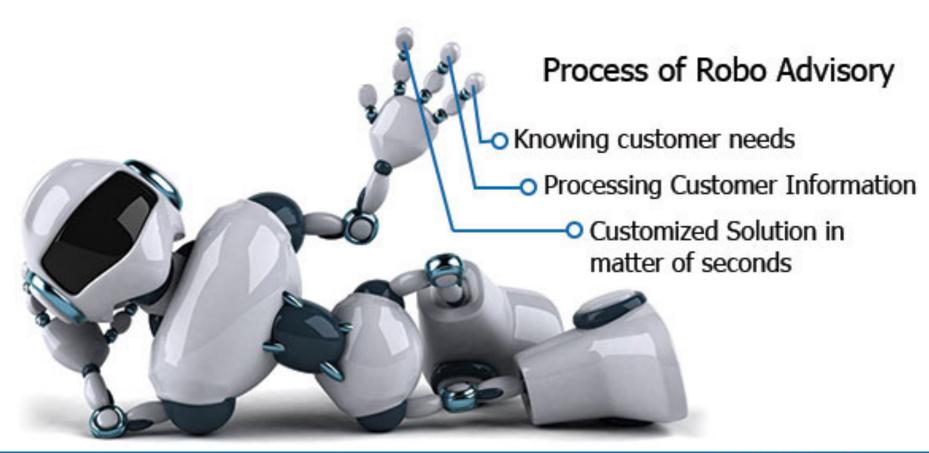
#### **Financial Advisor FinTech Solutions Map**



## A classic workflow for financial recommendations



#### **Process of Robo Advisors**



#### **Benefits of Robo Advisors**



#### **Robo-Advisor Business Models**

- Full service online Robo-advisor
  - 100% automated without any human element
- Hybrid Robo-advisor model
  - being pioneered by firms like
     Vanguard & Charles Schwab
- Pure online advisor
  - primarily human in nature

#### **Robo-Advisor Business Models**

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- Pure online advisor
  - primarily human in nature

#### **Usecases of Robo-Advisors**

- 1. Determine individual Client profiles & preferences
- 2. Identify appropriate financial products
- 3. Establish correct Investment Mix for the client's profile
- 4. Using a algorithmic approach, choose the appropriate securities for each client account
- 5. Continuously monitor the portfolio & transactions within it to tune performance
- 6. Provide value added services
- 7. Ensure the best user experience by handling a whole range of financial services

## Business Requirements for a Robo-Advisor (RA)

- 1. Collect Individual Client Data
- 2. Client Segmentation
- 3. Algorithm Based Investment Allocation
- 4. Portfolio Rebalancing
- 5. Tax Loss Harvesting
- 6. A Single View of a Client's Financial History

### Algorithms for a Robo-Advisor (RA)

- Leverage data science & statistical modeling to automatically allocate client wealth across different asset classes (such as domestic/foreign stocks, bonds & real estate related securities) to automatically rebalance portfolio positions based on changing market conditions or client preferences.
  - These investment decisions are also made based on detailed behavioral understanding of a client's financial journey metrics
    - Age, Risk Appetite & other related information.

### Algorithms for a Robo-Advisor (RA)

RA platforms also provide
 24×7 tracking of market movements
 to use that to track rebalancing decisions
 from not just a portfolio standpoint
 but also from a taxation standpoint.

## Algorithms for a Robo-Advisor (RA)

- A mixture of different algorithms
   can be used such as
   Modern Portfolio Theory (MPT),
   Capital Asset Pricing Model (CAPM),
   the Black Litterman Model,
   the Fama-French etc.
  - These are used to allocate assets as well as to adjust positions based on market movements and conditions.

### Robo-Advisor (RA) Sample Portfolios

#### Sample Portfolios – for an aggressive investor

#### 1. Equity - 85%

- A) US Domestic Stock (50%)
  - Large Cap 30%, Medium Cap 10%, Small Cap 10%, Dividend Stocks 0%
- B) Foreign Stock (35%)
  - Emerging Markets 18%, Developed Markets 17%

#### 2. Fixed Income – 5%

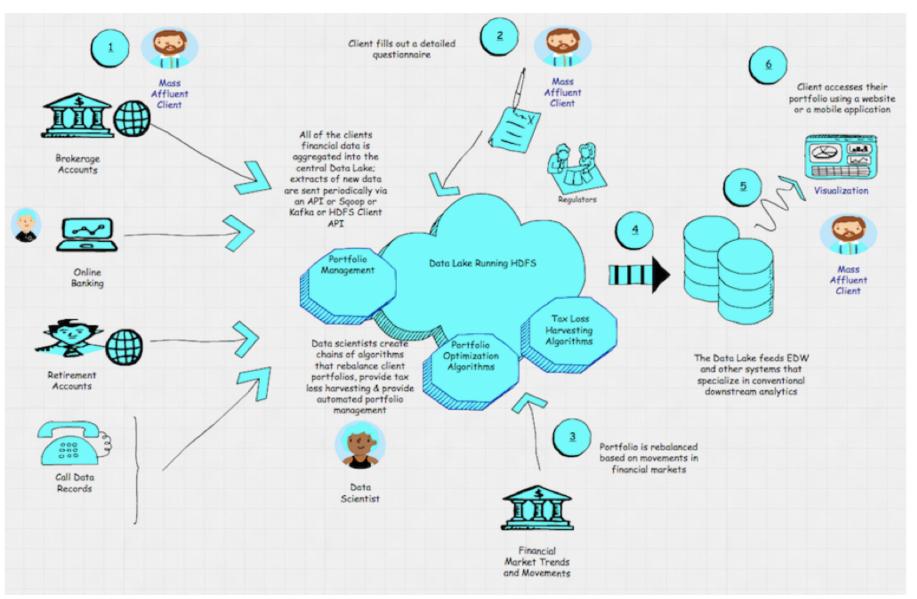
- A) Developed Market Bonds 2%
- B) US Bonds 1%
- C) International Bonds 1%
- D) Emerging Markets Bonds 1%

#### 3. Other - 5%

- A) Real Estate 3%
- B) Currencies 0%
- C) Gold and Precious Metals 0%
- D) Commodities 2%

#### 4. Cash - 5%

### Architecture of a Robo-Advisor (RA)



### Robo-Advisor





#### Wealthfront

Financial Planning & Robo-Investing for Millennials



Plan ▼

Invest

**Borrow** 

Expertise -

LOG IN

**GET STARTED** 

**WEALTHFRONT** 

## Meet your financial copilot

We'll build a free financial plan for the life you want and automate your investments at a low cost.

