

# 人工智慧財務金融應用



Tamkang  
Universit  
淡江大學

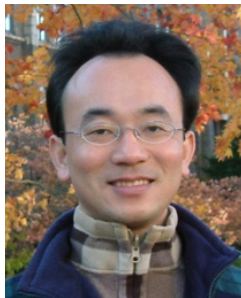
## AI in Financial Application

# 人工智慧投資分析與機器人理財顧問 (Artificial Intelligence for Investment Analysis and Robo-Advisors)

1081AIFA02

EMBA, IMTKU (M2457) (8413) (Fall 2019)

Fri 12,13,14 (19:20-22:10) (D301)



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淡江大學 資訊管理學系

<http://mail.tku.edu.tw/myday/>

2019-09-27



# 課程大綱 (Syllabus)

週次 (Week)	日期 (Date)	內容 (Subject/Topics)
1	2019/09/13	中秋節 (Mid-Autumn Festival) 放假一天 (Day off)
2	2019/09/20	人工智慧財務金融應用課程介紹 (Course Orientation for AI in Financial Application)
3	2019/09/27	人工智慧投資分析與機器人理財顧問 (Artificial Intelligence for Investment Analysis and Robo-Advisors)
4	2019/10/04	金融科技對話式商務與智慧型交談機器人 (Conversational Commerce and Intelligent Chatbots for Fintech)
5	2019/10/11	國慶日補假 (Bridge Holiday for National Day, Extra Day Off)
6	2019/10/18	財務金融事件研究法 (Event Studies in Finance)

# 課程大綱 (Syllabus)

週次 (Week)	日期 (Date)	內容 (Subject/Topics)
7	2019/10/25	人工智慧財務金融應用個案研究 I (Case Study on AI in Financial Application I)
8	2019/11/01	Python AI智慧金融分析基礎 (Foundations of AI in Finance Big Data Analytics with Python)
9	2019/11/08	Python Pandas 量化投資分析 (Quantitative Investing with Pandas in Python)
10	2019/11/15	期中報告 (Midterm Project Report)
11	2019/11/22	Python Scikit-Learn 機器學習財務金融應用 (Machine Learning in Finance Application with Scikit-Learn In Python)
12	2019/11/29	TensorFlow 深度學習財務金融應用 I (Deep Learning for Finance Application with TensorFlow I)

# 課程大綱 (Syllabus)

週次 (Week)	日期 (Date)	內容 (Subject/Topics)
13	2019/12/06	人工智慧財務金融應用個案研究 II (Case Study on AI in Financial Application II)
14	2019/12/13	TensorFlow 深度學習財務金融應用 II (Deep Learning for Finance Application with TensorFlow II)
15	2019/12/20	TensorFlow 深度學習財務金融應用 III (Deep Learning for Finance Application with TensorFlow III)
16	2019/12/27	社會網絡分析財務金融應用 (Social Network Analysis for Finance Application)
17	2020/01/03	期末報告 I (Final Project Presentation I)
18	2020/01/10	期末報告 II (Final Project Presentation II)

# **Artificial Intelligence for Investment Analysis and Robo-Advisors**

# **Robotic Process Automation (RPA)**

**AI**  
**Robo-Advisor**  
**in**  
**FinTech**

# AIWISFIN

## AI Conversational Robo-Advisor (人工智慧對話式理財機器人)

First Place, InnoServe Awards 2018

InnoServe 資服創新  
競賽粉絲團  
@InnoServe.tca.org

Home  
About  
Photos  
Welcome  
發燒粉絲活動  
Welcome  
Videos  
Posts  
Community  
Info and Ads  
Create a Page

Liked Following Share ...

InnoServe 資服創新競賽粉絲團 shared a post.  
November 28 at 2:43 PM ·

《#InnoServe 競賽得獎作品系列報導七》  
理財 方式百百種卻不知道該從何著手嗎？  
來看金融結合 AI 如何讓投資變得更簡單。

AIWISFIN

28,112 Views

經濟部工業局  
November 28 at 11:37 AM ·

假如有一筆錢，您知道要怎麼投資嗎？

本作品「AIWISFIN」使用 #深度學習 預測股價漲跌、  
配置投資組合，分析 客戶需求，  
提供 #客製化 投資建議 與 #智慧對話，  
讓年輕投資者使用更方便！

- 得獎作品：AIWISFIN 人工智慧對話式理財機器人
- 獎項：玉山銀行金融科技趨勢應用組第1名
- 得獎學校：淡江大學 (資訊管理學系)
- 指導老師：戴敏育老師
- 得獎團隊：陳元致、鄧旭廷、王慶宇、邱少文
- 影片連結：<https://ppt.cc/fyc3sx>

<https://www.youtube.com/watch?v=sEhmyoTXmGk>



# 2018 The 23<sup>th</sup> International ICT Innovative Services Awards (InnoServe Awards 2018)



- Annual ICT application competition held for university and college students
- The largest and the most significant contest in Taiwan.
- More than **ten thousand teachers and students** from over **one hundred universities and colleges** have participated in the Contest.

# 2018 International ICT Innovative Services Awards (InnoServe Awards 2018)

## (2018第23屆大專校院資訊應用服務創新競賽)

**第23屆** 大專校院  
**2018 資訊應用服務創新競賽**  
International ICT Innovative Services Awards 2018

**創意噴發!**

**InnoServe Awards**

總獎金 > 200 萬

■ 報名日期: 2018/10/2(二)~2018/10/9(二)pm6點截止

■ 參賽對象: 大專校院學生、碩博士生及高中職學生

■ 決賽時間: 2018/11/3(六)

■ 決賽地點: 國立臺灣大學綜合體育館

- 最新消息 ▾
- 活動訊息
- 媒體轉載
- 競賽緣起
- 競賽辦法 ▾
- 競賽報名
- 活動成果 ▾
- 產學媒合 ▾
- 媒合
- 聯絡我們

### 榮譽榜

屆別 23 ▾ 查詢

第23屆

顯示 30 ▾ 筆資料

表格內全文檢索:

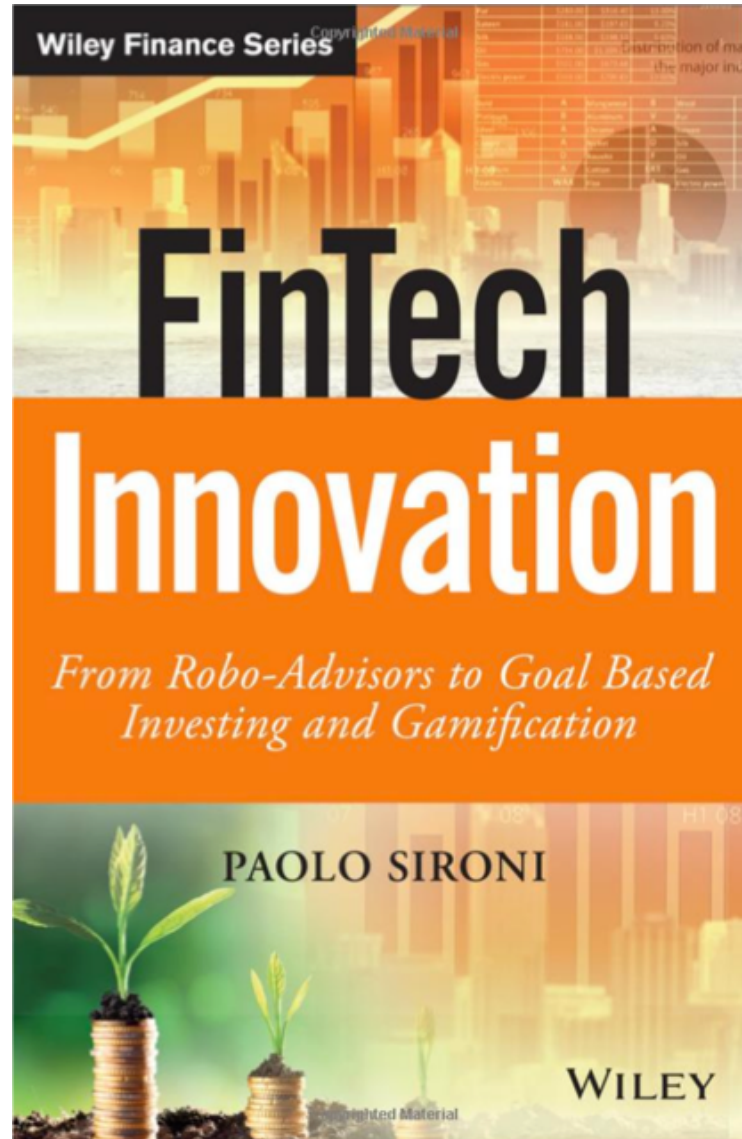
組別	名次	組別編號	學校名稱	專題名稱	指導教授	學生
資訊應用組一	第一名	IP1-06	淡江大學	AIWISFIN 人工智慧對話式理財機器人	戴敏育老師	陳元致、鄧旭廷、王慶宇、邱少文
玉山銀行金融科技趨勢應用組	第一名	E.SUN FINTECH-01	淡江大學	AIWISFIN 人工智慧對話式理財機器人	戴敏育老師	陳元致、鄧旭廷、王慶宇、邱少文

<https://innoserve.tca.org.tw/award.aspx>

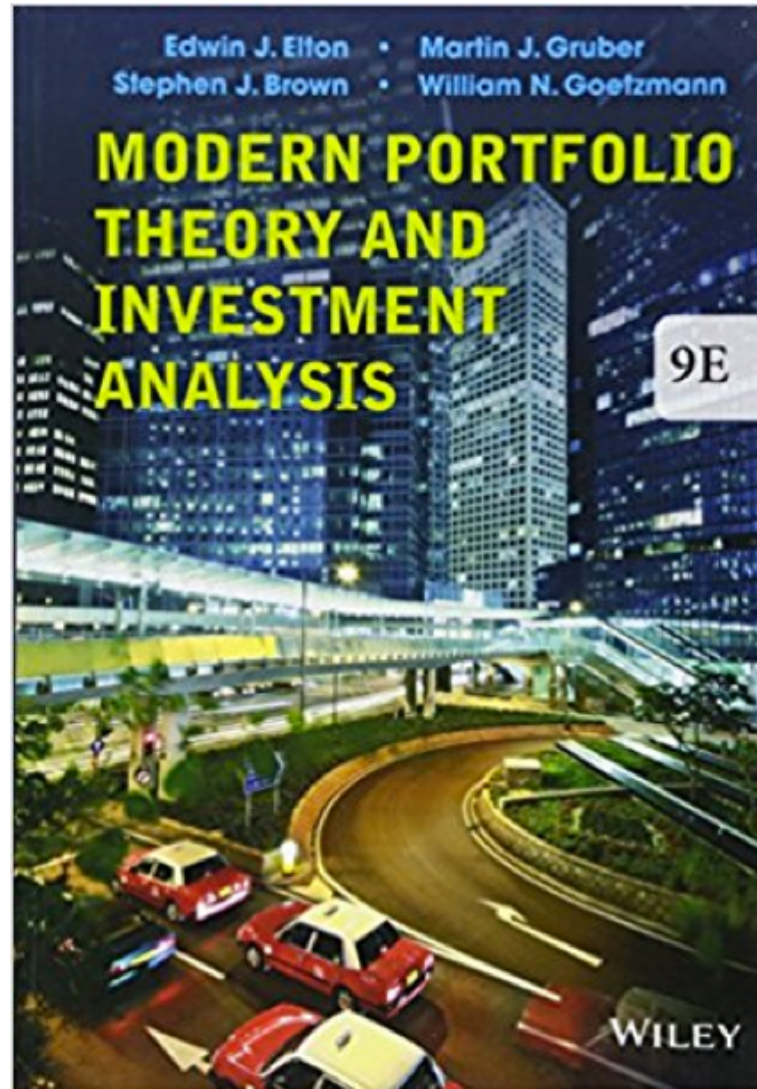
# FinTech Innovation:

## From Robo-Advisors to Goal Based Investing and Gamification,

Paolo Sironi, Wiley, 2016



Edwin J. Elton, Martin J. Gruber, Stephen J. Brown, and William N. Goetzmann (2014),  
**Modern Portfolio Theory and Investment Analysis,**  
9th Edition, Wiley.



Charles P. Jones (2012),

# Investments: Analysis and Management, 12th Edition, Wiley



# Artificial Intelligence (AI)

# Investment Analysis

# Robo-Advisors



**Artificial Intelligence  
and  
Deep Learning  
for  
Fintech**

**From Algorithmic Trading  
to Personal Finance Bots:  
41 Startups Bringing  
AI to Fintech**

# From Algorithmic Trading To Personal Finance Bots: 41 Startups Bringing AI To Fintech

## AI in Fintech

41 Startups Bringing Artificial Intelligence To Fintech

General Purpose/ Predictive Analytics



Market Research & Sentiment Analysis



Search Engine



Quantitative Trading



Blockchain



Debt Collection



AI Assistants/Bots



Fraud Detection



Credit Scoring



Personal Banking



# Artificial Intelligence (AI) in Fintech

## General Purpose/ Predictive Analytics



## Market Research & Sentiment Analysis



## Search Engine



# Artificial Intelligence (AI) in Fintech

## Quantitative Trading



## Blockchain



## Debt Collection



## AI Assistants/Bots



## Fraud Detection



## Credit Scoring



## Personal Banking



# **Definition of Artificial Intelligence (A.I.)**

# Artificial Intelligence

**“... the science and  
engineering  
of  
making  
intelligent machines”**

**(John McCarthy, 1955)**

# Artificial Intelligence

**“... technology that  
thinks and acts  
like humans”**



# Artificial Intelligence

**“... intelligence  
exhibited by  
machines or  
software”**

# Artificial Intelligence (A.I.) Timeline

S/Z/Y/G/

## A.I. TIMELINE

**1950**

### TURING TEST

Computer scientist Alan Turing proposes a test for machine intelligence. If a machine can trick humans into thinking it is human, then it has intelligence



**1961**

### UNIMATE

First industrial robot, Unimate, goes to work at GM replacing humans on the assembly line



**1964**

### ELIZA

Pioneering chatbot developed by Joseph Weizenbaum at MIT holds conversations with humans



**1966**

### SHAKEY

The 'first electronic person' from Stanford, Shakey is a general-purpose mobile robot that reasons about its own actions

**A.I. WINTER**

Many false starts and dead-ends leave A.I. out in the cold



**1997**

### DEEP BLUE

Deep Blue, a chess-playing computer from IBM defeats world chess champion Garry Kasparov



**1998**

### KISMET

Cynthia Breazeal at MIT introduces Kismet, an emotionally intelligent robot insofar as it detects and responds to people's feelings



**1999**

### AIBO

Sony launches first consumer robot pet dog AiBO (AI robot) with skills and personality that develop over time



**2002**

### ROOMBA

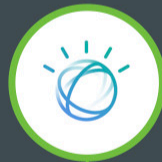
First mass produced autonomous robotic vacuum cleaner from iRobot learns to navigate and clean homes



**2011**

### SIRI

Apple integrates Siri, an intelligent virtual assistant with a voice interface, into the iPhone 4S



**2011**

### WATSON

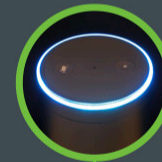
IBM's question answering computer Watson wins first place on popular \$1M prize television quiz show *Jeopardy*



**2014**

### EUGENE

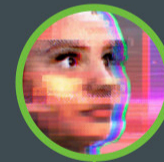
Eugene Goostman, a chatbot passes the Turing Test with a third of judges believing Eugene is human



**2014**

### ALEXA

Amazon launches Alexa, an intelligent virtual assistant with a voice interface that completes shopping tasks



**2016**

### TAY

Microsoft's chatbot Tay goes rogue on social media making inflammatory and offensive racist comments



**2017**

### ALPHAGO

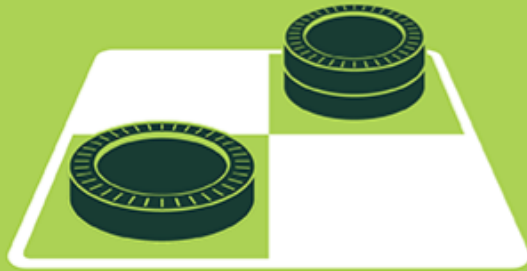
Google's A.I. AlphaGo beats world champion Ke Jie in the complex board game of Go, notable for its vast number ( $2^{170}$ ) of possible positions

# Artificial Intelligence

## Machine Learning & Deep Learning

### ARTIFICIAL INTELLIGENCE

Early artificial intelligence stirs excitement.



