### 財務金融大數據分析



### **Big Data Analytics in Finance**

人工智慧投資分析與 機器人理財顧問

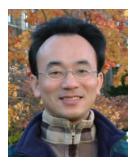
(Artificial Intelligence for

**Investment Analysis and Robo-Advisors)** 

1061BDAF03

MIS EMBA (M2322) (8605)

Thu 12,13,14 (19:20-22:10) (D503)



Min-Yuh Day

戴敏育

**Assistant Professor** 

專任助理教授

Dept. of Information Management, Tamkang University

淡江大學 資訊管理學系



### 課程大綱 (Syllabus)

- 週次 (Week) 日期 (Date) 內容 (Subject/Topics)
- 1 2017/09/21 財務金融大數據分析課程介紹 (Course Orientation for Big Data Analytics in Finance)
- 2 2017/09/28 金融科技商業模式 (Business Models of Fintech)
- 3 2017/10/05 人工智慧投資分析與機器人理財顧問
  (Artificial Intelligence for Investment Analysis and Robo-Advisors)
- 4 2017/10/12 金融科技對話式商務與智慧型交談機器人 (Conversational Commerce and Intelligent Chatbots for Fintech)
- 5 2017/10/19 事件研究法 (Event Study)
- 6 2017/10/26 財務金融大數據分析個案研究 I (Case Study on Big Data Analytics in Finance I)

### 課程大綱 (Syllabus)

```
週次 (Week) 日期 (Date) 內容 (Subject/Topics)
7 2017/11/02 Python 財務大數據分析基礎
             (Foundations of Finance Big Data Analytics in Python)
  2017/11/09 Python Numpy大數據分析
             (Big Data Analytics with Numpy in Python)
  2017/11/16 Python Pandas 財務大數據分析
             (Finance Big Data Analytics with Pandas in Python)
10 2017/11/23 期中報告 (Midterm Project Report)
11 2017/11/30 文字探勘分析技術與自然語言處理
              (Text Mining Techniques and
               Natural Language Processing)
12 2017/12/07 Python Keras深度學習
```

(Deep Learning with Keras in Python)

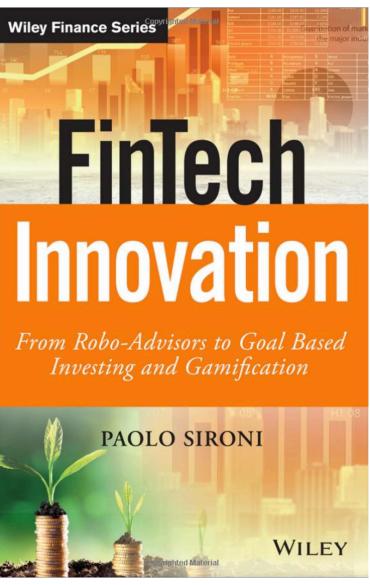
### 課程大綱 (Syllabus)

```
週次 (Week) 日期 (Date) 內容 (Subject/Topics)
13 2017/12/14 財務金融大數據分析個案研究 ||
              (Case Study on Big Data Analytics in Finance II)
   2017/12/21 TensorFlow深度學習
               (Deep Learning with TensorFlow)
   2017/12/28 財務金融大數據深度學習
               (Deep Learning for Finance Big Data)
16 2018/01/04 社會網絡分析 (Social Network Analysis)
17 2018/01/11 期末報告 I (Final Project Presentation I)
18 2018/01/18 期末報告Ⅱ(Final Project Presentation Ⅱ)
```