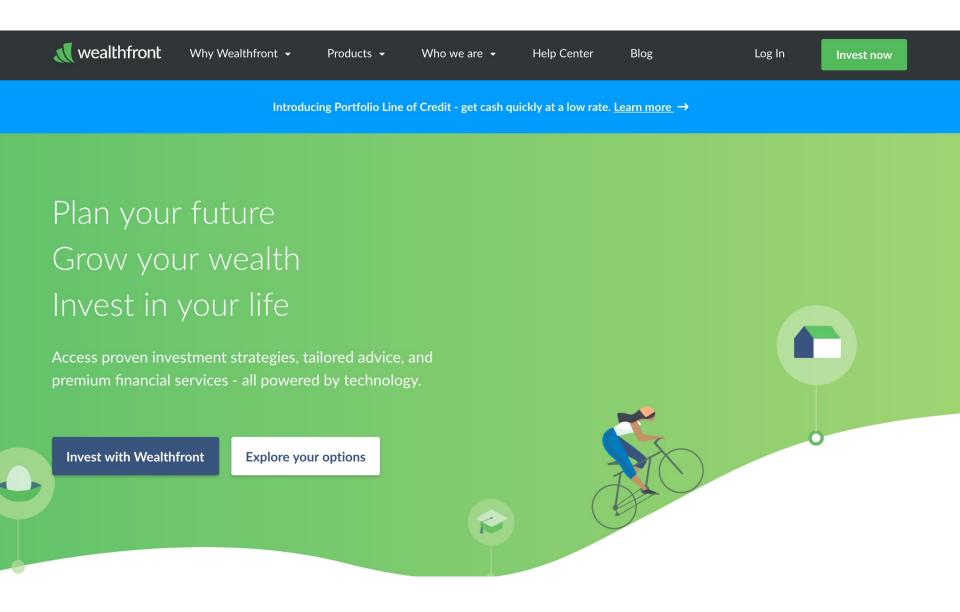
Our all-in-one solution gives you the financial expertise you need, right in your pocket. No spreadsheets, no annoying sales calls, no judgment.

**GET STARTED** 

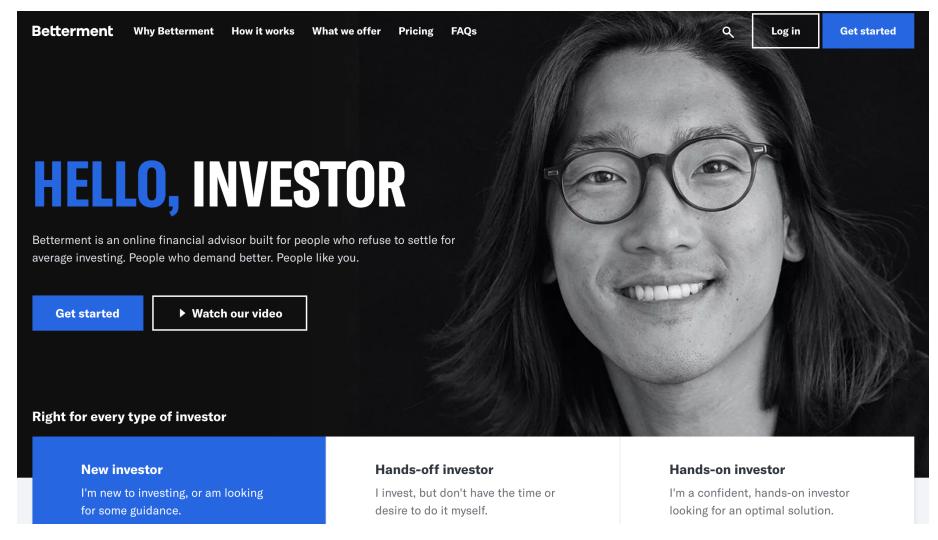


https://www.wealthfront.com/

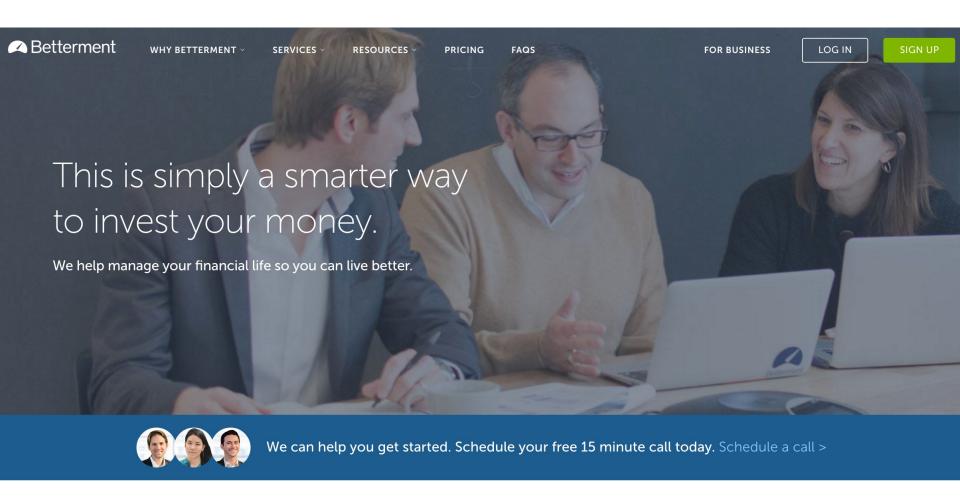
#### Wealthfront: Fintech Robo Advisor



# Betterment Online Financial Advisor



### **Betterment: Fintech Robo Advisor**







No hidden fees.



Satisfaction guaranteed.



Access to licensed experts.