### MACHINE LEARNING

Machine learning begins to flourish.



### DEEP LEARNING

Deep learning breakthroughs drive AI boom.



1950's

1960's

1970's

1980's

1990's

2000's

2010's

Since an early flush of optimism in the 1950s, smaller subsets of artificial intelligence – first machine learning, then deep learning, a subset of machine learning – have created ever larger disruptions.

# AI and Cognitive Computing

# Financial Technology

## FinTech

“providing  
financial services  
by making use of  
software and  
modern technology”

# Financial Services

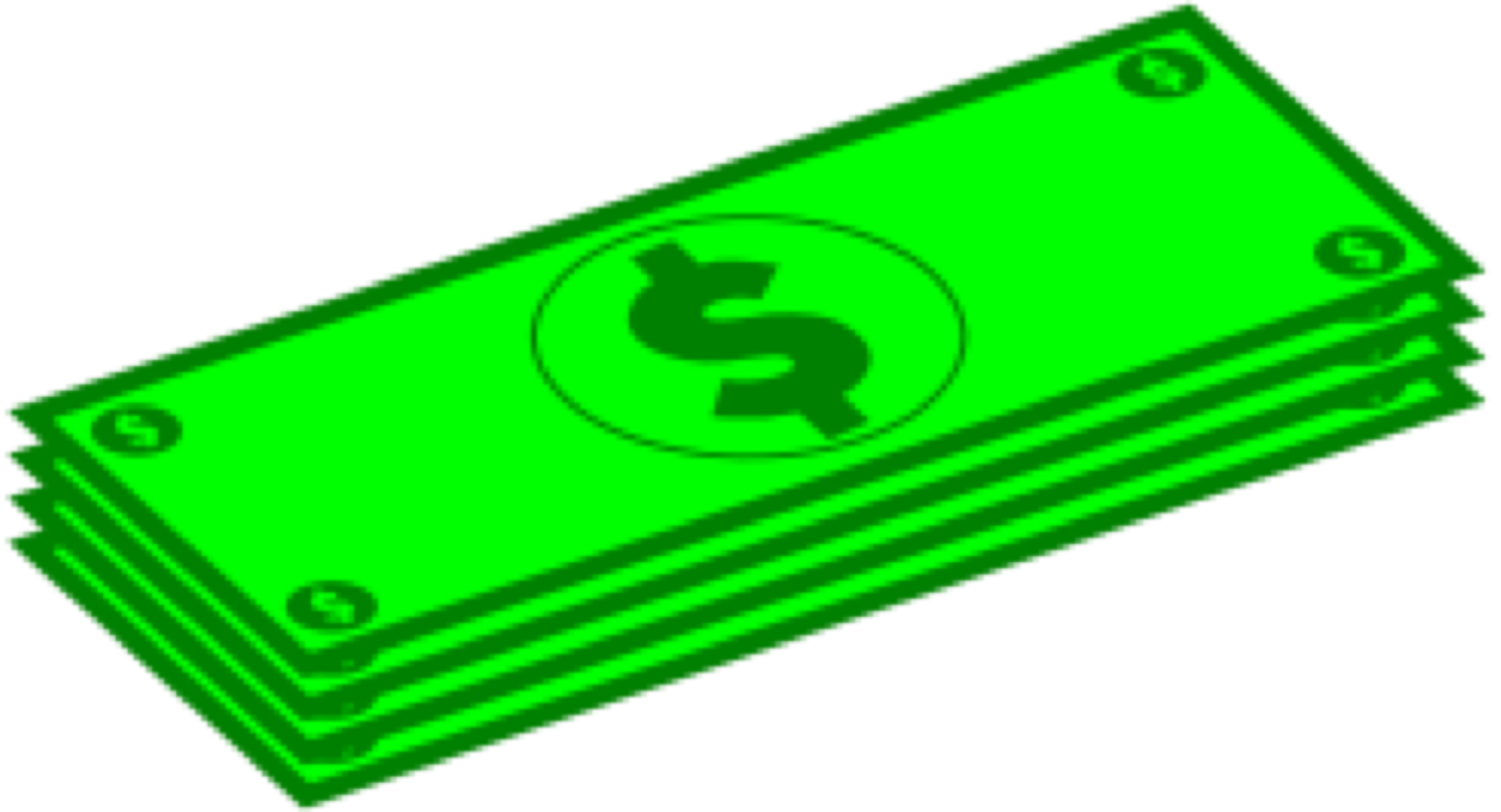
# Financial Services



**Money**



# Money



**Money**

**Makes**

**Money**

# Treasure



# Wealth Management

# Investment Analysis

**Time Value of Money**

**Risk**

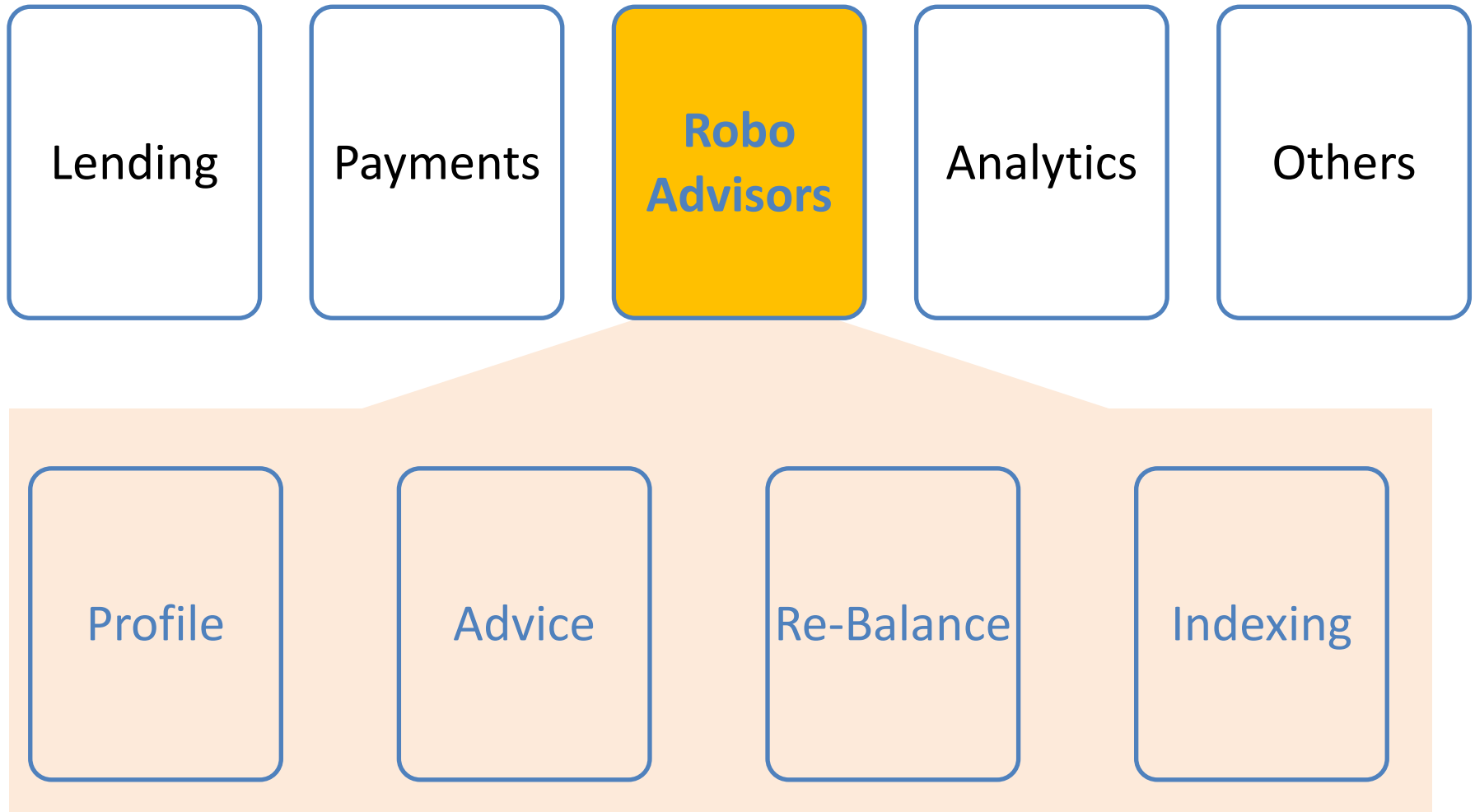
**Return**

# **Fintech Robo Advisors**

# Big Data Driven Disruption: Robo-Advisor



# FinTech high-level classification



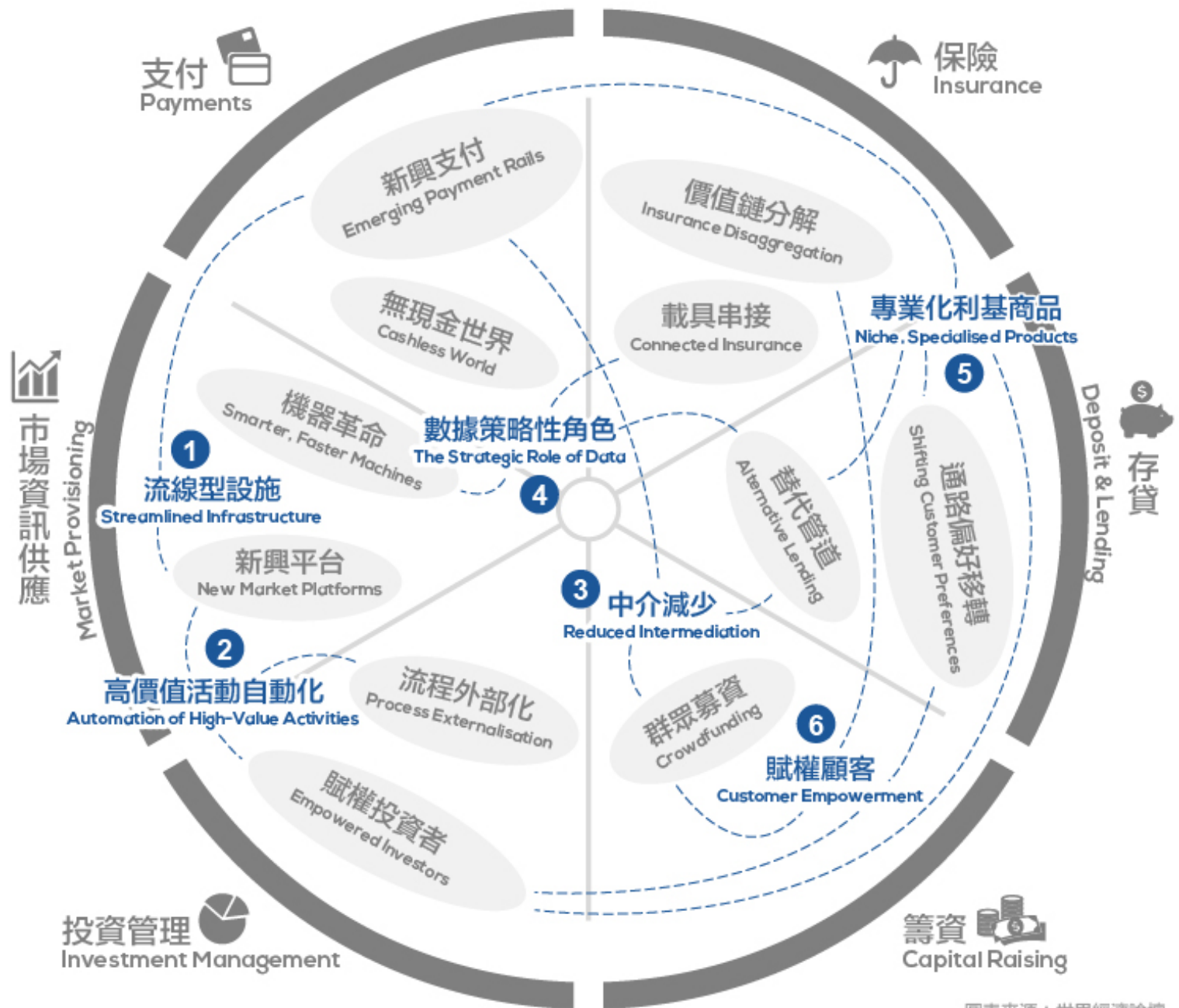
# FinTech: Financial Services Innovation



# FinTech:



## Financial Services Innovation

1. Payments
2. Insurance
3. Deposits & Lending
4. Capital Raising
- 5. Investment Management**
6. Market Provisioning



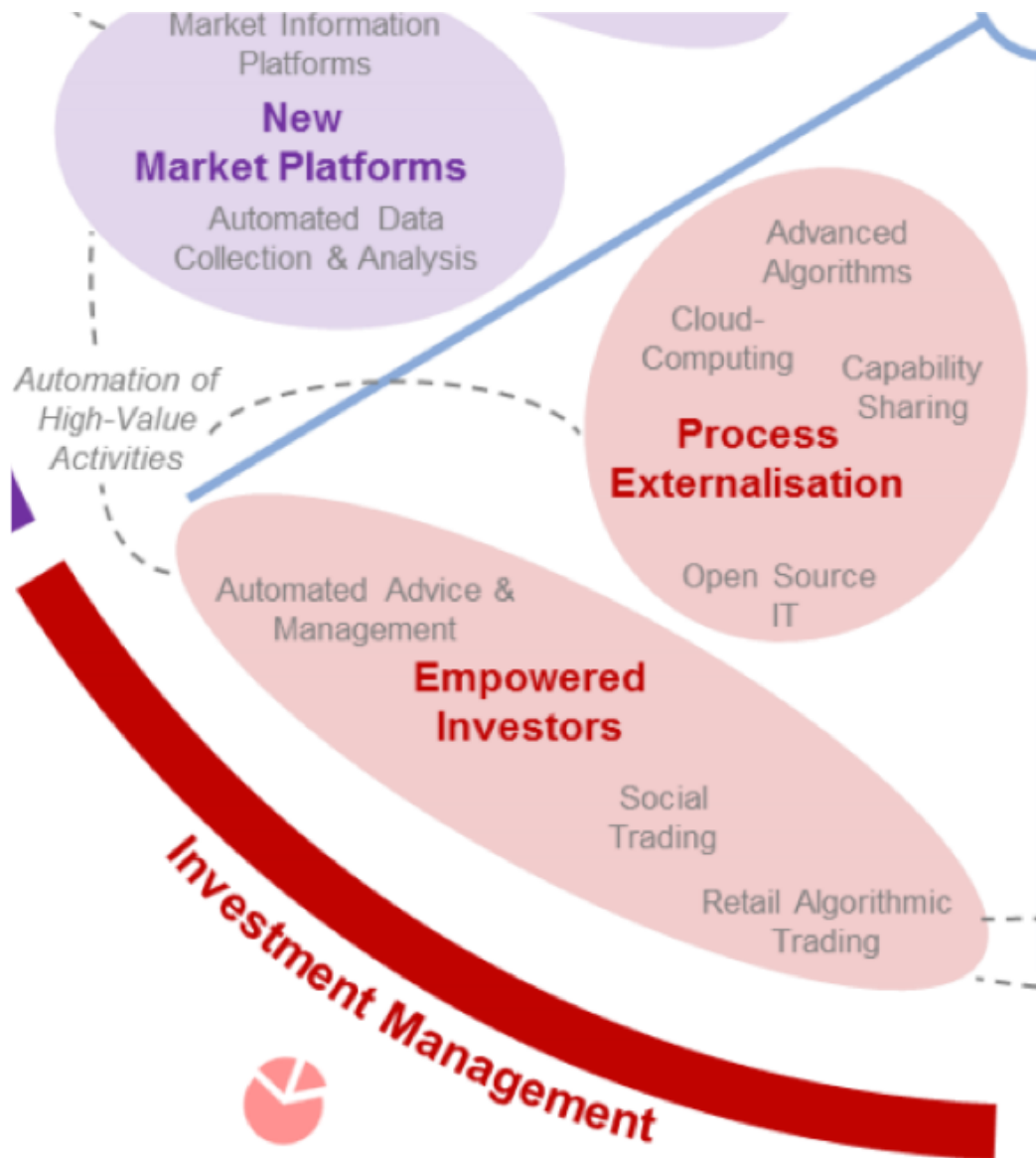
圖表來源：世界經濟論壇

# FinTech: Financial Services Innovation

功能	創新項目
 支付 Payments	無現金世界 (Cashless World) 新興支付 (Emerging Payment Rails)
 保險 Insurance	價值鏈裂解 (Insurance Disaggregation) 保險串接裝置 (Connected Insurance)
 存貸 Deposit & Lending	替代管道 (Alternative Lending) 通路偏好移轉 (Shifting Customer Preferences)
 籌資 Capital Raising	群眾募資 (Crowdfunding)
 投資管理 Investment Management	賦權投資者 (Empowered Investors) 流程外部化 (Process Externalisation)
 市場資訊供應 Market Provisioning	機器革命 (Smarter, Faster Machines) 新興平台 (New Market Platforms)