### **FinTech Innovation:**

### From Robo-Advisors to Goal Based Investing and Gamification,

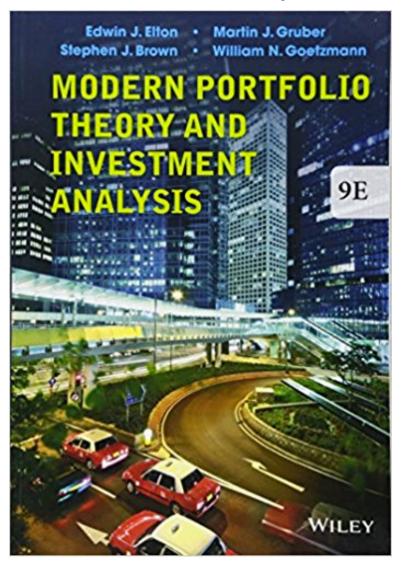
Paolo Sironi, Wiley, 2016



Edwin J. Elton, Martin J. Gruber, Stephen J. Brown, and William N. Goetzmann (2014),

### Modern Portfolio Theory and Investment Analysis,

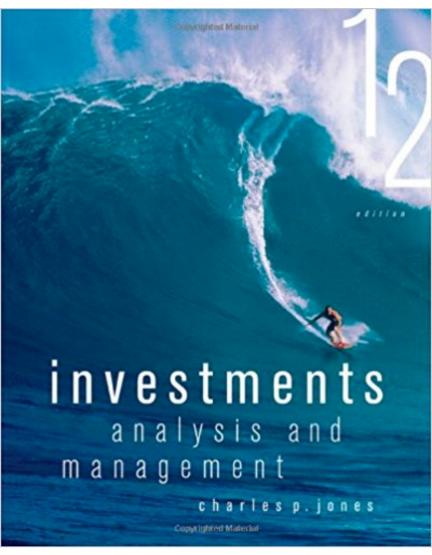
9th Edition, Wiley.



Charles P. Jones (2012),

### Investments: Analysis and Management,

12th Edition, Wiley



## Artificial Intelligence (AI)

# Investment Analysis

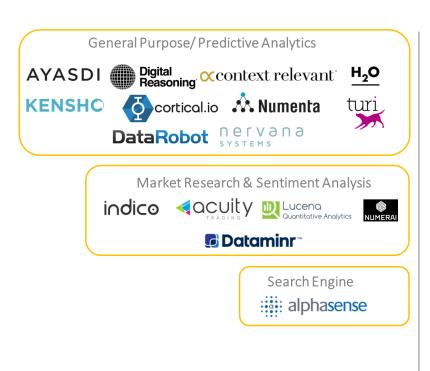
### Robo-Advisors

## **Artificial Intelligence** and Deep Learning for Fintech

**From Algorithmic Trading** to Personal Finance Bots: 41 Startups Bringing Al to Fintech

## From Algorithmic Trading To Personal Finance Bots: 41 Startups Bringing Al To Fintech Al in Fintech

41 Startups Bringing Artificial Intelligence To Fintech







Less Friction, Less Frauc



### **Artificial Intelligence (AI) in Fintech**

General Purpose/Predictive Analytics

















DataRobot



Market Research & Sentiment Analysis











Search Engine



### **Artificial Intelligence (AI) in Fintech**



Blockchain





**Debt Collection** 



Al Assistants/Bots







**İNSURİFY** 

SURE.





Fraud Detection





**Credit Scoring** 

TypeScore aire









Personal Banking





## Definition of **Artificial Intelligence** (A.I.)

### **Artificial Intelligence**

"... the SCIENCE and engineering making intelligent machines" (John McCarthy, 1955)

### **Artificial Intelligence**

"... technology that thinks and acts like humans"

### **Artificial Intelligence**

"... intelligence exhibited by machines or software"

### **Artificial Intelligence (A.I.) Timeline**

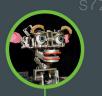
A.I. TIMELINE











1950

### **TURING TEST**

Computer scientist Alan Turing proposes a intelligence' is coined test for machine intelligence. If a machine can trick humans into thinking it is human, then it has intelligence

1955

### A.I. BORN

Term 'artificial by computer scientist, John McCarthy to describe "the science and engineering of making intelligent machines"

1961

### UNIMATE

First industrial robot, Unimate, goes to work at GM replacing assembly line

1964

Pioneering chatbot developed by Joseph Weizenbaum at MIT with humans

1966

The 'first electronic person' from Stanford, Shakey is a generalpurpose mobile robot that reasons about its own actions

A.I.