### Betterment vs. Wealthfront

Robo-Advisor	Betterment	wealthfront
Investor Junkie Rating	4.5 star	5 star
Promotions	One Month Free	First \$15k for Free
Fees	0.25%/yr	None first \$10k; 0.25%/yr for more
Minimum Deposit	None	\$500
	Yes —	
Human Advisors	Additional Fee	No
Automatic Rebalancing	Yes	Yes
Tax Loss Harvesting	Yes	Yes
Direct Indexing	No	Yes
Fractional Shares	Yes	No
Assets Under Management	\$8.0B	\$5.0B



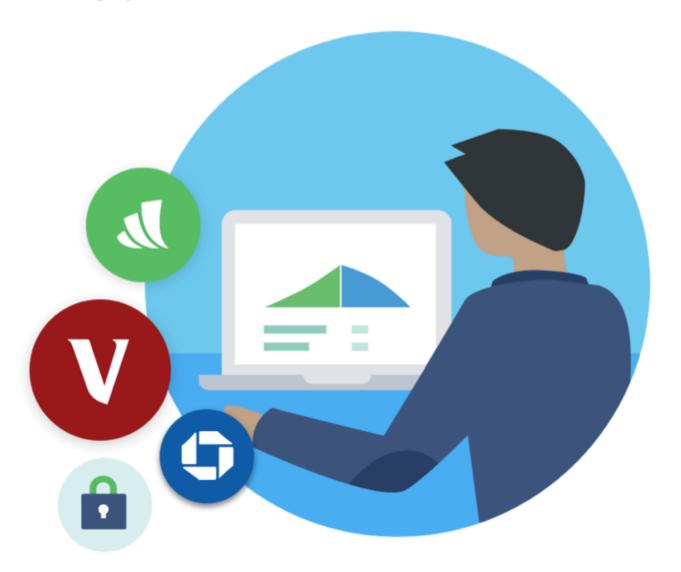
# Wealthfront: 0.25% Flat annual advisory fee

- No trading commissions or hidden fees
- Portfolio of low-cost ETFs
- Your first \$10,000 managed free



#### Wealthfront

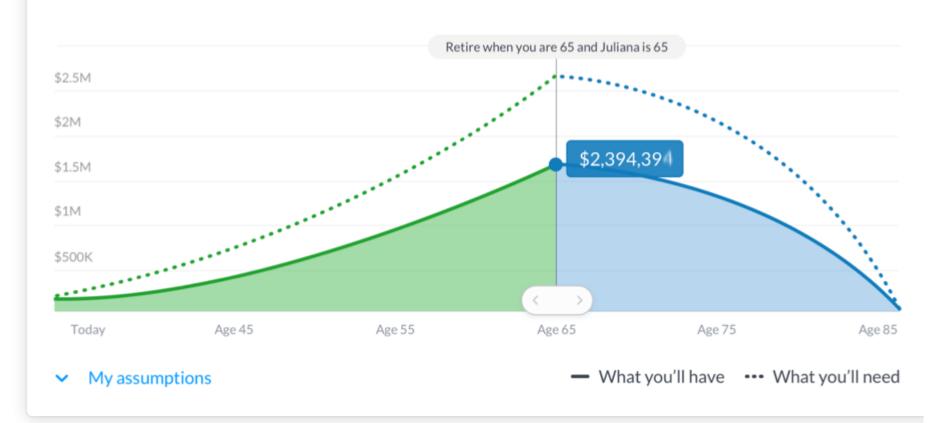
#### Powering your financial life with technology