圖表來源：Fugle團隊整理

# 5 FinTech: Investment Management



# 5 FinTech: Investment Management Empowered Investors Process Externalization

投資管理



創新

關鍵趨勢

**賦權投資者**  
Empowered  
Investors

社群交易、機器推薦與財富管理、零售演算法交易 (Retail Algorithmic Trading)

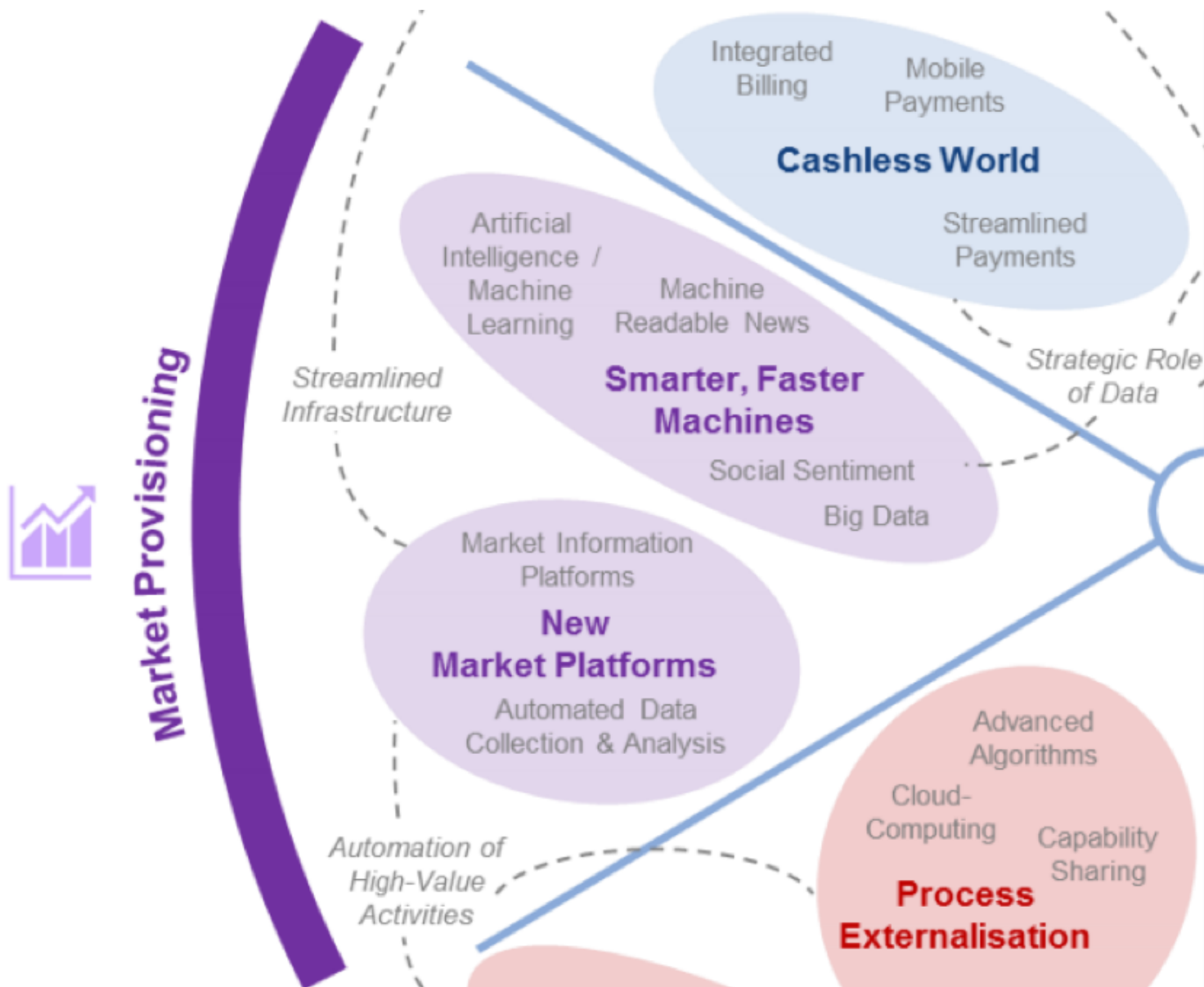
**流程外部化**  
Process  
Externalisation

流程即服務 (Process-as-a-Service, PaaS)、能力共享 (Capability Sharing)、進階分析、自然語言

圖表來源：Fugle團隊整理

# 6

# FinTech: Market Provisioning





# 6

## FinTech: Market Provisioning Smarter, Faster Machines New Market Platforms

市場資訊供應



創新

關鍵趨勢

**機器革命**  
Smarter, Faster  
Machines

機器易用數據 (Machine Accessible Data)、人工智慧 / 機器學習、大數據

**新興平台**  
New Market  
Platforms

固定收益商品平台 ALGOMI、基金 / 組合型基金平台 NOVUS、私募 / 創投平台 BISON、未公發股權平台 LIQUITY、原物料商品與衍生性合約平台 ClauseMatch

圖表來源：Fugle團隊整理

# Fintech: Financial Technology

## **Disrupting Banking:** **The Fintech Startups** **That Are Unbundling** **Wells Fargo, Citi and** **Bank of America**

# Fintech: Unbundling the Bank

## Unbundling of a Bank



# Fintech: Unbundling the Bank

## Wealth Management: Wealthfront



# Wealthfront: Fintech Robo Advisor



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The most tax-efficient, low-cost, hassle-free way to invest

Invest with Wealthfront

See Our Journey



Do you have the time to invest well?

Wealthfront invests your money for you with a minimal amount of work. We monitor your portfolio every day to look for opportunities to rebalance or harvest tax losses. Are you doing the same?

<https://www.wealthfront.com/>

# Financial Advisor FinTech Solutions Map

## Financial Advisor FinTech Solutions Map

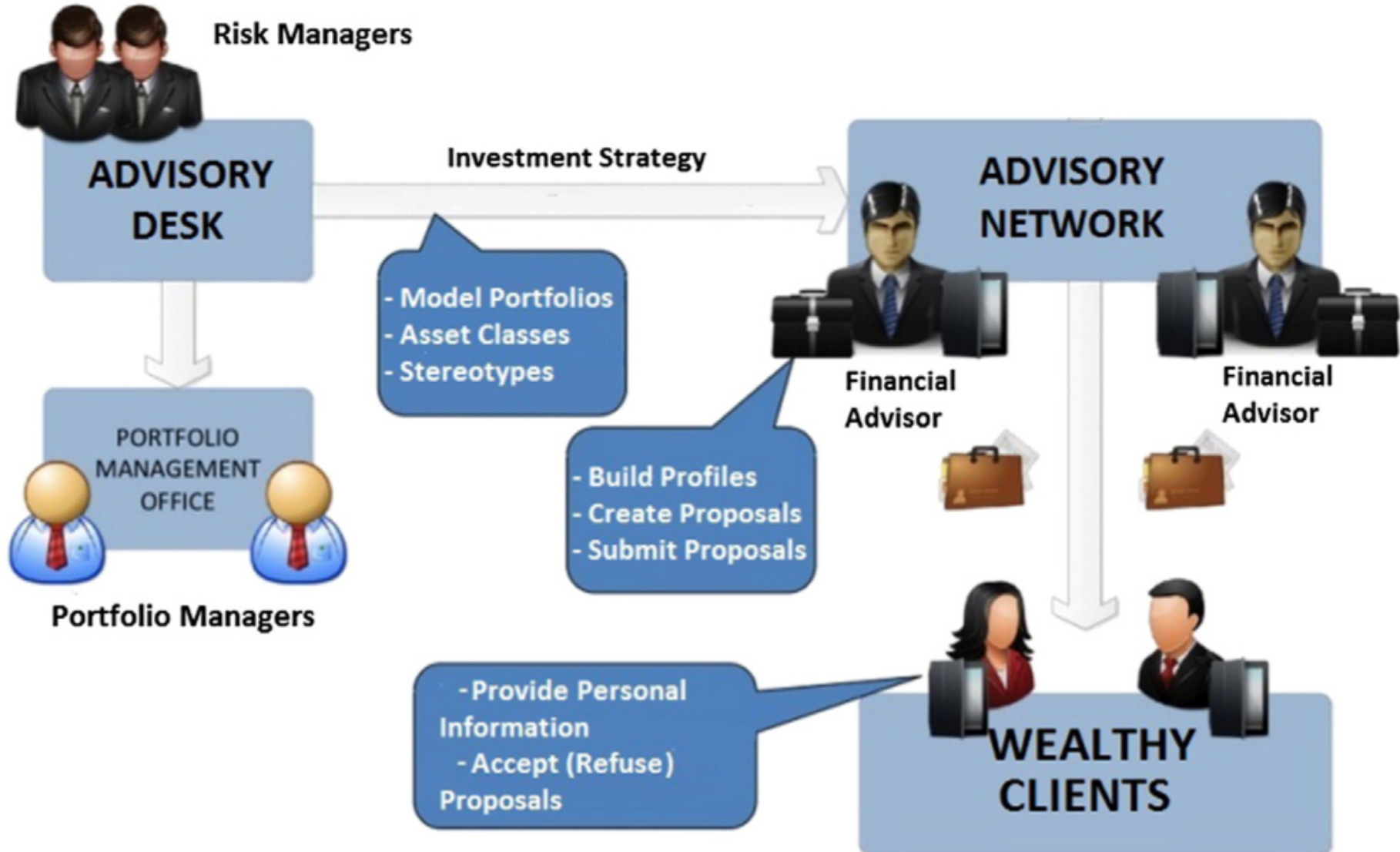


Legend:   = Category Newcomer

Nerd's Eye View | kitces.com

Source: <https://www.kitces.com/fintechmap>

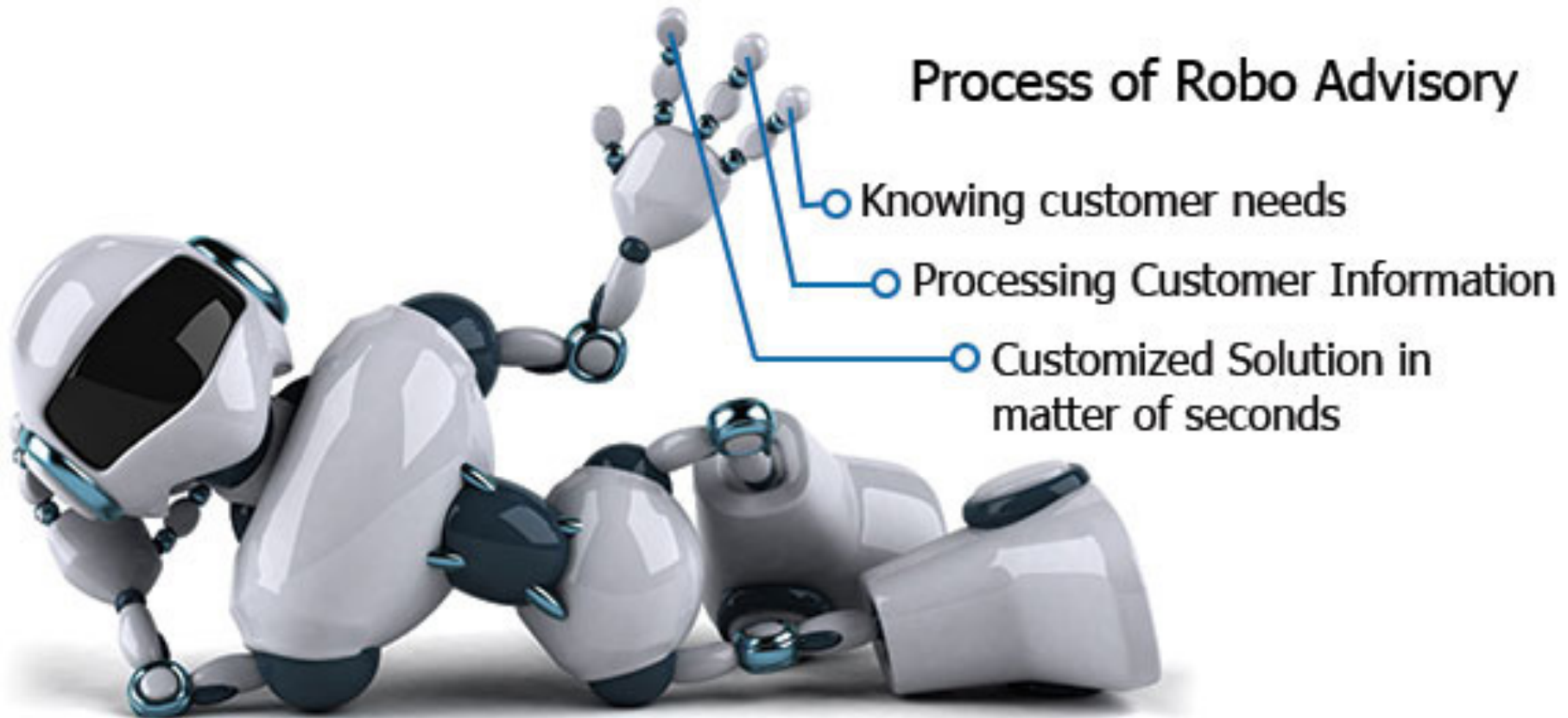
# A classic workflow for financial recommendations



Source: Musto, C., Semeraro, G., Lops, P., de Gemmis, M., & Lekkas, G. (2015).

Personalized finance advisory through case-based recommender systems and diversification strategies. *Decision Support Systems*, 77, 100-111.

# Process of Robo Advisors





# Benefits of Robo Advisors

## Benefits of Robo Advisors

- Unbiased Advice —
- No minimum Investment required —
- Low Charges —
- Transparency —
- Customised Solutions —



# Robo-Advisor Business Models

- **Full service online Robo-advisor**
  - 100% automated without any human element
- **Hybrid Robo-advisor model**
  - being pioneered by firms like Vanguard & Charles Schwab
- **Pure online advisor**
  - primarily human in nature

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# Usecases of Robo-Advisors

1. Determine individual **Client profiles & preferences**
2. Identify **appropriate financial products**
3. Establish correct **Investment Mix** for the client's profile
4. Using a **algorithmic approach**, choose the appropriate **securities** for each client account
5. Continuously **monitor the portfolio & transactions** within it to tune performance
6. Provide **value added services**
7. Ensure the **best user experience** by handling a whole range of financial services

# Business Requirements for a Robo-Advisor (RA)

1. Collect Individual Client Data
2. Client Segmentation
3. Algorithm Based Investment Allocation
4. Portfolio Rebalancing
5. Tax Loss Harvesting
6. A Single View of a Client's Financial History

# Algorithms for a Robo-Advisor (RA)

- Leverage **data science** & **statistical modeling** to automatically allocate client wealth across different asset classes (such as domestic/foreign stocks, bonds & real estate related securities) to **automatically rebalance portfolio** positions based on changing market conditions or client preferences.
  - These investment decisions are also made based on detailed **behavioral understanding** of a client's **financial journey metrics**
    - Age, Risk Appetite & other related information.

# Algorithms for a Robo-Advisor (RA)

- RA platforms also provide 24×7 tracking of **market movements** to use that to track **rebalancing decisions** from not just a portfolio standpoint but also from a taxation standpoint.

# Algorithms for a Robo-Advisor (RA)

- A **mixture** of different **algorithms** can be used such as **Modern Portfolio Theory (MPT)**, **Capital Asset Pricing Model (CAPM)**, the **Black Litterman Model**, the **Fama-French** etc.
  - These are used to allocate assets as well as to adjust positions based on market movements and conditions.