### WINTER

Many false starts and dead-ends leave A.I. out 1997

### **DEEP BLUE**

Deep Blue, a chessplaying computer from champion Garry Kasparov

1998

Cynthia Breazeal at MIT introduces KISmet, an IBM defeats world chess emotionally intelligent robot insofar as it detects and responds to people's feelings

















1999

### AIBO

Sony launches first consumer robot pet dog autonomous robotic AiBO (Al robot) with skills and personality that develop over time

2002

vacuum cleaner from iRobot learns to navigate interface, into the and clean homes

2011

Apple integrates Siri, an intelligent virtual assistant with a voice iPhone 4S

2011

### WATSON

IBM's question answering computer Watson wins first place on popular \$1M prize television quiz show

2014

Eugene Goostman, a chatbot passes the Turing Test with a third of judges believing Eugene is human

2014

Amazon launches Alexa, Microsoft's chatbot Tay an intelligent virtual assistant with a voice interface that completes inflammatory and shopping tasks

2016

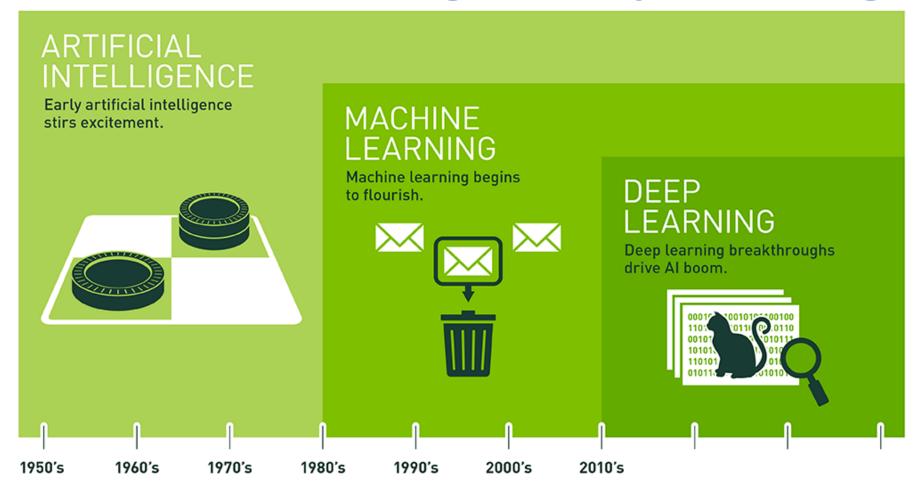
goes roque on social media making offensive racist

2017

### **ALPHAGO**

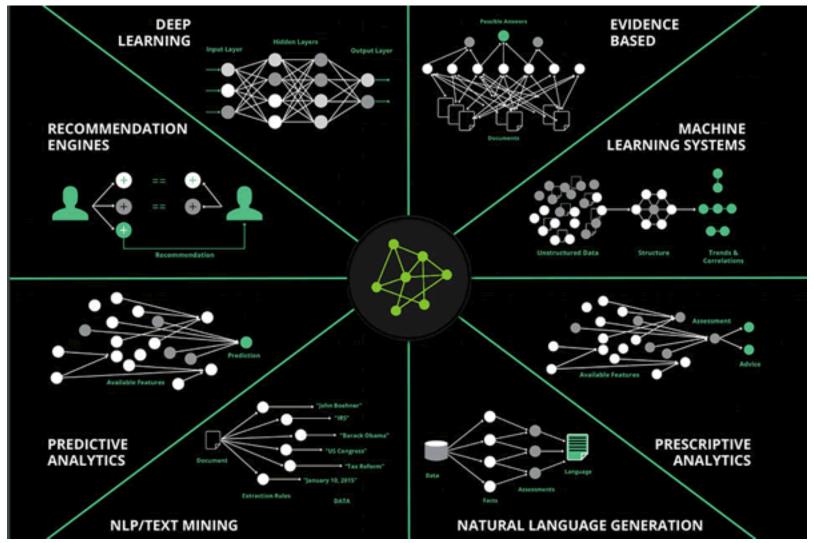
Google's A.I. AlphaGo beats world champion Ke Jie in the complex board game of Go, notable for its vast number (2<sup>170</sup>) of possible positions