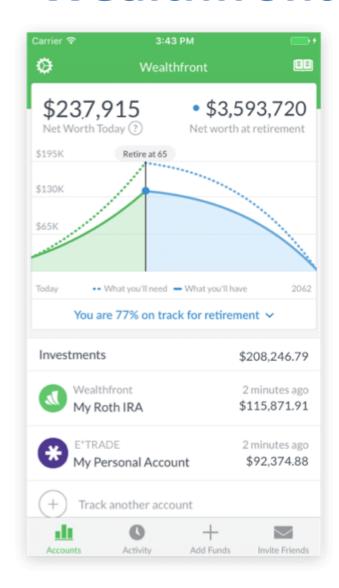
#### Wealthfront Robo Advisor

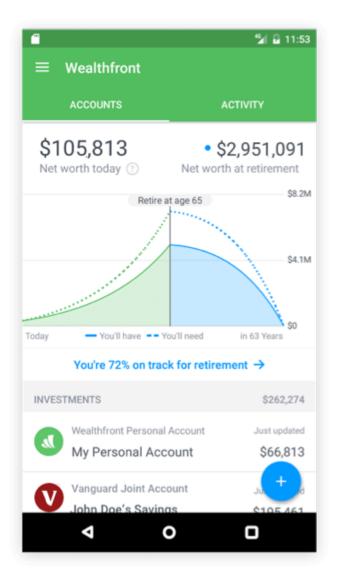






#### Wealthfront Robo Advisor





#### **Financial Revolution with Fintech**

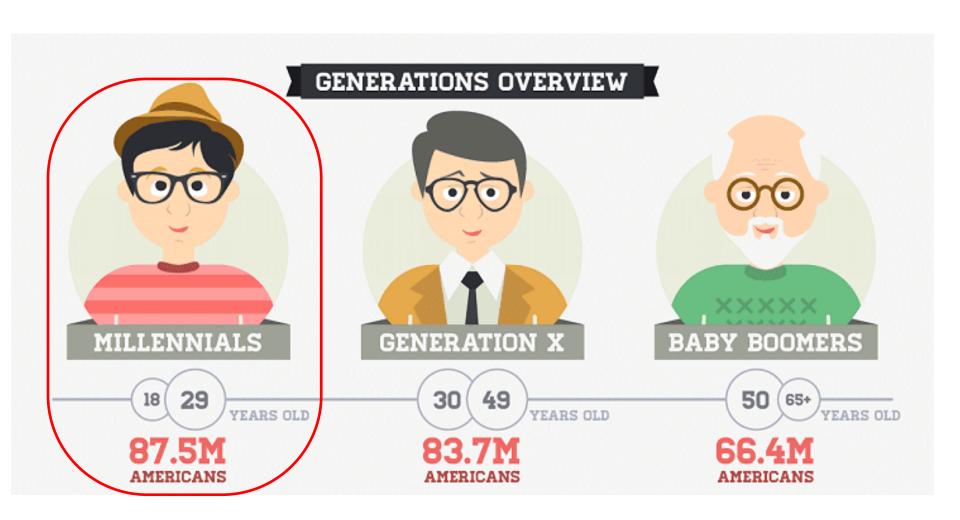


### Millennial Personal Finance: 63 Fintech Startups Targeting Millennials

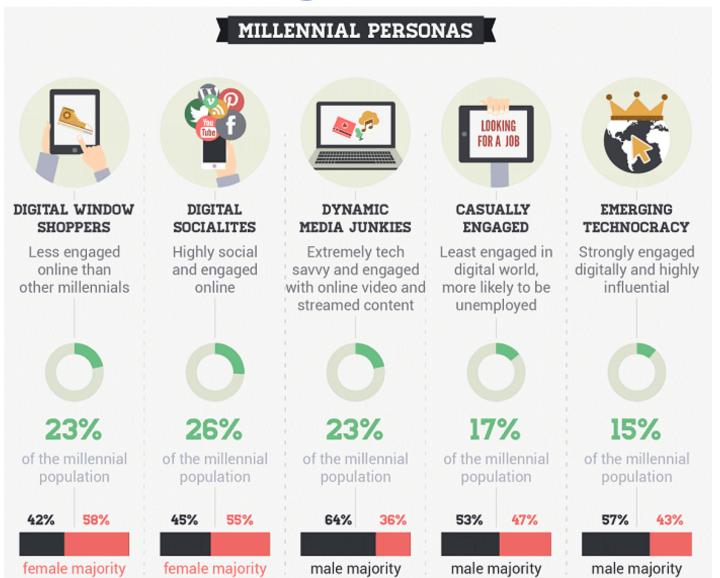
Fin Tech Startups for Millennials



### Marketing to Millenials



### Marketing to Millenials



### Marketing to Millenials

#### BEST PRACTICES FOR MARKETING TO MILLENNIALS



Mobile is the **BEST WAY TO REACH MILLENNIALS** - they have the highest rates of ownership of smartphones of all generations



Millennials CONSUME CONTENT ACROSS MULTIPLE DEVICES, so marketers need to create content with a multi-platform strategy. For example, 55% are watching videos several times a day on multiple devices



85% of Millennials are MORE LIKELY TO MAKE A PURCHASE IF IT IS PERSONALIZED to their interests, both in-store and with digital displays



TO USE SOCIAL MEDIA DAILY with 62% reporting that brand engagement is more likely to make them a loyal customer

Millennials are MORE LIKELY



Millennials are willing to share good advertising, but **DISLIKE WHEN ADVERTISING FEELS DECEPTIVE** 



believe brands say something about who they are, their values and where they fit



one in three millennials choose
BLOGS as the top media source
BEFORE MAKING A PURCHASE.
Traditional media sources like
TV and magazines have less
impact on this generation

### Fintech for Millennials

Fintech Category	#Company	
Crowdfunding	2	
Insurance (Non-Health)	4	
Loans & Credit Risk	20	
Mobile Banking & Payments	8	
Personal Investing	10	
Savings & Finances Tracking	10	
Wealth Management	9	
Total	63	

### Fintech: Wealth Management

Company	Select Investors		
Wealthfront	DAG Ventures, Index Ventures, Greylock Partners, The Social+Capital Partnership		
Betterment	Bessemer Venture Partners, Athemis Group, Menlo Ventures		
SigFig	Doll Capital Management, Union Square Ventures, Bain Capital Ventures		
Aspiration	Renren, GSV Capital, Capricorn Investment Group, IGSB		
Blooom	Commerce Ventures, DST Systems, Hyde Park VP, QED Investors, UMB Financial		
Rebalance IRA	N/A		
Hedgeable	SixThirty		
WiseBanyan	VegasTech Fund		
Personal Capital	Institutional Venture Partners, Venrock, Crosslink Capital		

### Fintech: Personal Investing

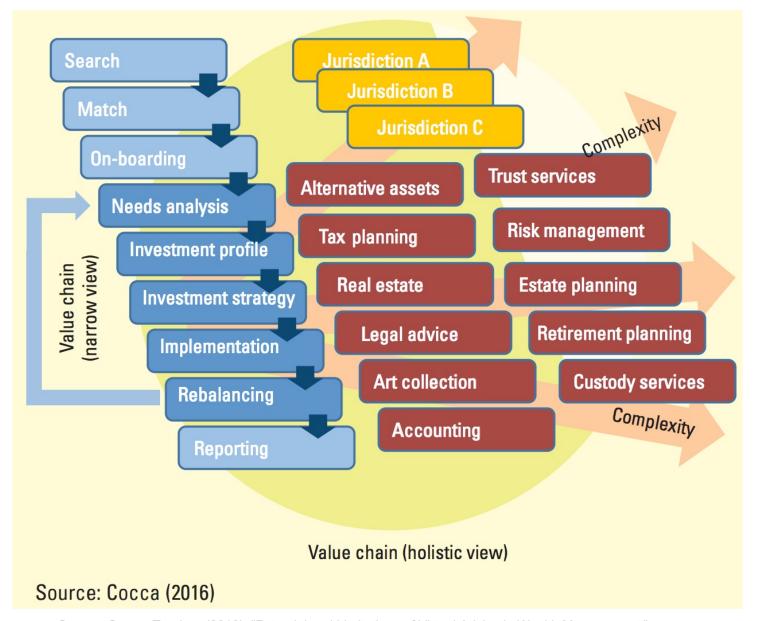
Company	Select Investors
eToro	BRM Group, Ping An Ventures, Spark Capital
Openfolio	FinTech Collective
DriveWealth	Route 66 Ventures
Tip'd Off	Raj Parekh, Bill Crane, Shaun Coleman
Kapitall	Bendigo Partners, Linden Venture Fund
Stash	N/A
Stox	SingulariTeam
Robinhood	Google Ventures, Index Ventures, Andreessen Horowitz, Ribbit Capital, NEA
Motif Investing	Norwest Venture Partners, Foundation Capital, Ignition Capital, Goldman Sachs
Loyal3	DNS Capital