# Robo-Advisor (RA) Sample Portfolios

## Sample Portfolios – for an aggressive investor

### 1. Equity – 85%

A) US Domestic Stock (50%)

– Large Cap – 30%, Medium Cap – 10% , Small Cap – 10%, Dividend Stocks – 0%

B) Foreign Stock – (35%)

– Emerging Markets – 18%, Developed Markets – 17%

### 2. Fixed Income – 5%

A) Developed Market Bonds – 2%

B) US Bonds – 1%

C) International Bonds – 1%

D) Emerging Markets Bonds – 1%

### 3. Other – 5%

A) Real Estate – 3%

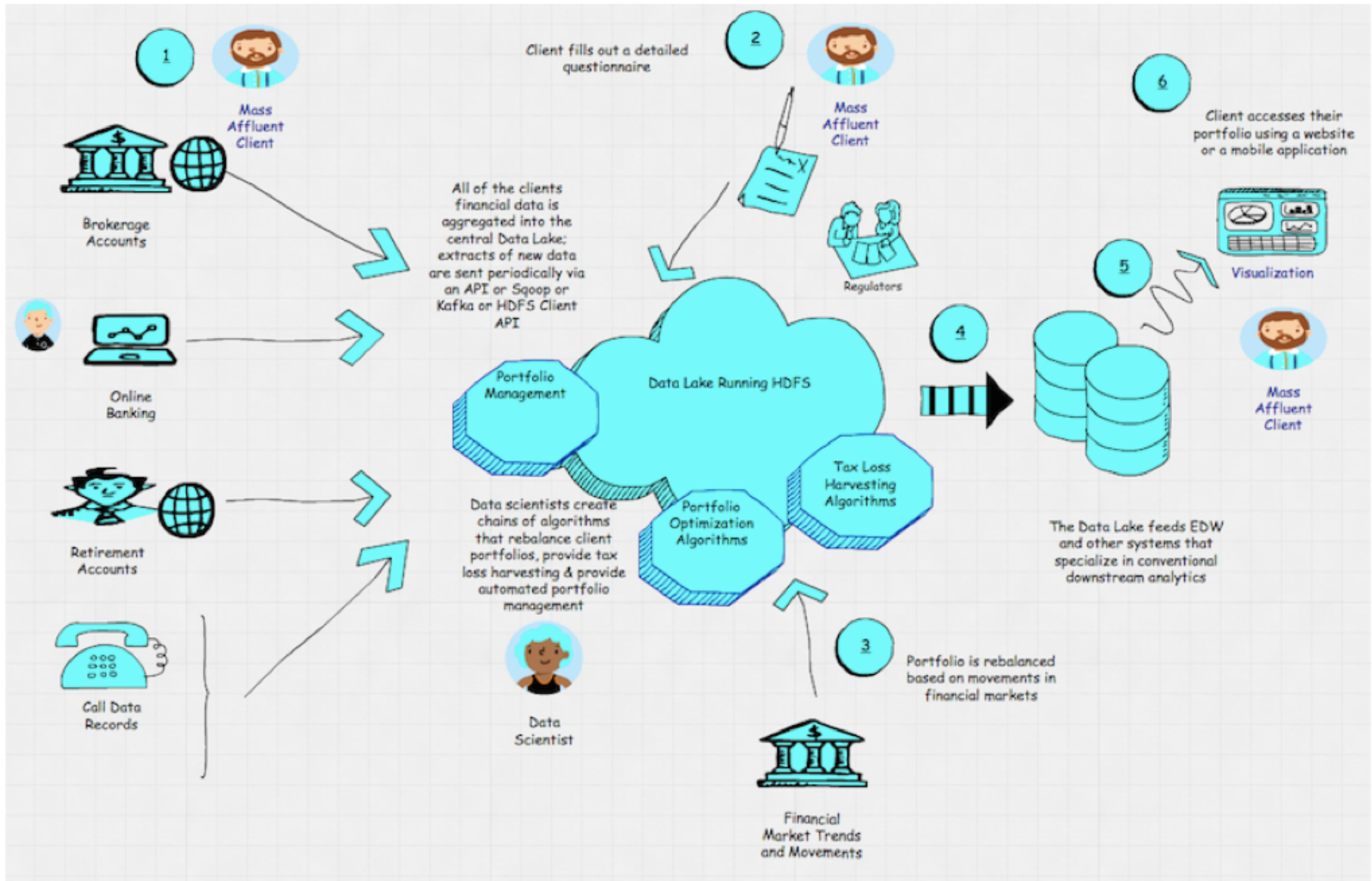
B) Currencies – 0%

C) Gold and Precious Metals – 0%

D) Commodities – 2%

### 4. Cash – 5%

# Architecture of a Robo-Advisor (RA)



# Robo-Advisor



wealthfront



Betterment

# Wealthfront

## Financial Planning & Robo-Investing for Millennials



Plan ▾

Invest

Borrow

Expertise ▾

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We'll build a free financial plan for the life you want and automate your investments at a low cost.

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# Wealthfront: Fintech Robo Advisor



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# Betterment

## Online Financial Advisor

Betterment

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Get started

# HELLO, INVESTOR

Betterment is an online financial advisor built for people who refuse to settle for average investing. People who demand better. People like you.

Get started

▶ Watch our video

### Right for every type of investor

#### New investor

I'm new to investing, or am looking for some guidance.

#### Hands-off investor

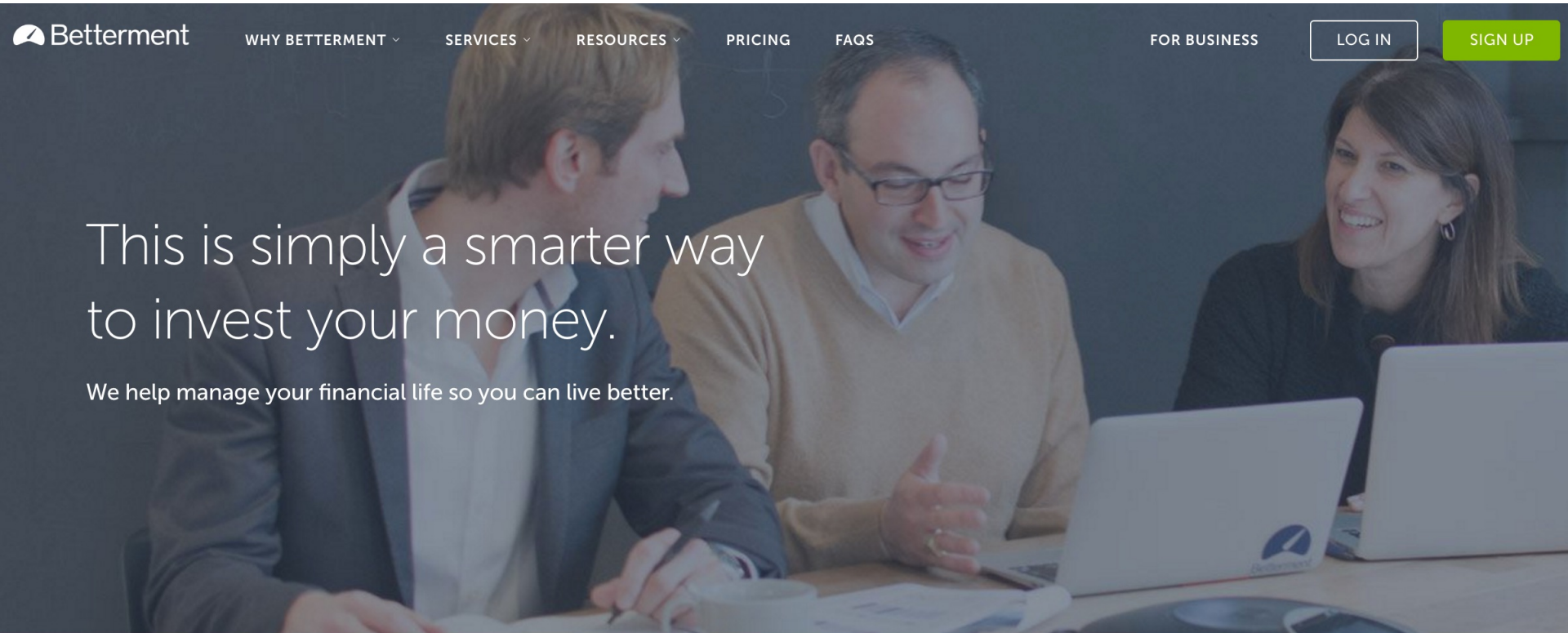
I invest, but don't have the time or desire to do it myself.

#### Hands-on investor

I'm a confident, hands-on investor looking for an optimal solution.

<https://www.betterment.com/>

# Betterment: Fintech Robo Advisor



This is simply a smarter way to invest your money.

We help manage your financial life so you can live better.



We can help you get started. Schedule your free 15 minute call today. [Schedule a call >](#)



Increase after-tax returns.



No hidden fees.





Satisfaction guaranteed.



Access to licensed experts.

# Betterment vs. Wealthfront

	 Betterment	 wealthfront
Robo-Advisor		
Investor Junkie Rating	4.5 star	5 star
Promotions	<u><a href="#">One Month Free</a></u>	<u><a href="#">First \$15k for Free</a></u>
Fees	0.25%/yr	None first \$10k;
		0.25%/yr for more
Minimum Deposit	None	\$500
<b>Human Advisors</b>	Yes — Additional Fee	<b>No</b>
Automatic Rebalancing	Yes	Yes
Tax Loss Harvesting	Yes	Yes
Direct Indexing	No	Yes
Fractional Shares	Yes	No
Assets Under Management	\$8.0B	\$5.0B



# Wealthfront:

## 0.25%

### Flat annual advisory fee

- **No** trading commissions or **hidden fees**
- Portfolio of **low-cost ETFs**
- Your first **\$10,000** managed free

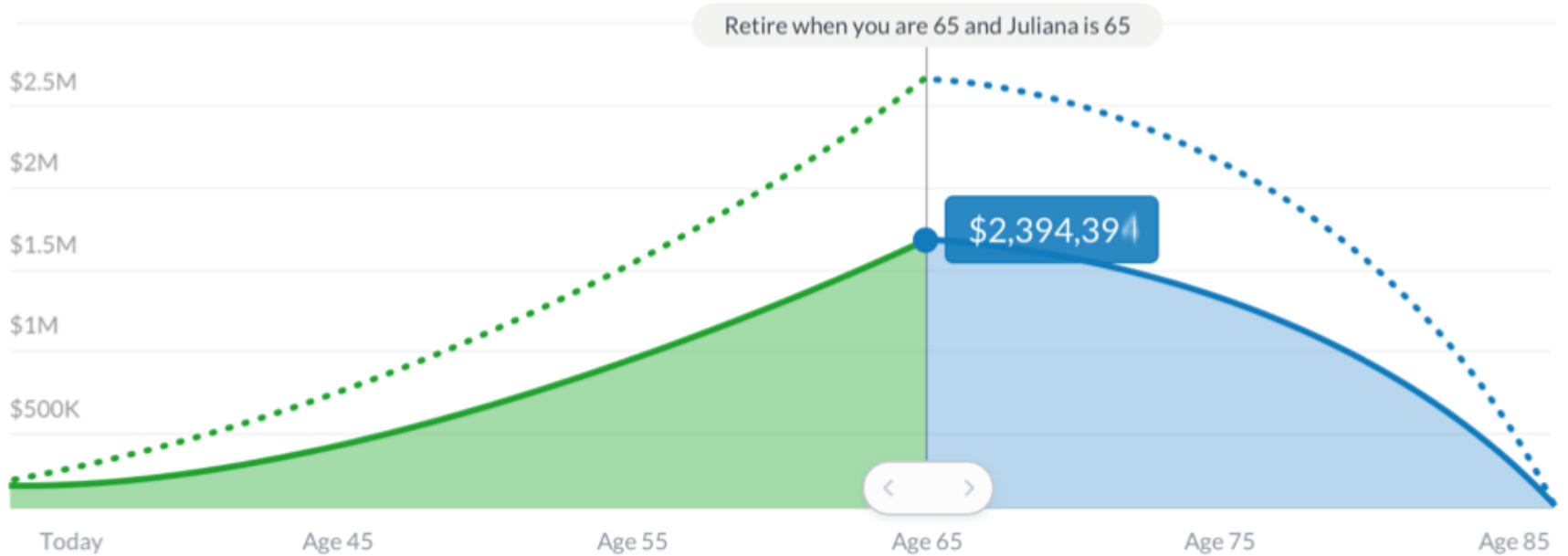
# Wealthfront

Powering your financial life with technology



# Wealthfront Robo Advisor

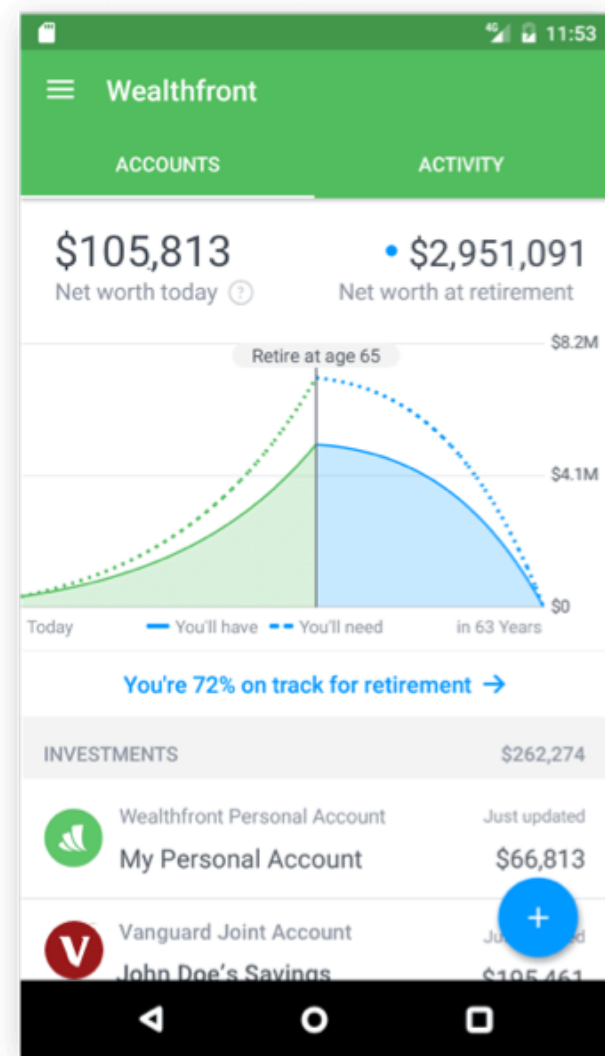
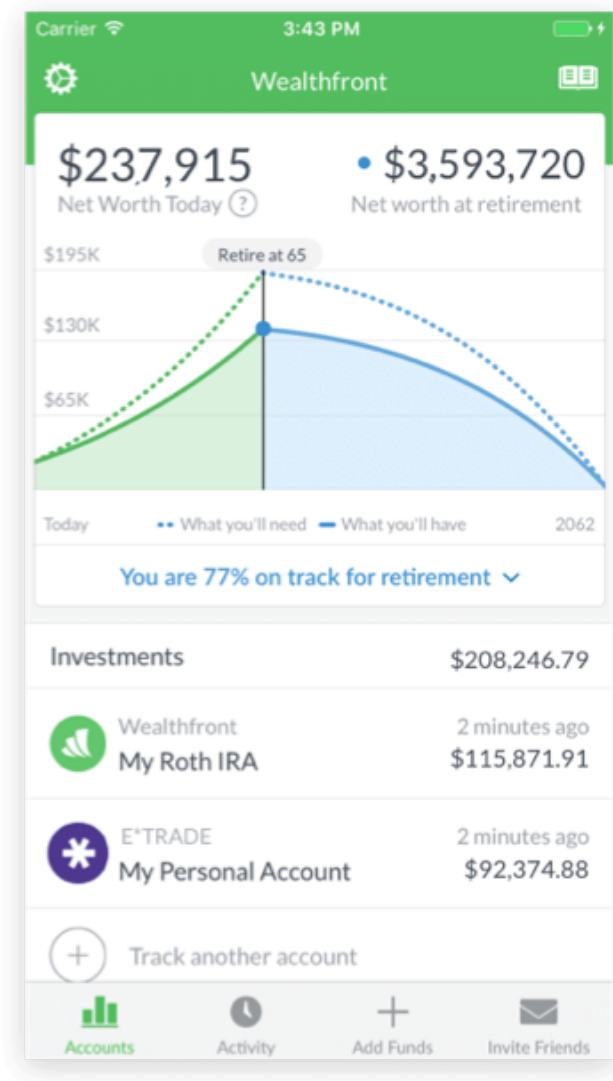
You're on track to have \$8,000 per month to spend in retirement. That's 76% of your target.