## Artificial Intelligence Machine Learning & Deep Learning



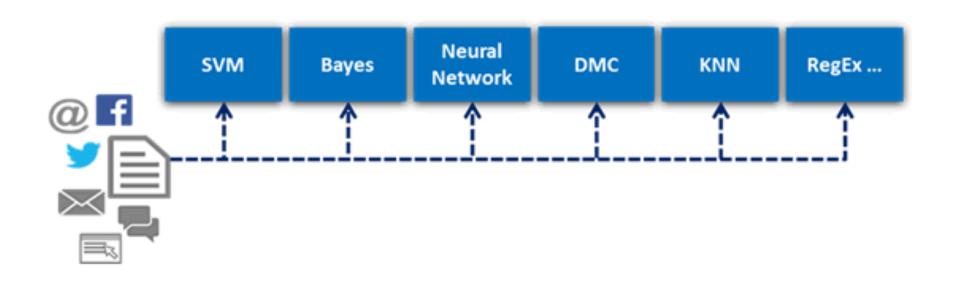
Since an early flush of optimism in the 1950s, smaller subsets of artificial intelligence – first machine learning, then deep learning, a subset of machine learning – have created ever larger disruptions.

## Artificial Intelligence (AI) is many things

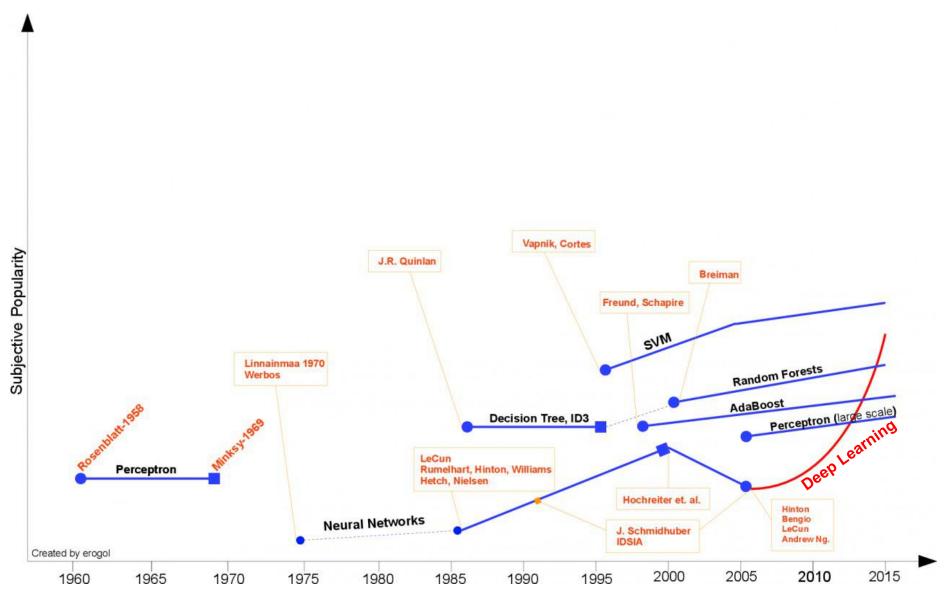


**Ecosystem of Al** 

## Artificial Intelligence (AI) Intelligent Document Recognition algorithms



### **Deep Learning Evolution**



## 

## and Cognitive Computing

## Financial Technology FinTech

"providing financial services by making use of software and modern technology"