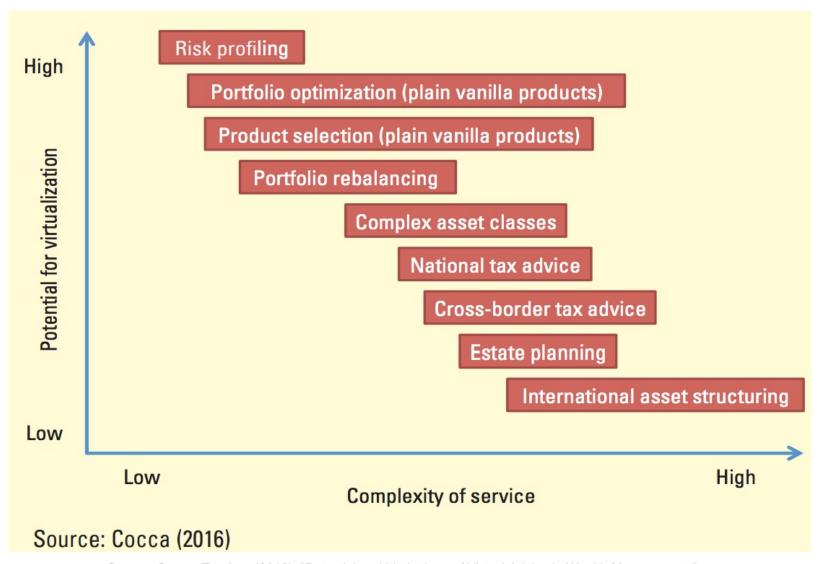
# Wealthfront Investment Methodology

- 1. Identify an ideal set of asset classes for the current investment environment
- 2. Select low cost ETFs to represent each asset class
- 3. Determine your risk tolerance to create the appropriate portfolio for you
- 4. Apply Modern Portfolio Theory to allocate among the chosen asset classes for your risk tolerance
- 5. Monitor and periodically rebalance your portfolio

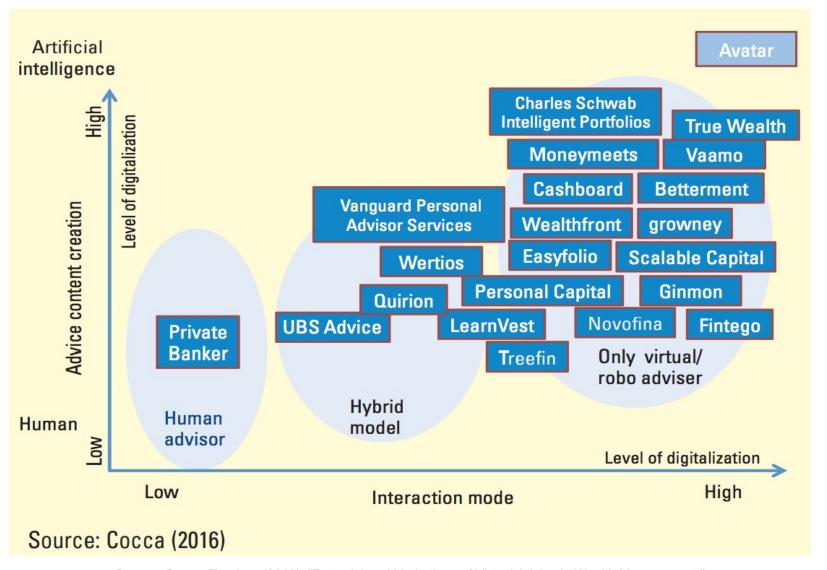
### Wealth Management Value Chain



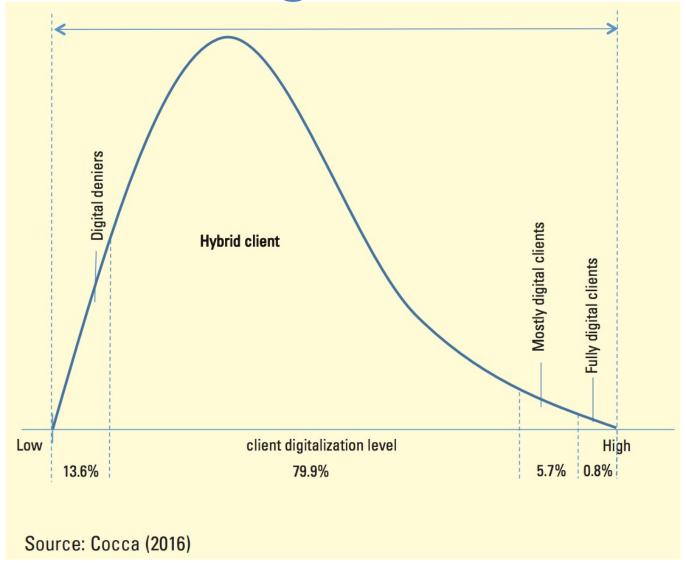
# Wealth Management Service and Potential for virtualization



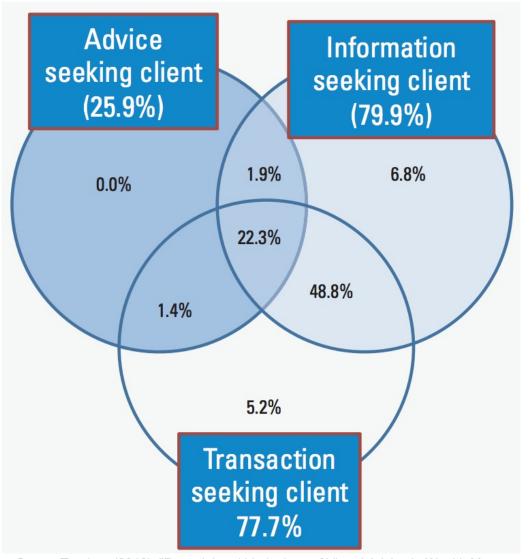
### Al and Robo Advisor Virtualization Dimensions