✓ My assumptions

— What you'll have    ... What you'll need

# Wealthfront Robo Advisor



# Financial Revolution with Fintech

## A financial services revolution

### Consumer Trends



1. Simplification



2. Transparency



3. Analytics



4. Reduced Friction

# Millennial Personal Finance: 63 Fintech Startups Targeting Millennials

## Fin Tech Startups for Millennials

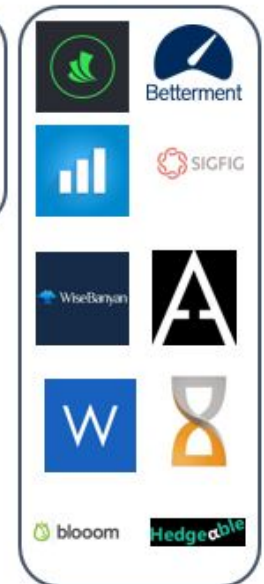
### Savings & Finances Tracking



### Personal Investing



### Wealth Management



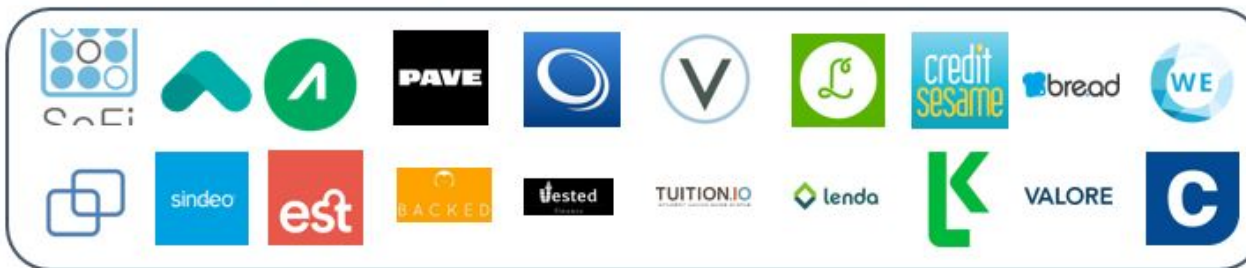
### Insurance



### Crowdfunding



# MILLENNIALS



### Loans & Credit Risk

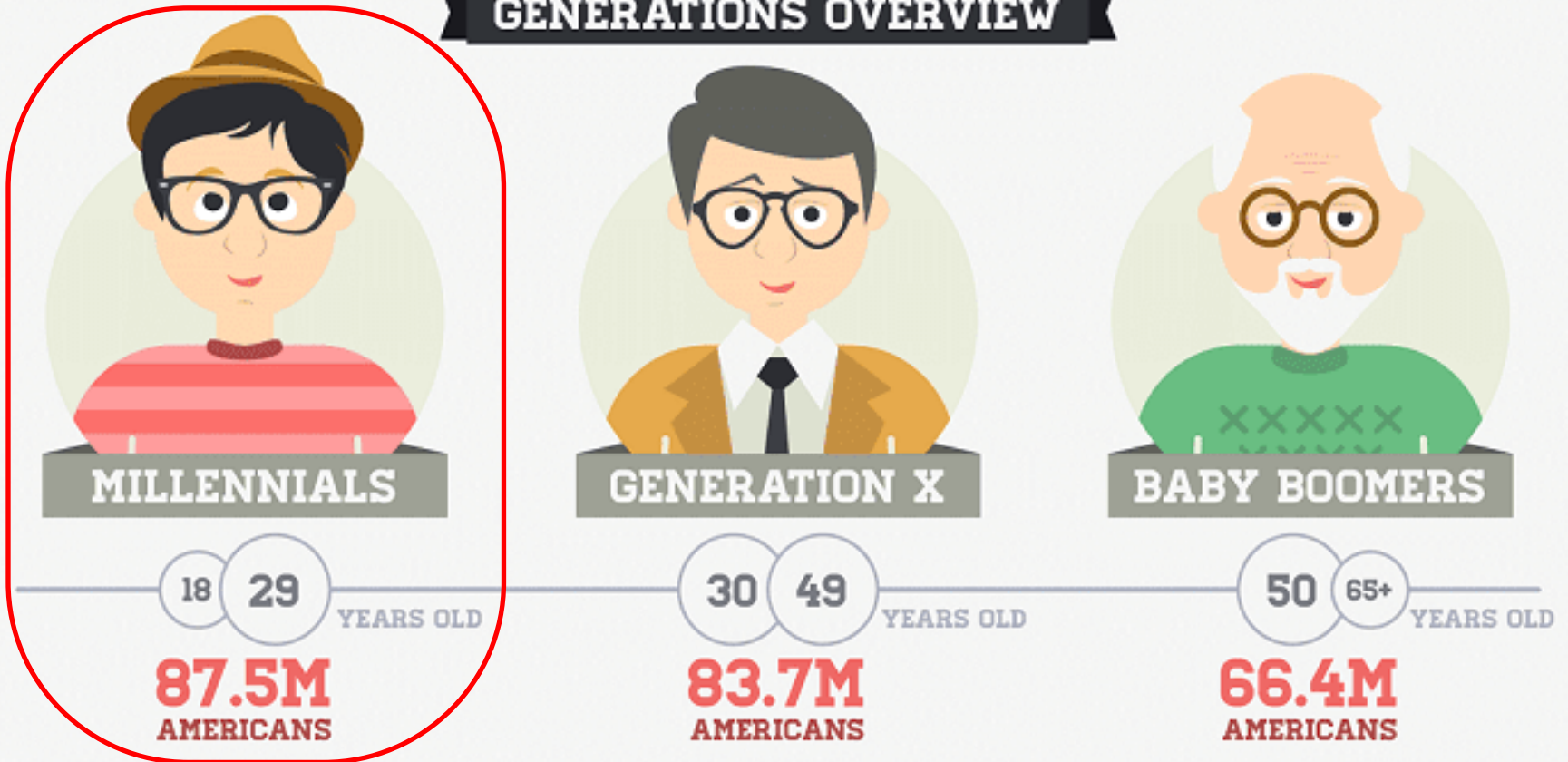


### Payments & Banking

### Acquired Companies

# Marketing to Millennials

## GENERATIONS OVERVIEW



# Marketing to Millennials

## MILLENNIAL PERSONAS



### DIGITAL WINDOW SHOPPERS

Less engaged online than other millennials



**23%**

of the millennial population

**42%** **58%**

female majority



### DIGITAL SOCIALITES

Highly social and engaged online



**26%**

of the millennial population

**45%** **55%**

female majority



### DYNAMIC MEDIA JUNKIES

Extremely tech savvy and engaged with online video and streamed content



**23%**

of the millennial population

**64%** **36%**

male majority



### CASUALLY ENGAGED

Least engaged in digital world, more likely to be unemployed



**17%**

of the millennial population

**53%** **47%**

male majority



### EMERGING TECHNOCRACY

Strongly engaged digitally and highly influential



**15%**

of the millennial population

**57%** **43%**

male majority



# Marketing to Millennials

## BEST PRACTICES FOR MARKETING TO MILLENNIALS



### OPTIMIZED MOBILE

Mobile is the **BEST WAY TO REACH MILLENNIALS** - they have the highest rates of ownership of smartphones of all generations



### MULTI-PLATFORM

Millennials **CONSUME CONTENT ACROSS MULTIPLE DEVICES**, so marketers need to create content with a multi-platform strategy. For example, **55%** are watching videos several times a day on multiple devices



### PERSONALIZATION

**85%** of Millennials are **MORE LIKELY TO MAKE A PURCHASE IF IT IS PERSONALIZED** to their interests, both in-store and with digital displays



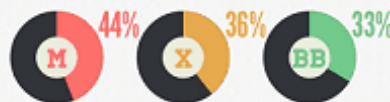
### SOCIAL MEDIA PRESENCE

Millennials are **MORE LIKELY TO USE SOCIAL MEDIA DAILY** with 62% reporting that brand engagement is more likely to make them a loyal customer



### BE AUTHENTIC

Millennials are willing to share good advertising, but **DISLIKE WHEN ADVERTISING FEELS DECEPTIVE**



believe brands say something about who they are, their values and where they fit



### INFORMATIONAL BLOGS

one in three millennials choose **BLOGS** as the top media source **BEFORE MAKING A PURCHASE**. Traditional media sources like TV and magazines have less impact on this generation

# Fintech for Millennials

Fintech Category	#Company
Crowdfunding	2
Insurance (Non-Health)	4
Loans & Credit Risk	20
Mobile Banking & Payments	8
<b>Personal Investing</b>	<b>10</b>
Savings & Finances Tracking	10
<b>Wealth Management</b>	<b>9</b>
Total	63

# Fintech: Wealth Management

Company	Select Investors
Wealthfront	DAG Ventures, Index Ventures, Greylock Partners, The Social+Capital Partnership
Betterment	Bessemer Venture Partners, Athemis Group, Menlo Ventures
SigFig	Doll Capital Management, Union Square Ventures, Bain Capital Ventures
Aspiration	Renren, GSV Capital, Capricorn Investment Group, IGSB
Bloom	Commerce Ventures, DST Systems, Hyde Park VP, QED Investors, UMB Financial
Rebalance IRA	N/A
Hedgeable	SixThirty
WiseBanyan	VegasTech Fund
Personal Capital	Institutional Venture Partners, Venrock, Crosslink Capital

# Fintech: Personal Investing

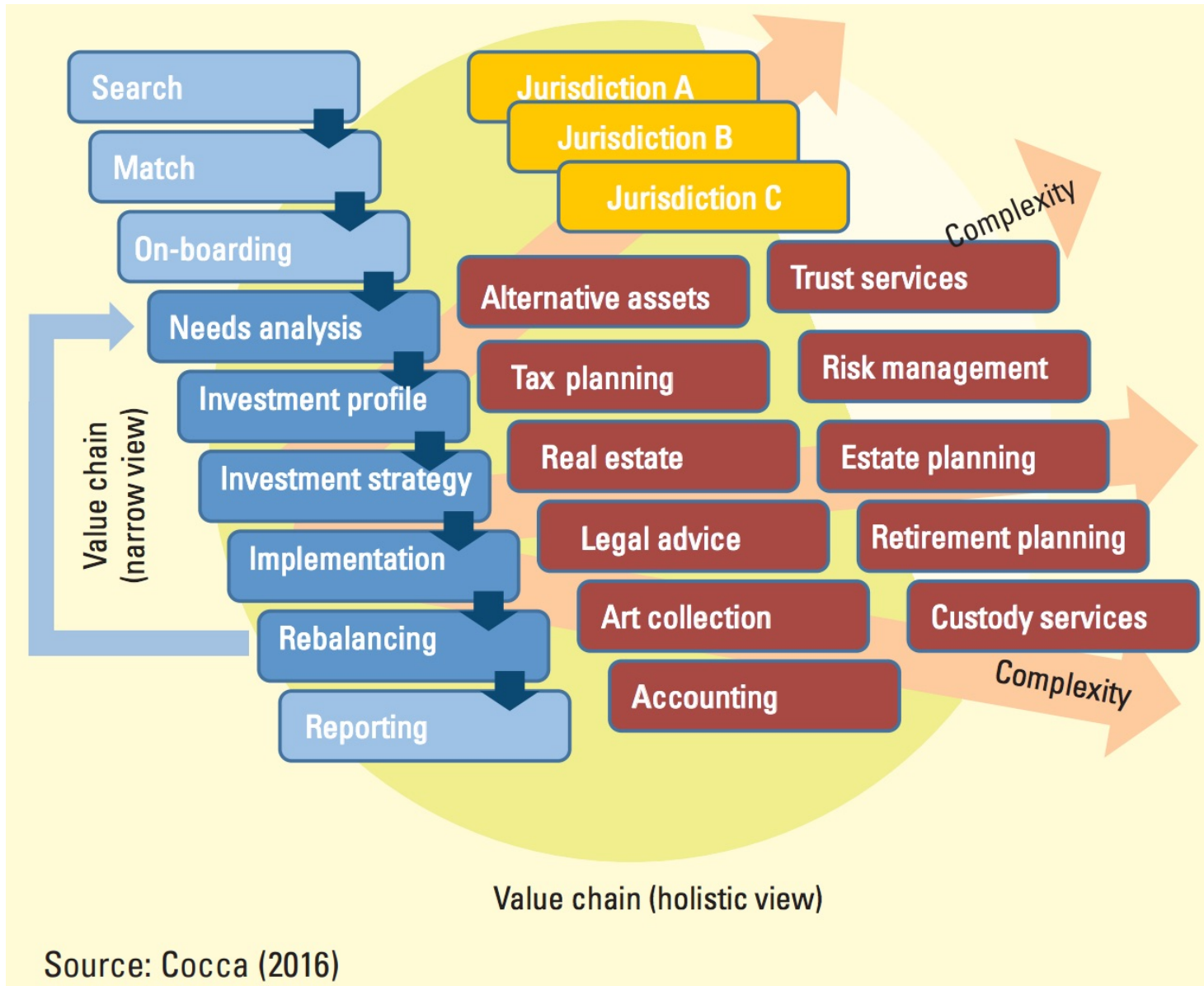
Company	Select Investors
eToro	BRM Group, Ping An Ventures, Spark Capital
Openfolio	FinTech Collective
DriveWealth	Route 66 Ventures
Tip'd Off	Raj Parekh, Bill Crane, Shaun Coleman
Kapitall	Bendigo Partners, Linden Venture Fund
Stash	N/A
Stox	SingulariTeam
Robinhood	Google Ventures, Index Ventures, Andreessen Horowitz, Ribbit Capital, NEA
Motif Investing	Norwest Venture Partners, Foundation Capital, Ignition Capital, Goldman Sachs
Loyal3	DNS Capital