## Financial Services

### **Financial Services**



## Money

### Money



## Money Makes

Money

### **Treasure**



## Wealth

## Management

## Investment Analysis

# Time Value of Money Risk

## Return

## Fintech Robo Advisors

## Big Data Driven Disruption: Robo-Advisor

### FinTech high-level classification

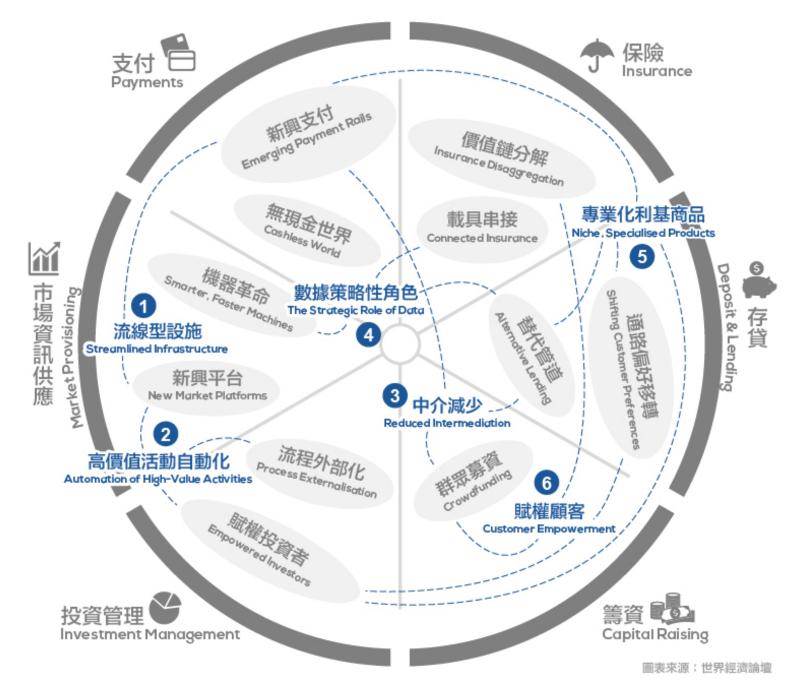
Robo Lending **Analytics Others Payments Advisors** Profile Advice Re-Balance **Indexing** 

### FinTech: Financial Services Innovation



## FinTech: Financial Services Innovation

- 1. Payments
- 2. Insurance
- 3. Deposits & Lending
  - 4. Capital Raising
- 5. Investment Management6. Market Provisioning