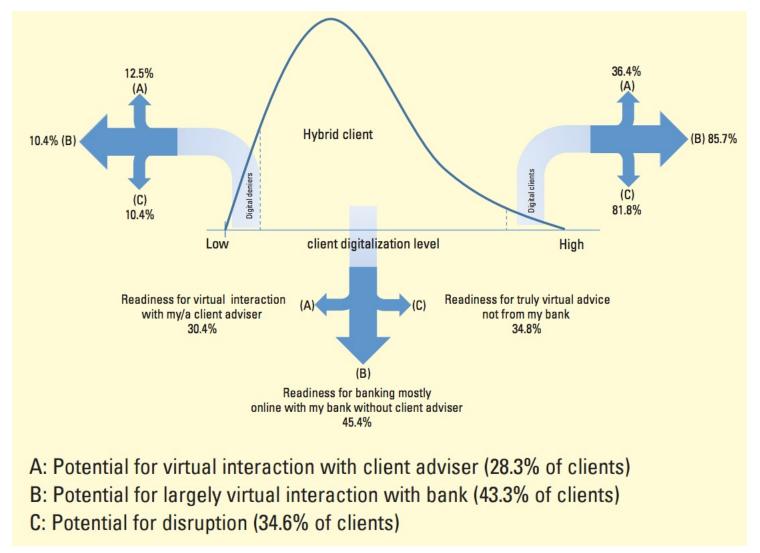
# Degree of Digitalization of Wealth Management Customers



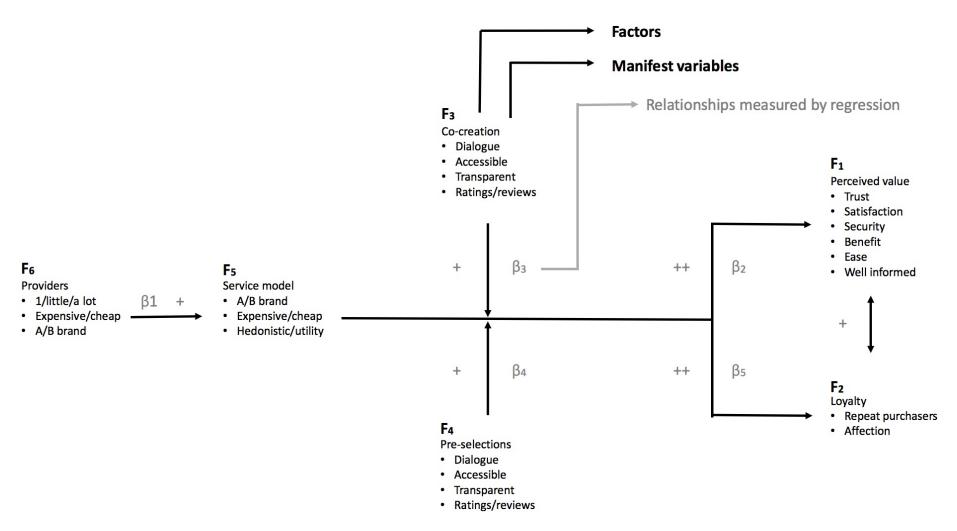
# Use of Online Services by Hybrid Customers



# Use of Online Services by Hybrid Customers



# Explaining Customer Experience of Digital Financial Advice



- Financial Securities
- Financial Markets
- The Characteristics of the Opportunity Set Under Risk
- Delineating Efficient Portfolios
- Techniques for Calculating the Efficient Frontier

- The Correlation Structure of Security Returns:
  - The Single-Index Model
  - Multi-Index Models and Grouping Techniques
- Simple Techniques for Determining the Efficient Frontier
- Estimating Expected Returns
- How to Select Among the Portfolios in the Opportunity Set

- International Diversification
- The Standard Capital Asset Pricing Model
- Nonstandard Forms of Capital Asset Pricing Models
- Empirical Tests of Equilibrium Models
- The Arbitrage Pricing Model APT
  - A Multifactor Approach to Explaining Asset Prices

- Efficient Markets
- The Valuation Process
- Earnings Estimation
- Behavioral Finance, Investor Decision Making, and Asset Prices
- Interest Rate Theory and the Pricing of Bonds
- The Management of Bond Portfolios

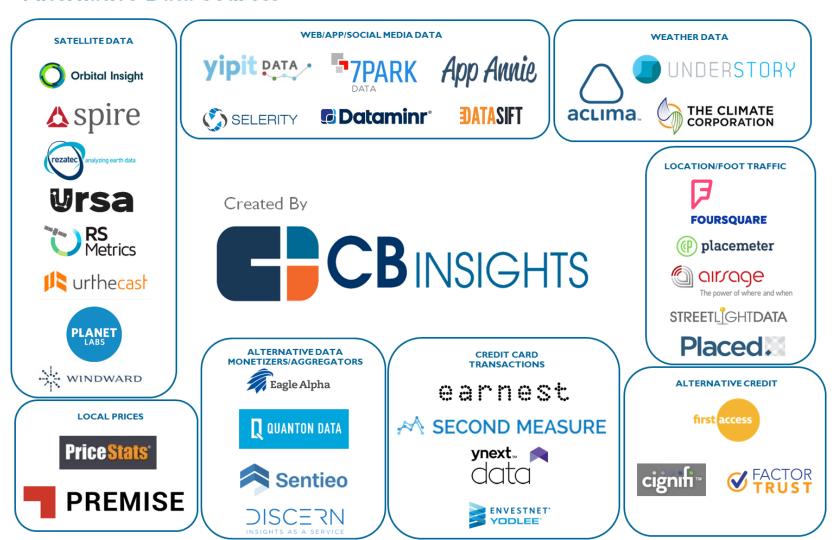
- Option Pricing Theory
- The Valuation and Uses of Financial Futures
- Mutual Funds
- Evaluation of Portfolio Performance
- Evaluation of Security Analysis
- Portfolio Management Revisited

# The New Alpha: 30+ Startups Providing Alternative Data For Sophisticated Investors

New sources of data mined by startups like Foursquare, Premise, and Orbital Insight are letting investors understand trends before they happen.