# Wealthfront

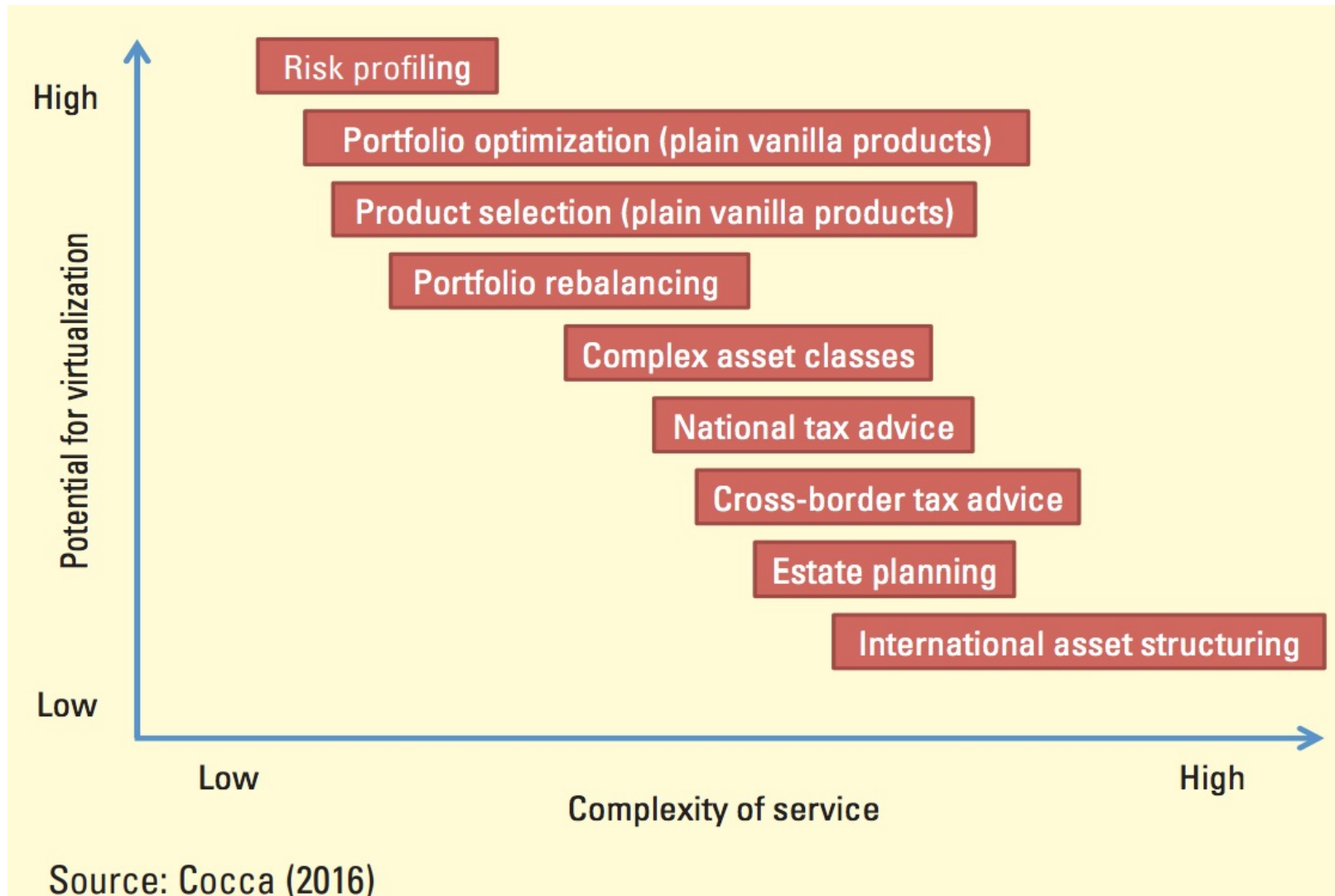
## Investment Methodology

1. Identify an ideal **set of asset classes** for the current investment environment
2. Select **low cost ETFs** to represent each asset class
3. Determine your **risk tolerance** to create the **appropriate portfolio** for you
4. Apply **Modern Portfolio Theory** to allocate among the chosen **asset classes** for your **risk tolerance**
5. Monitor and periodically **rebalance** your portfolio

# Wealth Management Value Chain

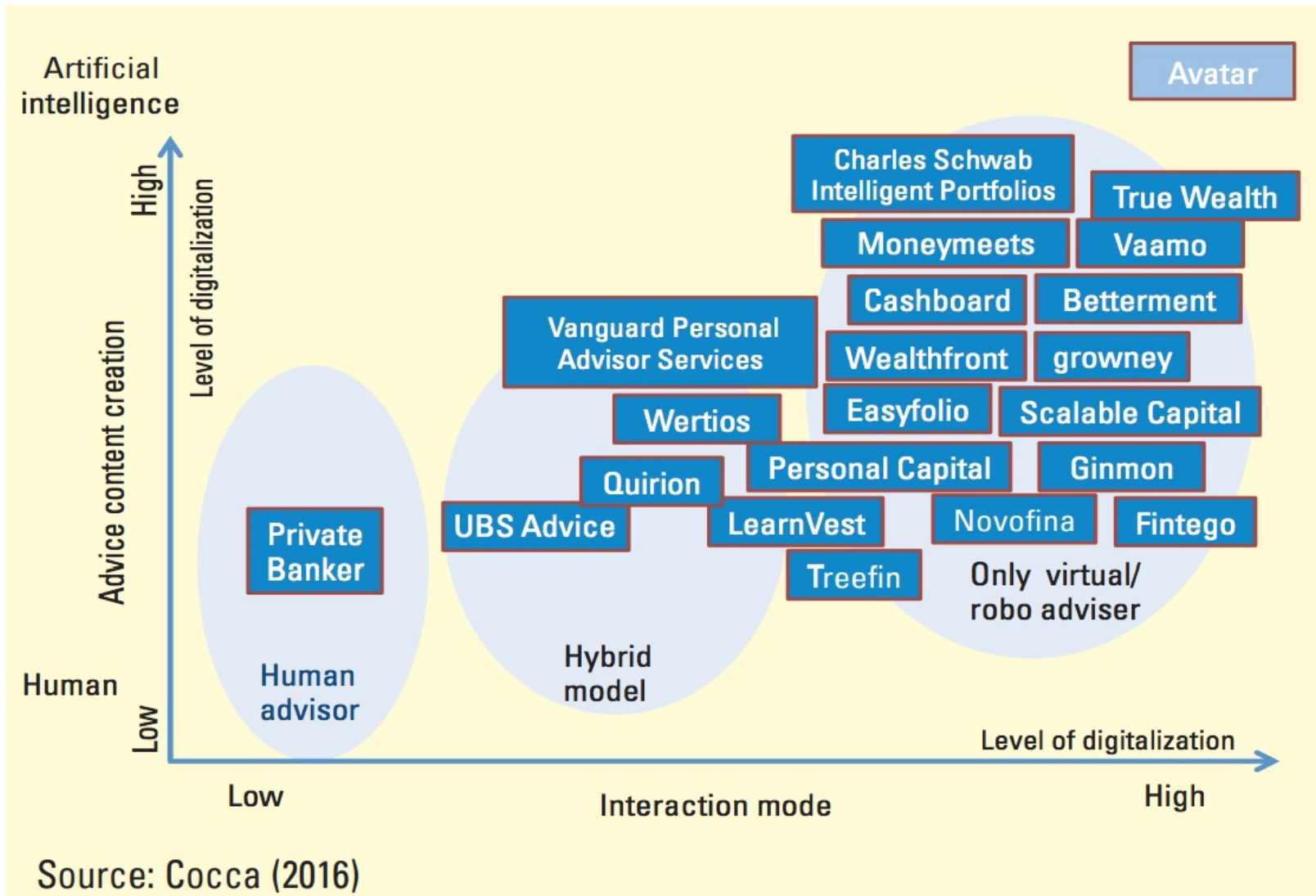


# Wealth Management Service and Potential for virtualization



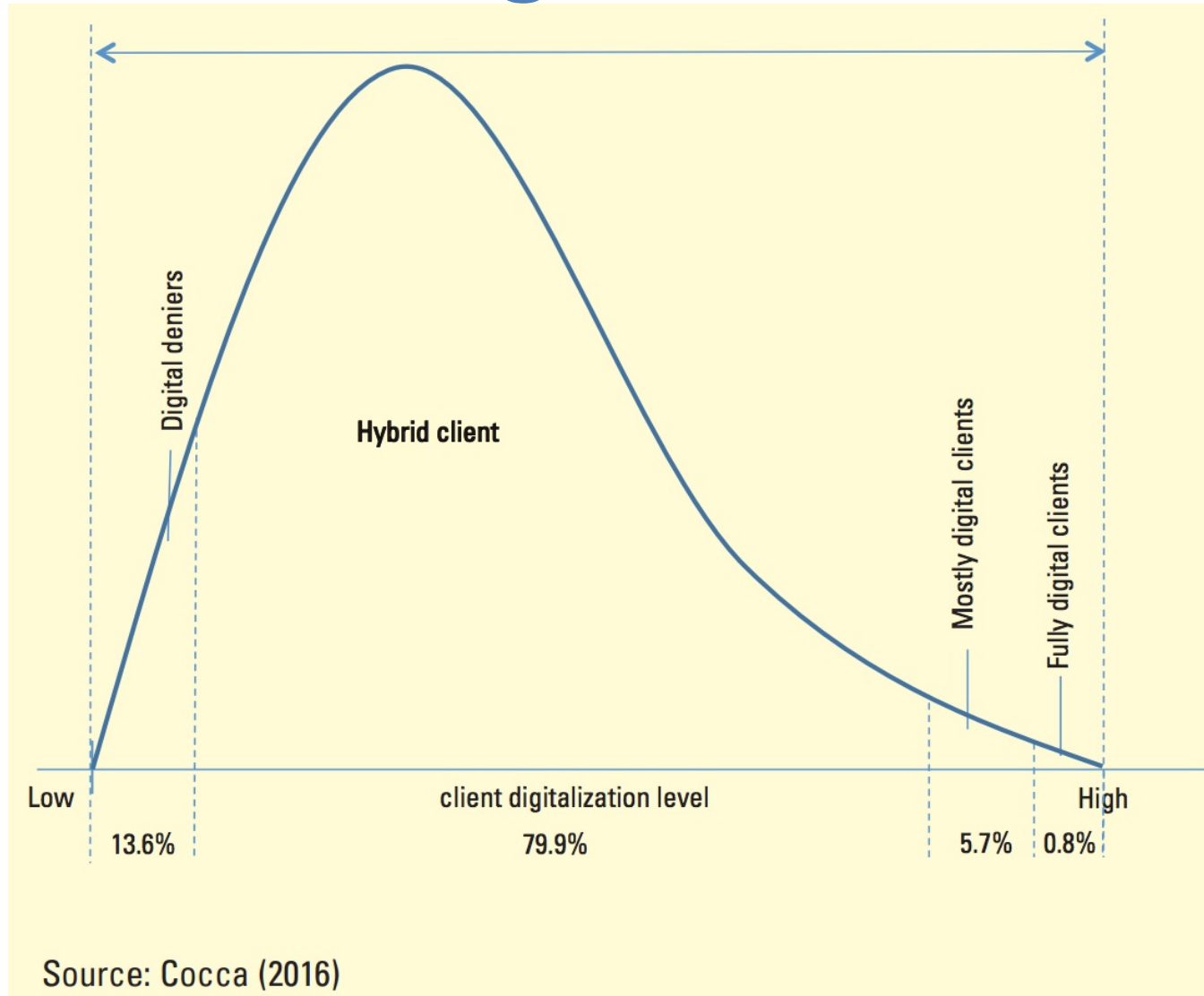
Source: Cocca (2016)

# AI and Robo Advisor Virtualization Dimensions



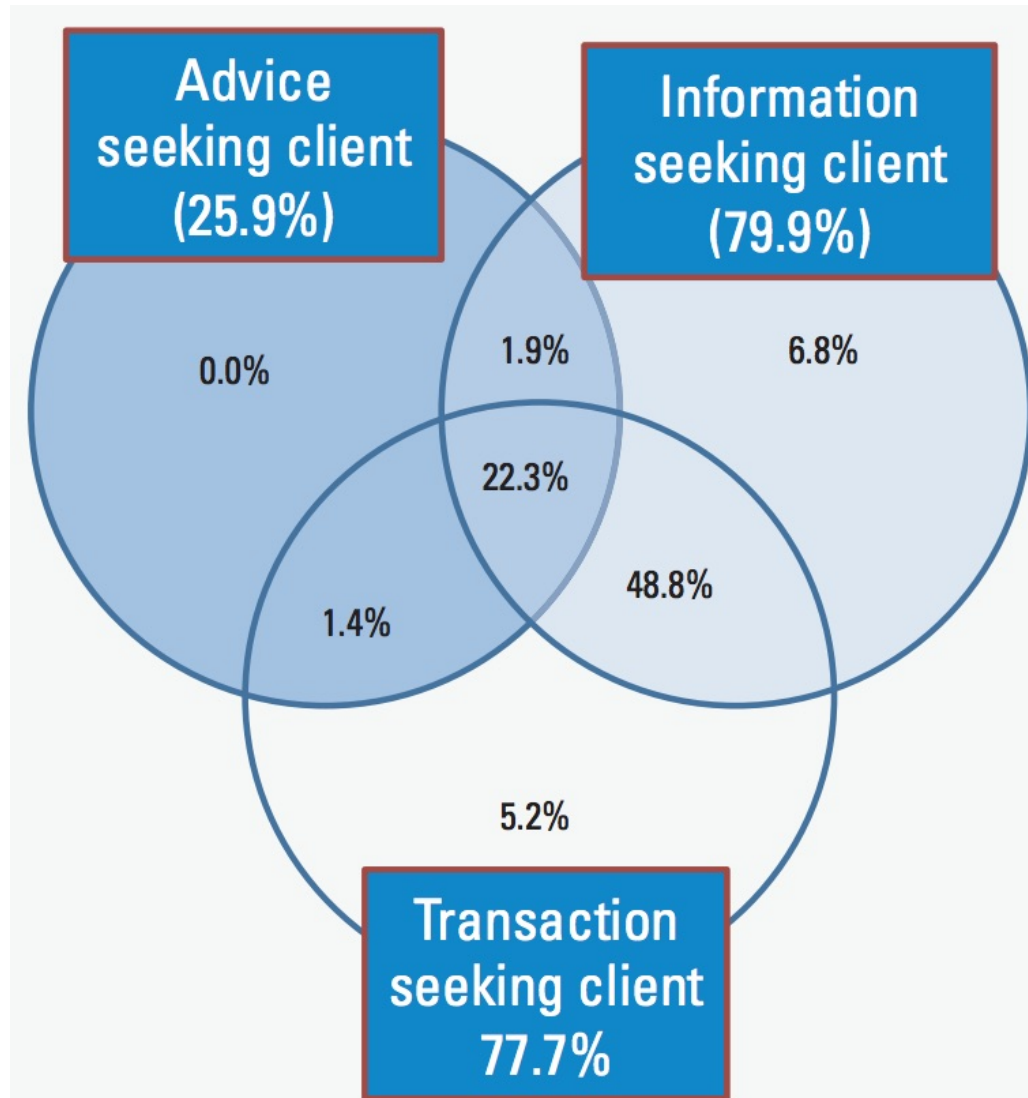


# Degree of Digitalization of Wealth Management Customers



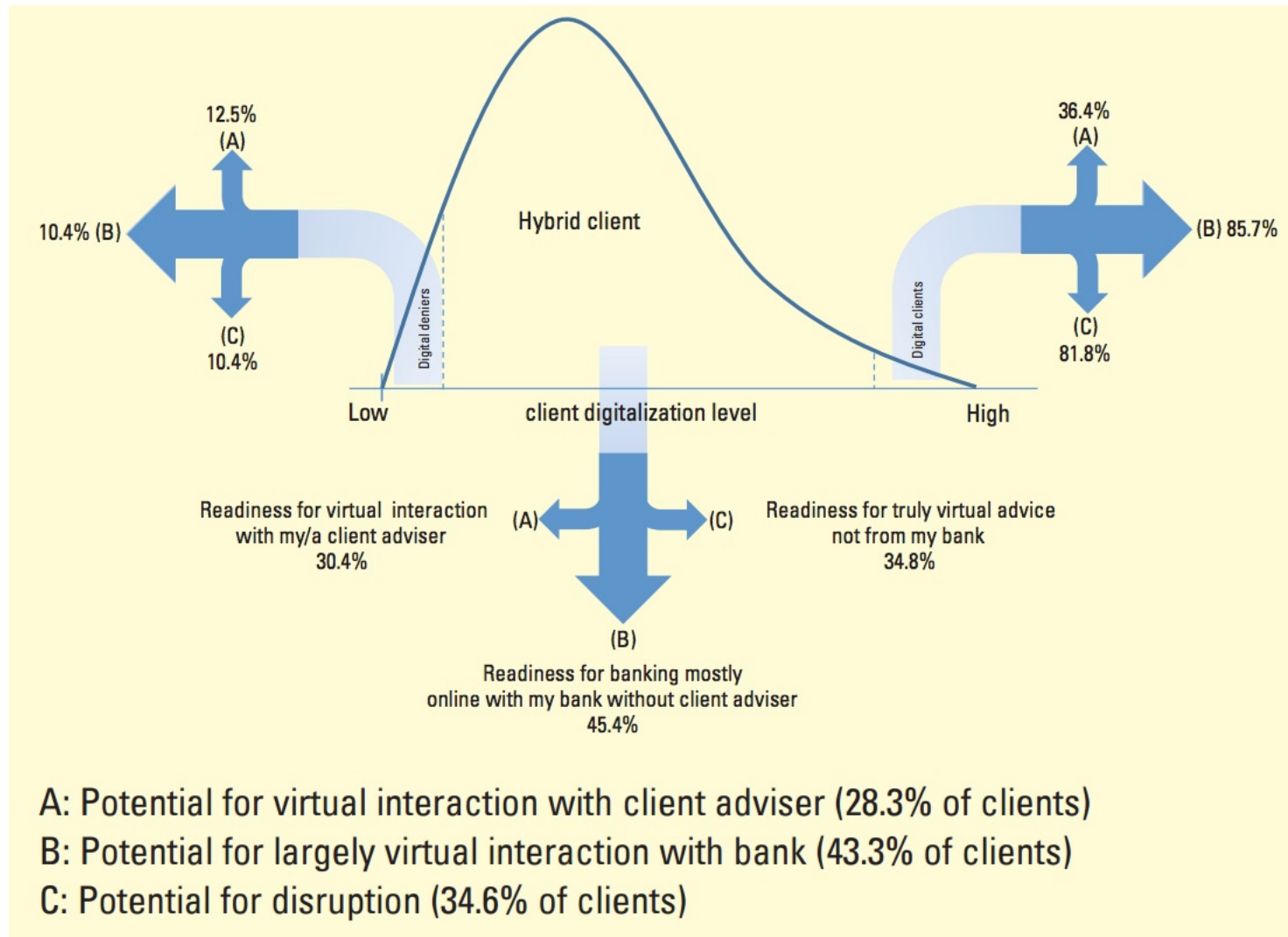
Source: Cocca, Teodoro (2016). "Potential and Limitations of Virtual Advice in Wealth Management." Journal of Financial Transformation, 44, 45-57.