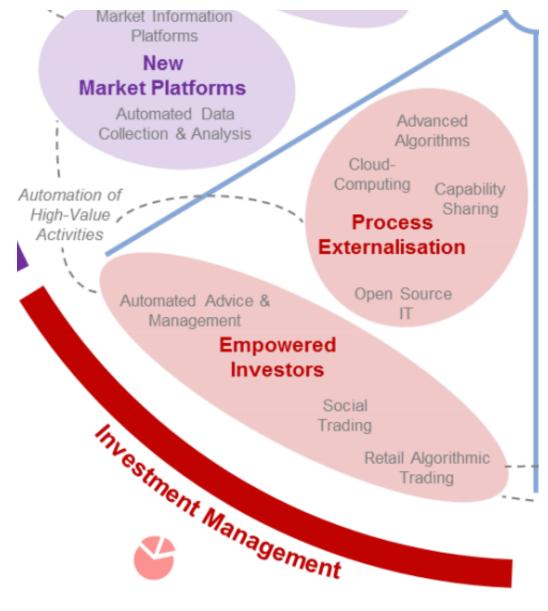


### FinTech: Financial Services Innovation



圖表來源: Fugle團隊整理

FinTech: Investment Management



# 5 FinTech: Investment Management Empowered Investors Process Externalization

創新

關鍵趨勢

### 賦權投資者

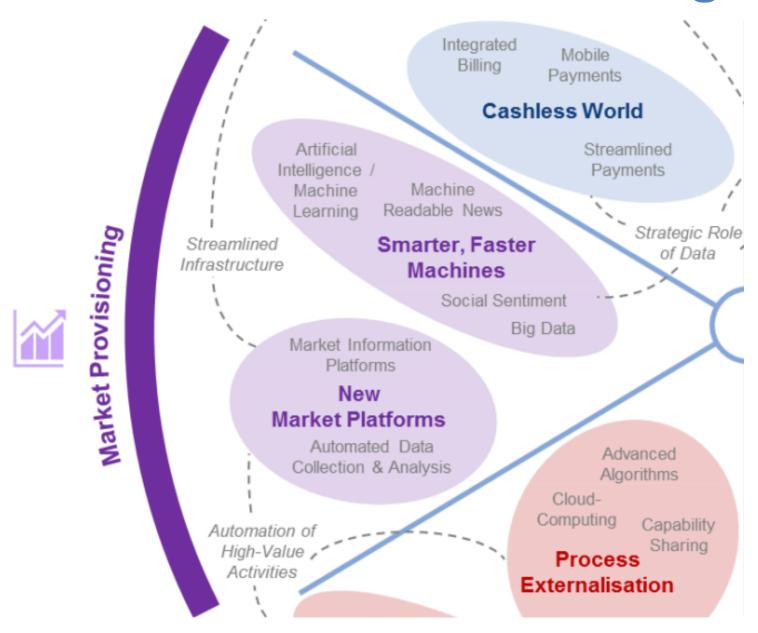
Empowered Investors 社群交易、機器推薦與財富管理、零售演算 法交易 (Retail Algorithmic Trading)

### 流程外部化

Process Externalisation 流程即服務 (Process-as-a-Service, PaaS)、 能力共享 (Capability Sharing)、進階分析、自 然語言

圖表來源: Fugle 國隊整理

### FinTech: Market Provisioning





市場資訊供應

## FinTech: Market Provisioning Smarter, Faster Machines New Market Platforms

創新

關鍵趨勢

### 機器革命

Smarter, Faster Machines 機器易用數據 (Machine Accessible Data)、人工智慧 / 機器學習、大數據

### 新興平台

New Market Platforms 固定收益商品平台 ALGOMI、基金 / 組合型基金平台 NOVUS、私募 / 創投平台 BISON、未公發股權平台 LIQUITY、原物料商品與衍生性合約平台 ClauseMatch