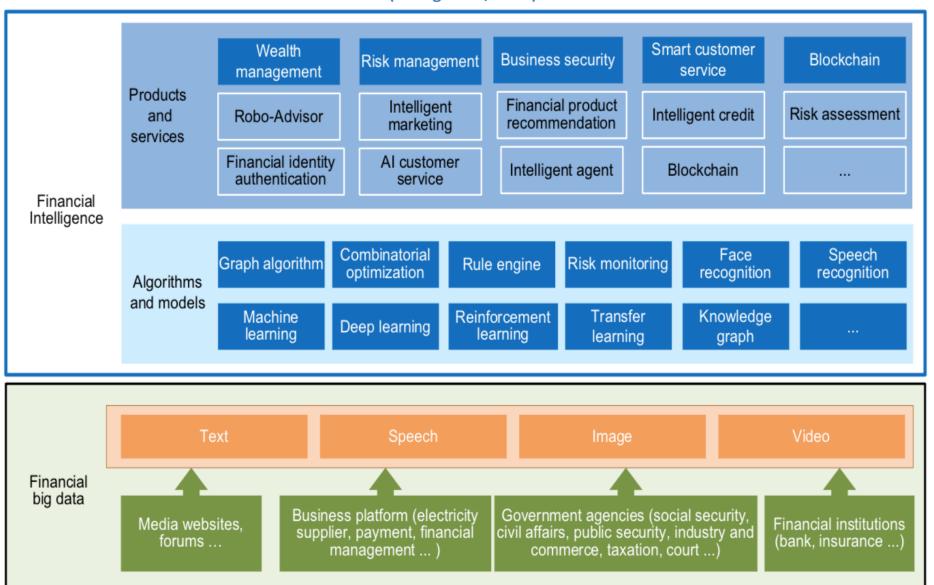
### The New Alpha: 30+ Startups Providing Alternative Data For Sophisticated Investors

#### **Alternative Data Sources**



#### FinBrain: when Finance meets AI 2.0

(Zheng et al., 2019)



# Technology-driven Financial Industry Development

Development stage	Driving technology	Main landscape	Inclusive finance	Relationship between technology and finance
Fintech 1.0 (financial IT)	Computer	Credit card, ATM, and CRMS	Low	Technology as a tool
Fintech 2.0 (Internet finance)	Mobile Internet	Marketplace lending, third-party payment, crowdfunding, and Internet insurance	Medium	Technology- driven change
Fintech 3.0 (financial intelligence)	AI, Big Data, Cloud Computing, Blockchain	Intelligent finance	High	Deep fusion

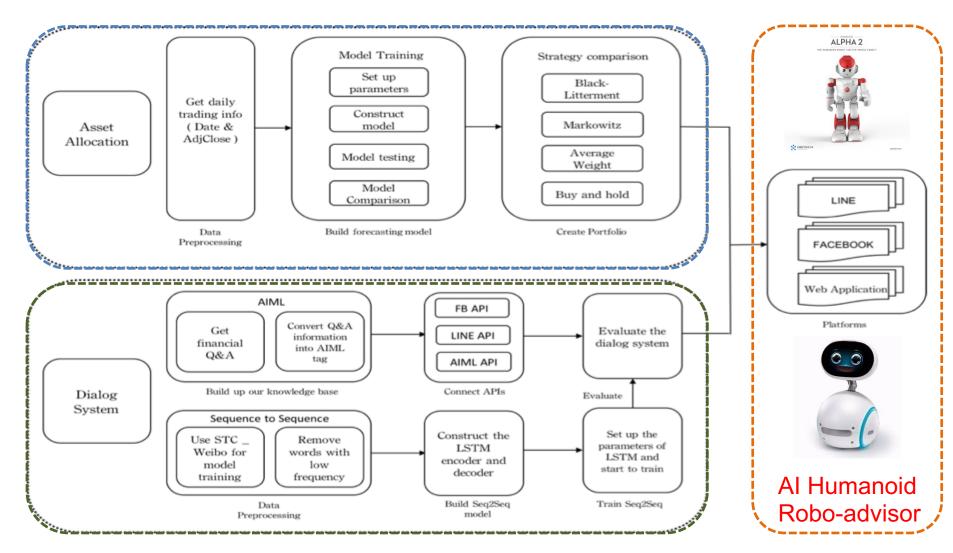
# Al Humanoid Robo-Advisor

## Al Humanoid Robo-Advisor

#### for Multi-channel Conversational Commerce

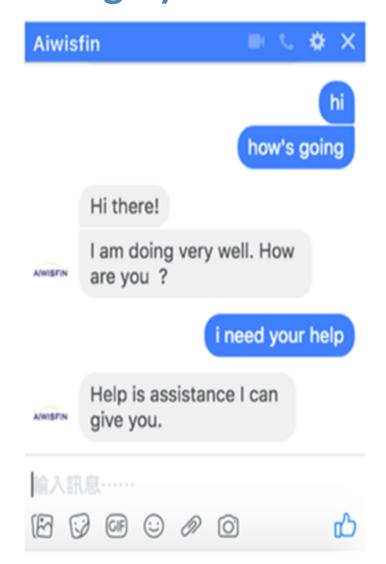
Multichannel **Al Portfolio Platforms Asset Allocation** Web LINE Facebook **Al Conversation** Humanoid **Dialog System** Robot