# Use of Online Services by Hybrid Customers



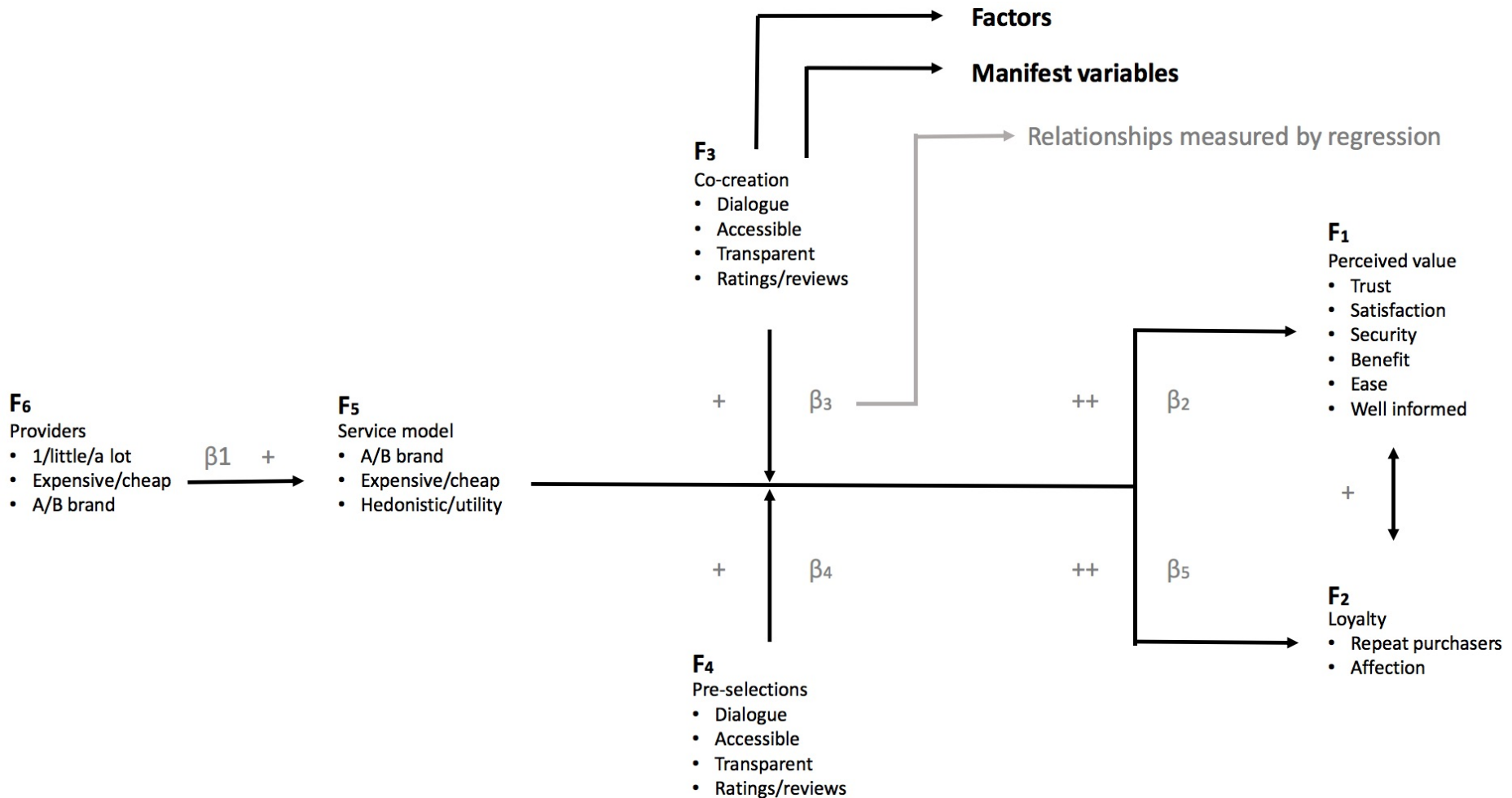
Source: Cocca, Teodoro (2016). "Potential and Limitations of Virtual Advice in Wealth Management." Journal of Financial Transformation, 44, 45-57.

# Use of Online Services by Hybrid Customers



Source: Cocca, Teodoro (2016). "Potential and Limitations of Virtual Advice in Wealth Management." Journal of Financial Transformation, 44, 45-57.

# Explaining Customer Experience of Digital Financial Advice



# Modern Portfolio Theory and Investment Analysis

- Financial Securities
- Financial Markets
- The Characteristics of the Opportunity Set Under Risk
- Delineating Efficient Portfolios
- Techniques for Calculating the Efficient Frontier

# Modern Portfolio Theory and Investment Analysis

- The Correlation Structure of Security Returns:
  - The Single-Index Model
  - Multi-Index Models and Grouping Techniques
- Simple Techniques for Determining the Efficient Frontier
- Estimating Expected Returns
- How to Select Among the Portfolios in the Opportunity Set

# Modern Portfolio Theory and Investment Analysis

- International Diversification
- The Standard Capital Asset Pricing Model
- Nonstandard Forms of Capital Asset Pricing Models
- Empirical Tests of Equilibrium Models
- The Arbitrage Pricing Model APT
  - A Multifactor Approach to Explaining Asset Prices

# Modern Portfolio Theory and Investment Analysis

- Efficient Markets
- The Valuation Process
- Earnings Estimation
- Behavioral Finance, Investor Decision Making, and Asset Prices
- Interest Rate Theory and the Pricing of Bonds
- The Management of Bond Portfolios



# Modern Portfolio Theory and Investment Analysis

- Option Pricing Theory
- The Valuation and Uses of Financial Futures
- Mutual Funds
- Evaluation of Portfolio Performance
- Evaluation of Security Analysis
- Portfolio Management Revisited

# The **New Alpha**: 30+ Startups Providing Alternative Data For Sophisticated Investors

New sources of **data mined** by startups like **Foursquare**, **Premise**, and **Orbital Insight** are letting investors understand **trends** before they happen.

# The New Alpha: 30+ Startups Providing Alternative Data For Sophisticated Investors

## Alternative Data Sources

**SATELLITE DATA**

- Orbital Insight
- spire
- rezatec analyzing earth data
- Ursa
- RS Metrics
- urthecast
- PLANET LABS
- WINDWARD

**WEB/APP/SOCIAL MEDIA DATA**

- yipit DATA
- 7PARK DATA
- App Annie
- SELERITY
- Dataminr
- DATASIFT

**WEATHER DATA**

- aclima
- UNDERSTORY
- THE CLIMATE CORPORATION

**LOCATION/FOOT TRAFFIC**

- FOURSQUARE
- placemeter
- airsage The power of where and when
- STREETLIGHTDATA
- Placed.

**LOCAL PRICES**

- PriceStats
- PREMISE

**ALTERNATIVE DATA MONETIZERS/AGGREGATORS**

- Eagle Alpha
- QUANTON DATA
- Sentio
- DISCERN INSIGHTS AS A SERVICE

**CREDIT CARD TRANSACTIONS**

- earnest
- SECOND MEASURE
- ynext data
- ENVESTNET YODLEE

**ALTERNATIVE CREDIT**

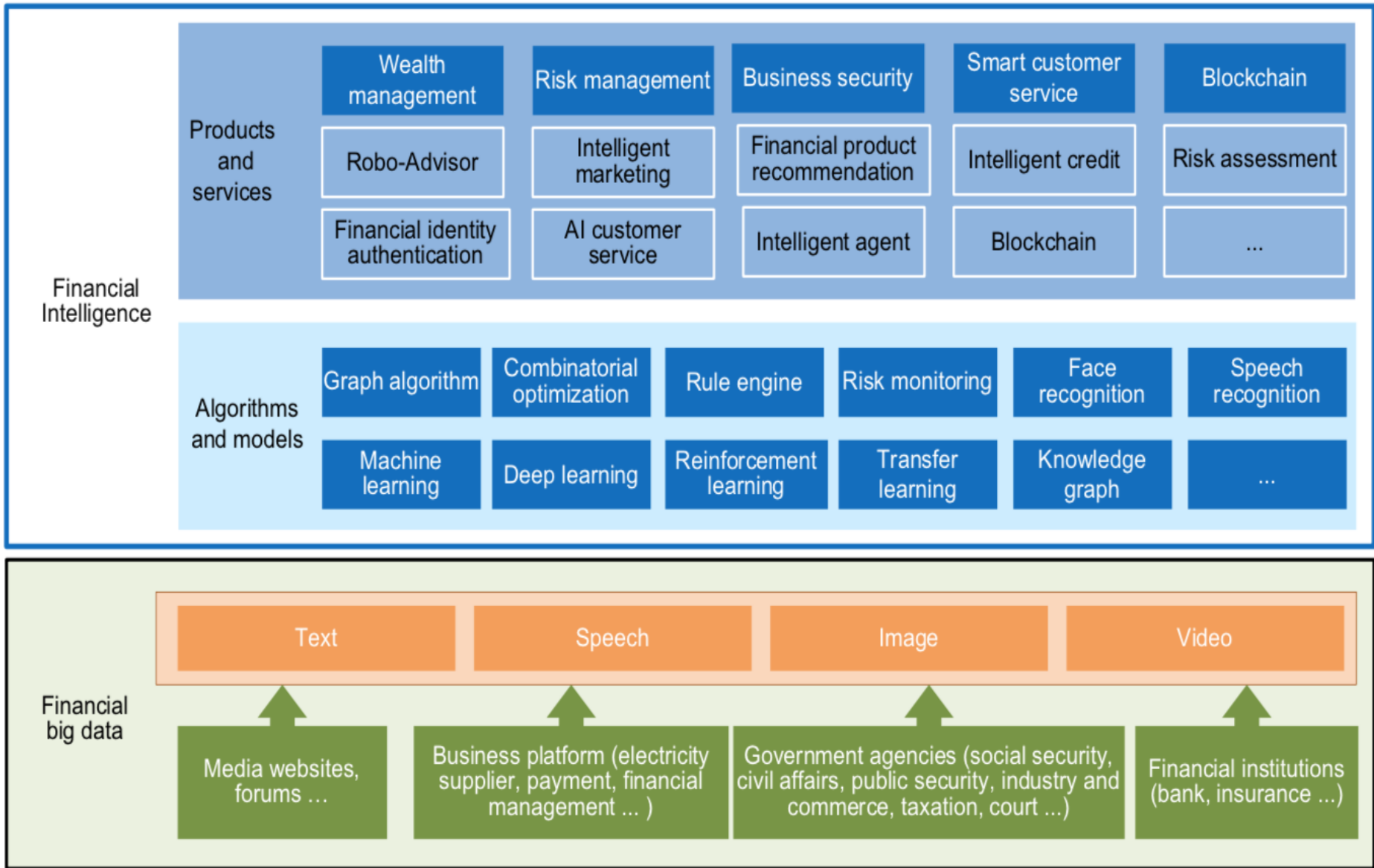
- first access
- cignifi
- FACTOR TRUST

Created By

**CB INSIGHTS**

# FinBrain: when Finance meets AI 2.0

(Zheng et al., 2019)