圖表來源:Fugle團隊整理

## Fintech: Financial Technology

**Disrupting Banking:** The Fintech Startups That Are Unbundling Wells Fargo, Citi and **Bank of America** 

## Fintech: Unbunding the Bank

#### Unbundling of a Bank



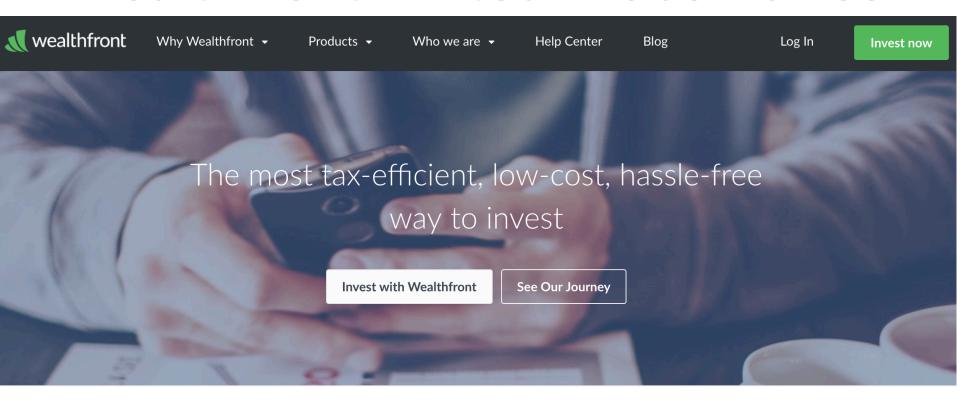
## Fintech: Unbunding the Bank

### Wealth Management: Wealthfront

### Unbundling of a Bank



### Wealthfront: Fintech Robo Advisor

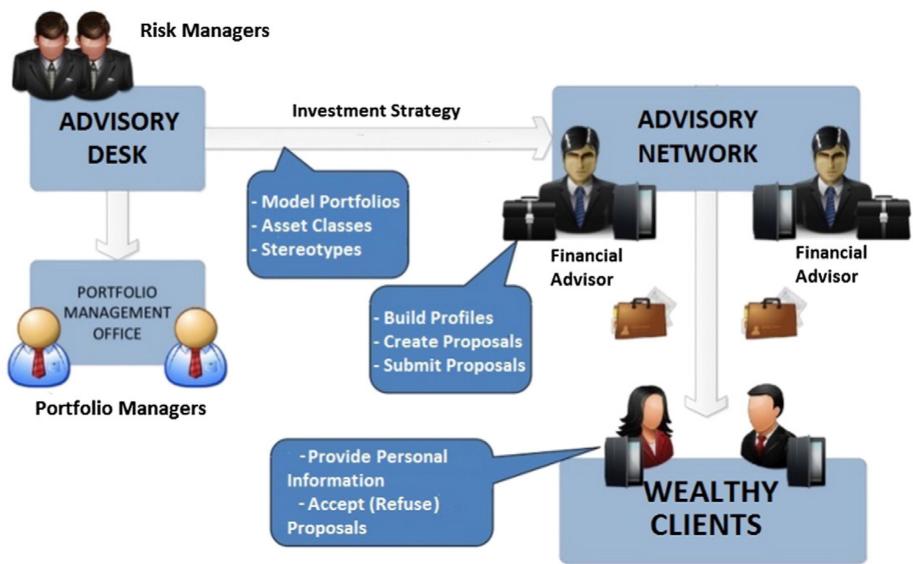




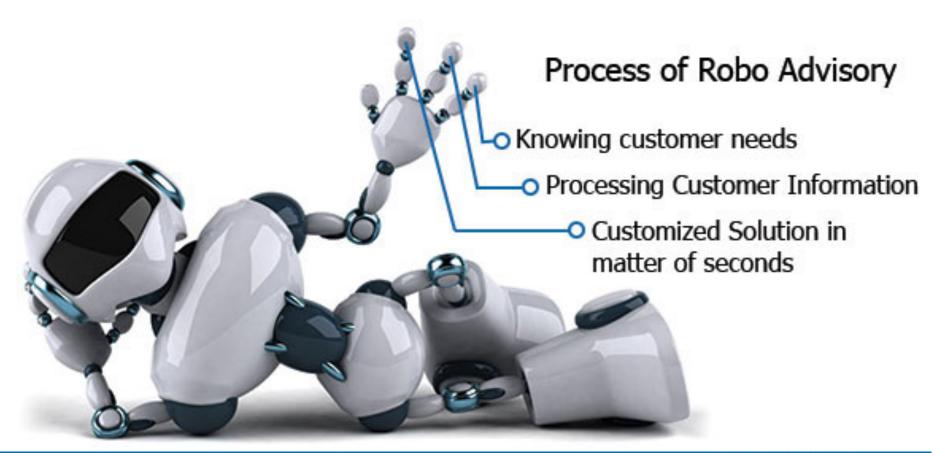
#### Do you have the time to invest well?

Wealthfront invests your money for you with a minimal amount of work. We monitor your portfolio every day to look for opportunities to rebalance or harvest tax losses. Are you doing the same?

## A classic workflow for financial recommendations



### **Process of Robo Advisors**



### **Benefits of Robo Advisors**



### **Robo-Advisor Business Models**

- Full service online Robo-advisor
  - 100% automated without any human element
- Hybrid Robo-advisor model
  - being pioneered by firms like
     Vanguard & Charles Schwab
- Pure online advisor
  - primarily human in nature

### **Robo-Advisor Business Models**

- Full service online Robo-advisor
  - 100% automated without any human element
- Hybrid Robo-advisor model
  - being pioneered by firms like
     Vanguard & Charles Schwab
- Pure online advisor
  - primarily human in nature

### **Usecases of Robo-Advisors**

- 1. Determine individual Client profiles & preferences
- 2. Identify appropriate financial products
- 3. Establish correct Investment Mix for the client's profile
- 4. Using a algorithmic approach, choose the appropriate securities for each client account
- 5. Continuously monitor the portfolio & transactions within it to tune performance
- 6. Provide value added services
- 7. Ensure the best user experience by handling a whole range of financial services