## System Architecture of Al Humanoid Robo-Advisor



## Conversational Model (LINE, FB Messenger)





# Conversational Robo-Advisor Multichannel UI/UX Robots

**ALPHA 2** 

**ZENBO** 

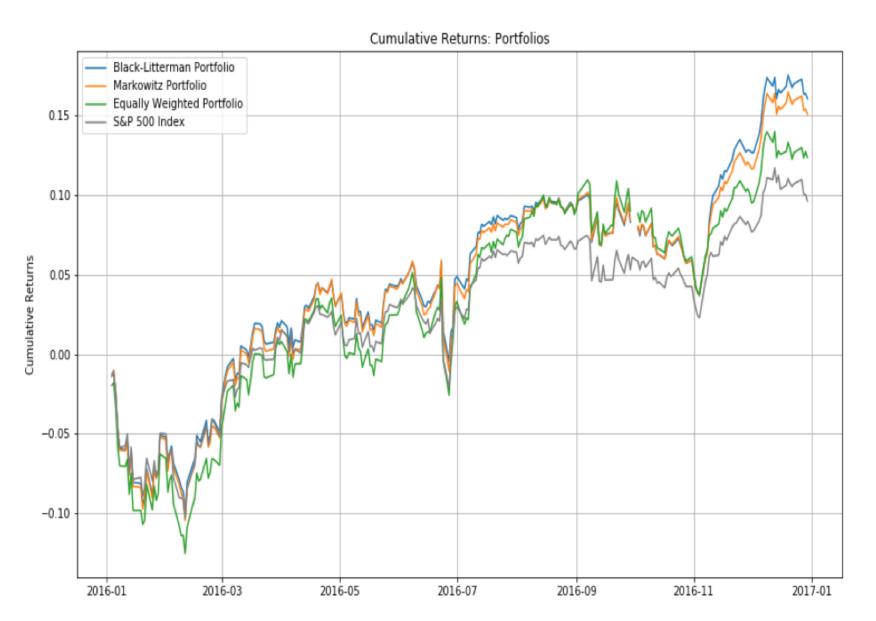




### Portfolio Performance in 2016 Annual Portfolio Statistics

	Black-Litterman Portfolio - the LSTM Investor Views	Markowitz Portfolio	Equally Weighted Portfolio	S&P 500 Index
Annual return	16.151%	15.172%	12.428%	9.643%
Annual volatility	13.897%	14.365%	15.870%	13.169%
Sharpe ratio	1.14697	1.05534	0.81762	0.76492
Stability	0.82500	0.82515	0.82514	0.78754
Max drawdown	-10.105%	-10.465%	-12.529%	-10.306%
Skew	-0.35652	-0.52985	-0.56976	-0.36795
Kurtosis	2.49845	3.00613	2.41894	2.21958
Daily value at risk	-1.688%	-1.750%	-1.948%	-1.619%
Alpha	0.06445	0.05354	0.02158	0.00000
Beta	1.01485	1.04816	1.15631	1.00000
Information ratio	0.10935	0.09129	0.04655	-

#### **Portfolio Cumulative Returns**



# Cumulative Returns Markowitz v.s. Black-litterment

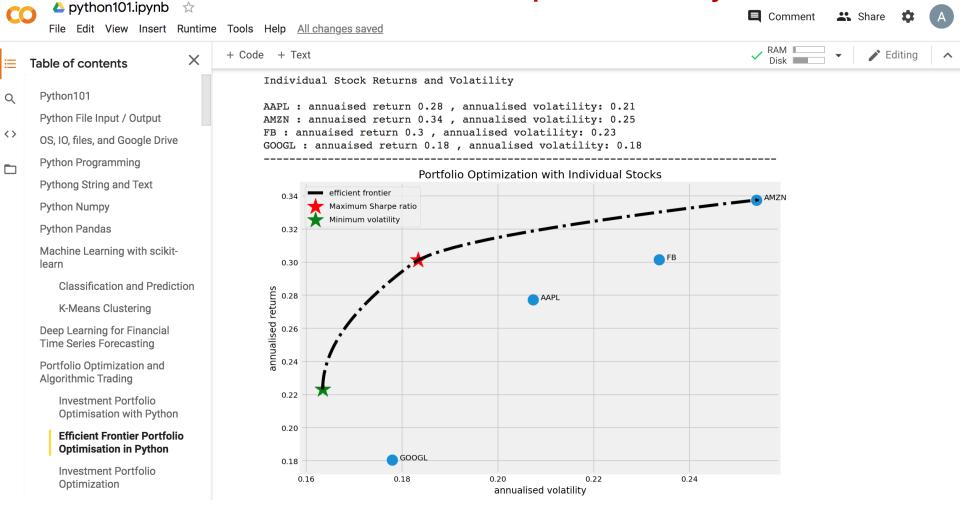
Markowitz compare with blacklitterment



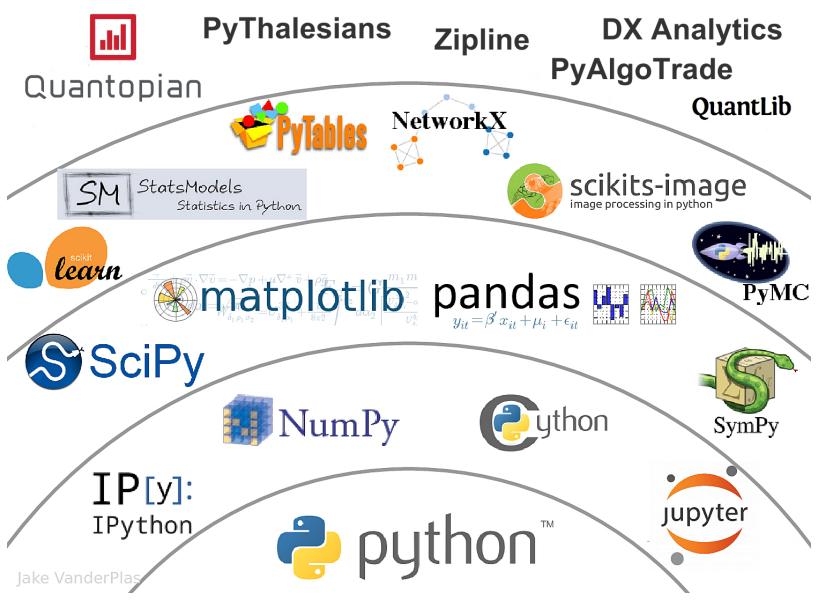
#### Python in Google Colab (Python101)

https://colab.research.google.com/drive/1FEG6DnGvwfUbeo4zJ1zTunjMqf2RkCrT

Portfolio Optimization and Algorithmic Trading Efficient Frontier Portfolio Optimisation in Python



### The Quant Finance PyData Stack



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