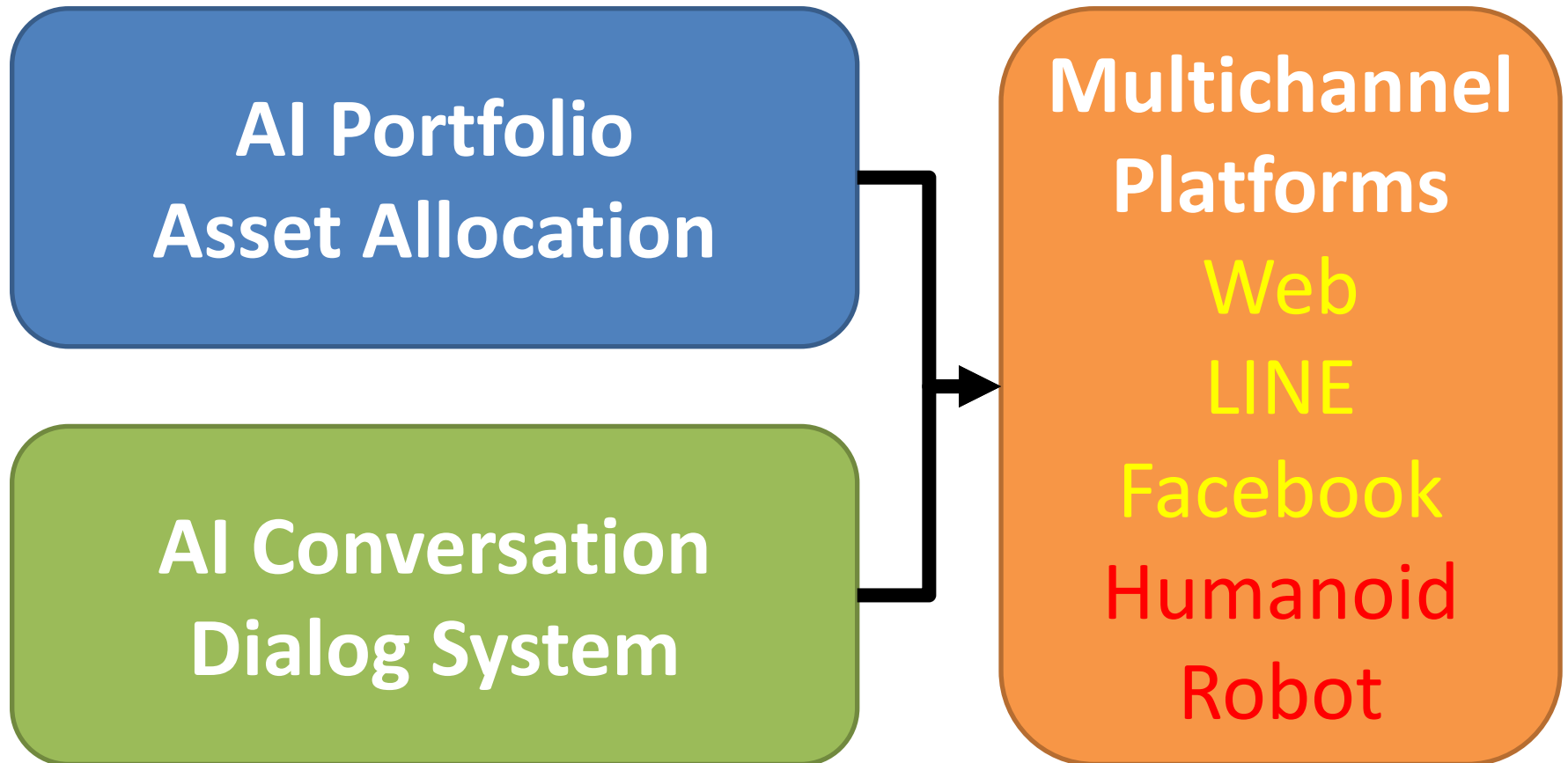


# Technology-driven Financial Industry Development

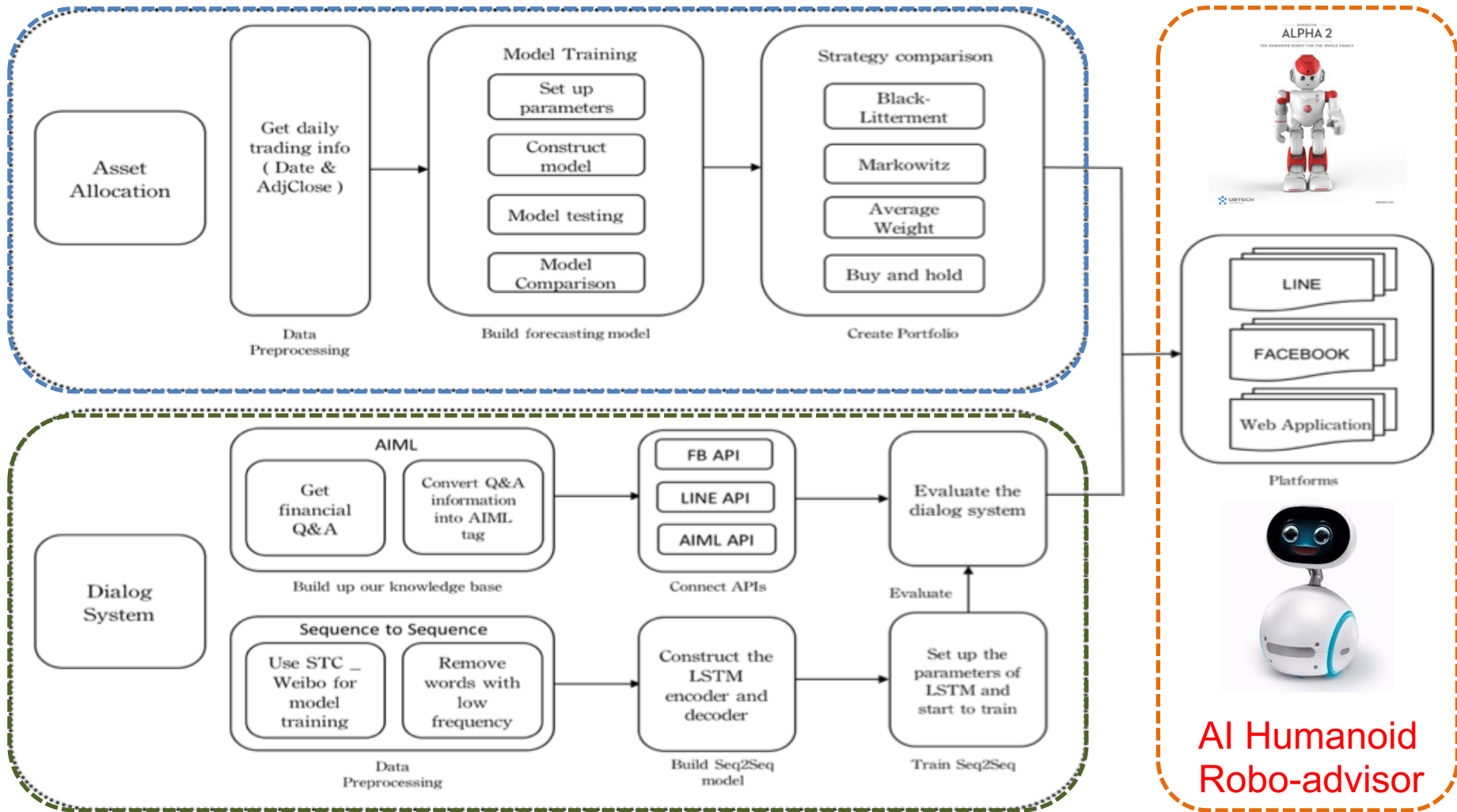
Development stage	Driving technology	Main landscape	Inclusive finance	Relationship between technology and finance
Fintech 1.0 (financial IT)	Computer	Credit card, ATM, and CRMS	Low	Technology as a tool
Fintech 2.0 (Internet finance)	Mobile Internet	Marketplace lending, third-party payment, crowdfunding, and Internet insurance	Medium	Technology- driven change
Fintech 3.0 (financial intelligence)	AI, Big Data, Cloud Computing, Blockchain	Intelligent finance	High	Deep fusion

# AI Humanoid Robo-Advisor

# AI Humanoid Robo-Advisor for Multi-channel Conversational Commerce

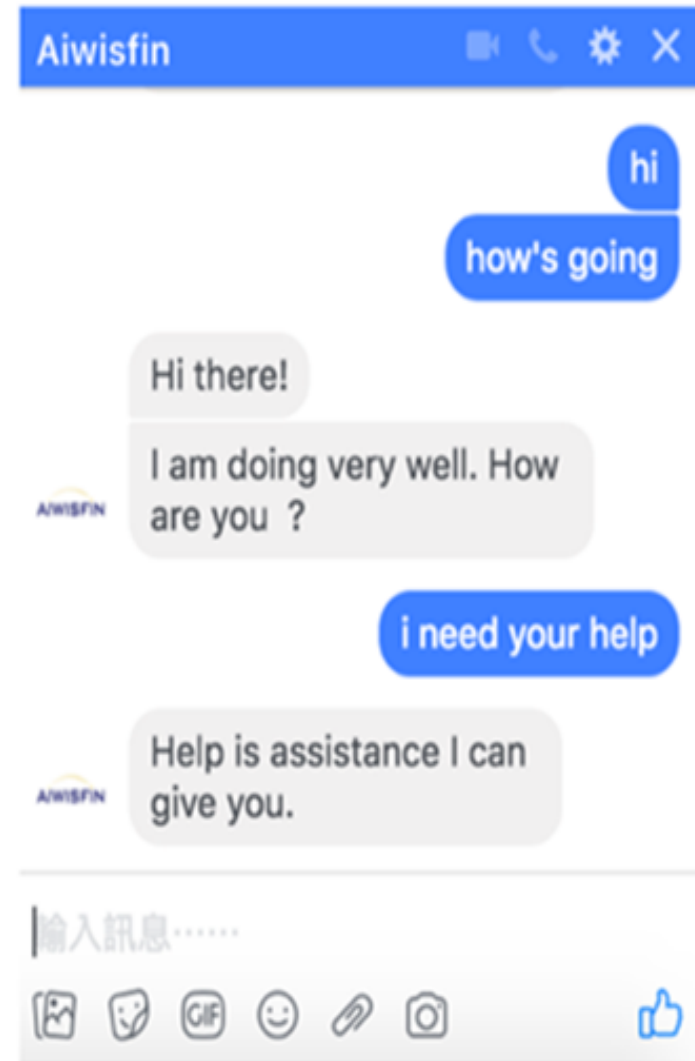


# System Architecture of AI Humanoid Robo-Advisor





# Conversational Model (LINE, FB Messenger)



# Conversational Robo-Advisor Multichannel UI/UX Robots



**ALPHA 2**

**ZENBO**



# Portfolio Performance in 2016

## Annual Portfolio Statistics

	<b>Black-Litterman Portfolio - the LSTM Investor Views</b>	<b>Markowitz Portfolio</b>	<b>Equally Weighted Portfolio</b>	<b>S&amp;P 500 Index</b>
<b>Annual return</b>	16.151%	15.172%	12.428%	9.643%
<b>Annual volatility</b>	13.897%	14.365%	15.870%	13.169%
<b>Sharpe ratio</b>	1.14697	1.05534	0.81762	0.76492
<b>Stability</b>	0.82500	0.82515	0.82514	0.78754
<b>Max drawdown</b>	-10.105%	-10.465%	-12.529%	-10.306%
<b>Skew</b>	-0.35652	-0.52985	-0.56976	-0.36795
<b>Kurtosis</b>	2.49845	3.00613	2.41894	2.21958
<b>Daily value at risk</b>	-1.688%	-1.750%	-1.948%	-1.619%
<b>Alpha</b>	0.06445	0.05354	0.02158	0.00000
<b>Beta</b>	1.01485	1.04816	1.15631	1.00000
<b>Information ratio</b>	0.10935	0.09129	0.04655	-

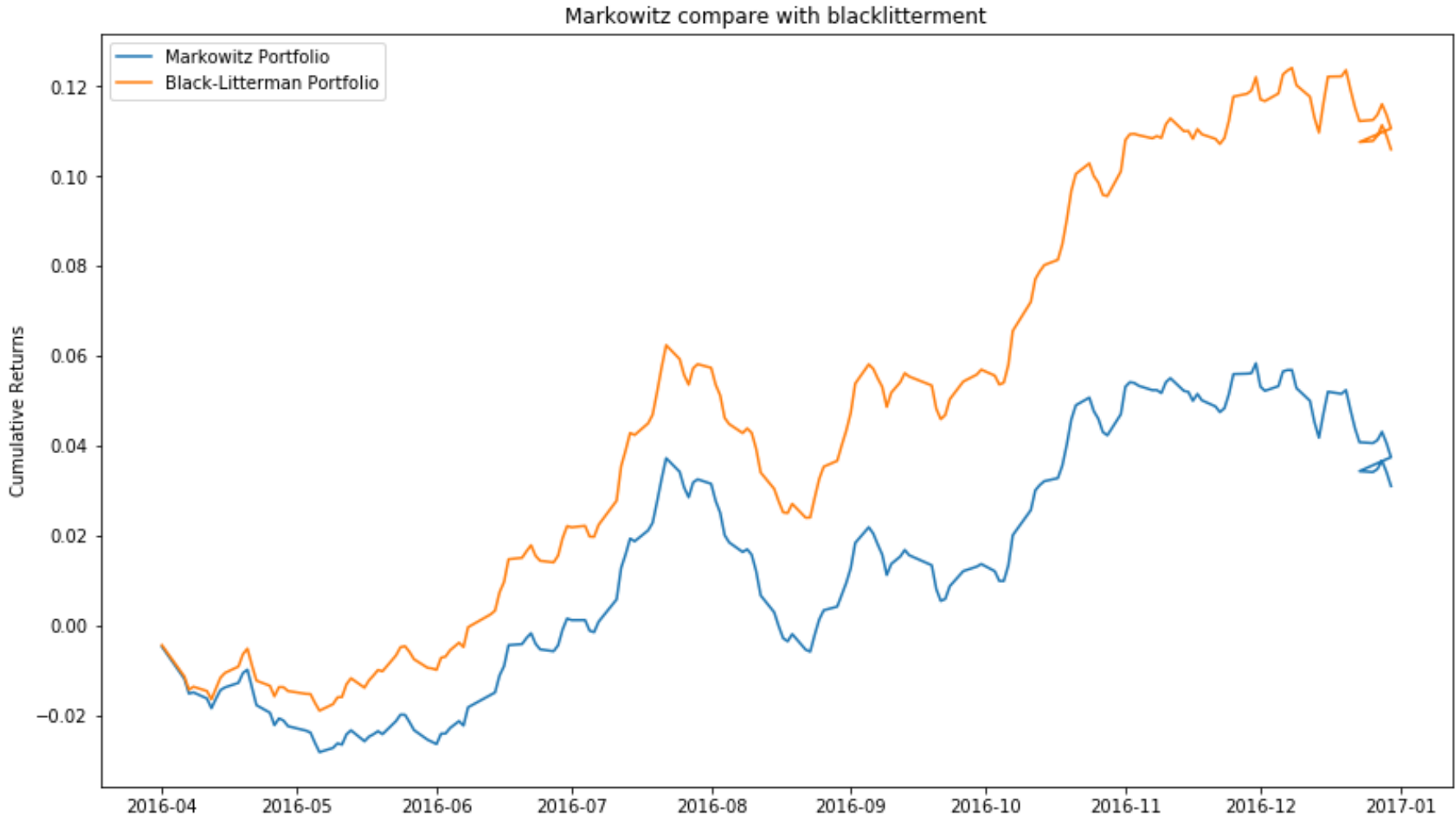
# Portfolio Cumulative Returns

Cumulative Returns: Portfolios



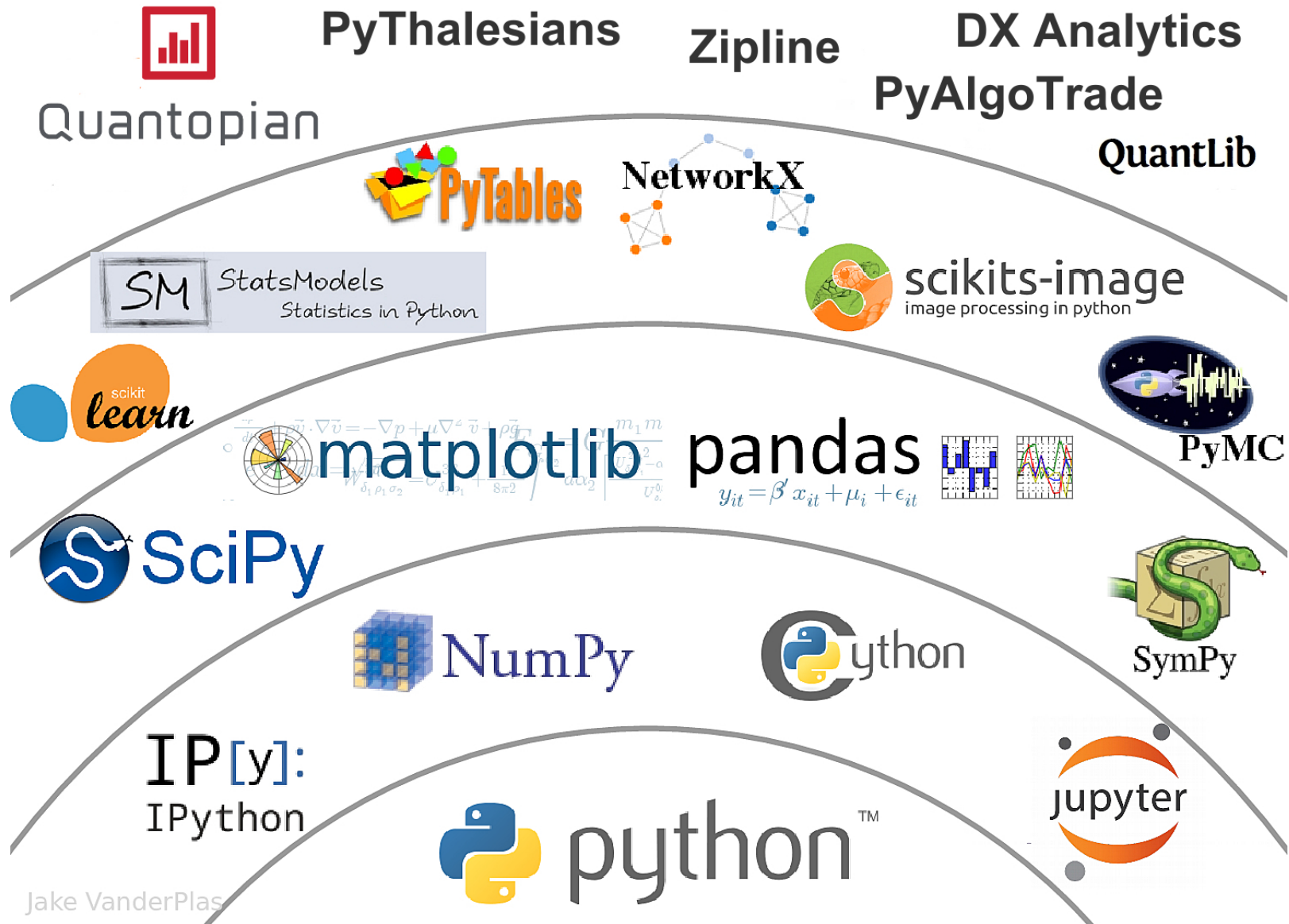
# Cumulative Returns

## Markowitz v.s. Black-litterment



Source: Min-Yuh Day, Jian-Ting Lin and Yuan-Chih Chen (2018), "Artificial Intelligence for Conversational Robo-Advisor", in Proceedings of the 2018 IEEE/ACM International Conference on Advances in Social Networks Analysis and Mining (ASONAM 2018), Barcelona, Spain, August 28-31, 2018

# The Quant Finance PyData Stack



Jake VanderPlas

Source: [http://nbviewer.jupyter.org/format/slides/github/quantopian/pyfolio/blob/master/pyfolio/examples/overview\\_slides.ipynb/#5](http://nbviewer.jupyter.org/format/slides/github/quantopian/pyfolio/blob/master/pyfolio/examples/overview_slides.ipynb/#5)

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<https://www.quantopian.com/>

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