## Business Requirements for a Robo-Advisor (RA)

- 1. Collect Individual Client Data
- 2. Client Segmentation
- 3. Algorithm Based Investment Allocation
- 4. Portfolio Rebalancing
- 5. Tax Loss Harvesting
- 6. A Single View of a Client's Financial History

## Algorithms for a Robo-Advisor (RA)

- Leverage data science & statistical modeling to automatically allocate client wealth across different asset classes (such as domestic/foreign stocks, bonds & real estate related securities) to automatically rebalance portfolio positions based on changing market conditions or client preferences.
  - These investment decisions are also made based on detailed behavioral understanding of a client's financial journey metrics
    - Age, Risk Appetite & other related information.

## Algorithms for a Robo-Advisor (RA)

RA platforms also provide
 24 × 7 tracking of market movements
 to use that to track rebalancing decisions
 from not just a portfolio standpoint
 but also from a taxation standpoint.

## Algorithms for a Robo-Advisor (RA)

- A mixture of different algorithms
   can be used such as
   Modern Portfolio Theory (MPT),
   Capital Asset Pricing Model (CAPM),
   the Black Litterman Model,
   the Fama-French etc.
  - These are used to allocate assets as well as to adjust positions based on market movements and conditions.

### Robo-Advisor (RA) Sample Portfolios

### Sample Portfolios – for an aggressive investor

#### 1. Equity - 85%

- A) US Domestic Stock (50%)
  - − Large Cap − 30%, Medium Cap − 10%, Small Cap − 10%, Dividend Stocks − 0%
- B) Foreign Stock (35%)
  - Emerging Markets 18%, Developed Markets 17%

#### 2. Fixed Income – 5%

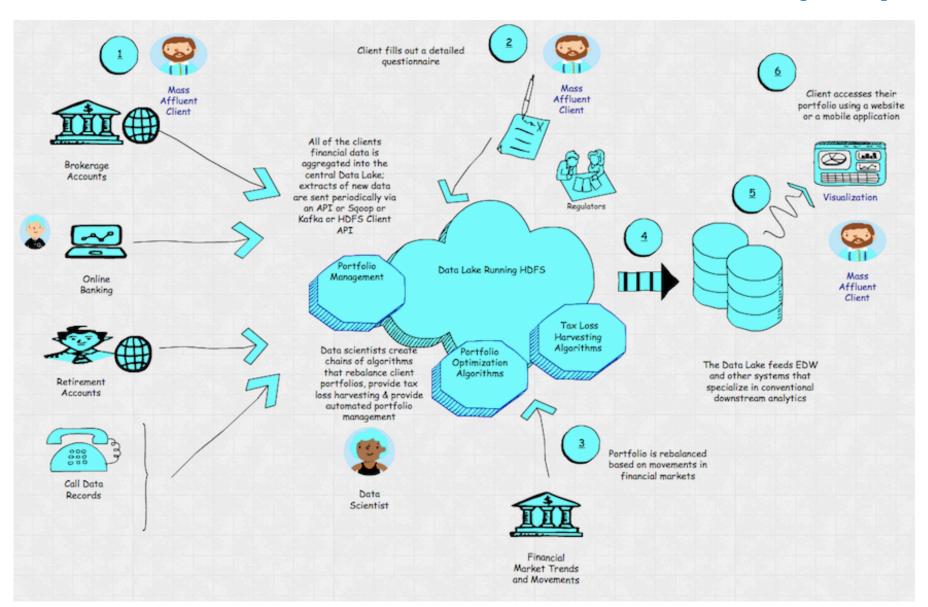
- A) Developed Market Bonds 2%
- B) US Bonds 1%
- C) International Bonds 1%
- D) Emerging Markets Bonds 1%

#### 3. Other - 5%

- A) Real Estate 3%
- B) Currencies 0%
- C) Gold and Precious Metals 0%
- D) Commodities 2%

#### 4. Cash - 5%

## Architecture of a Robo-Advisor (RA)

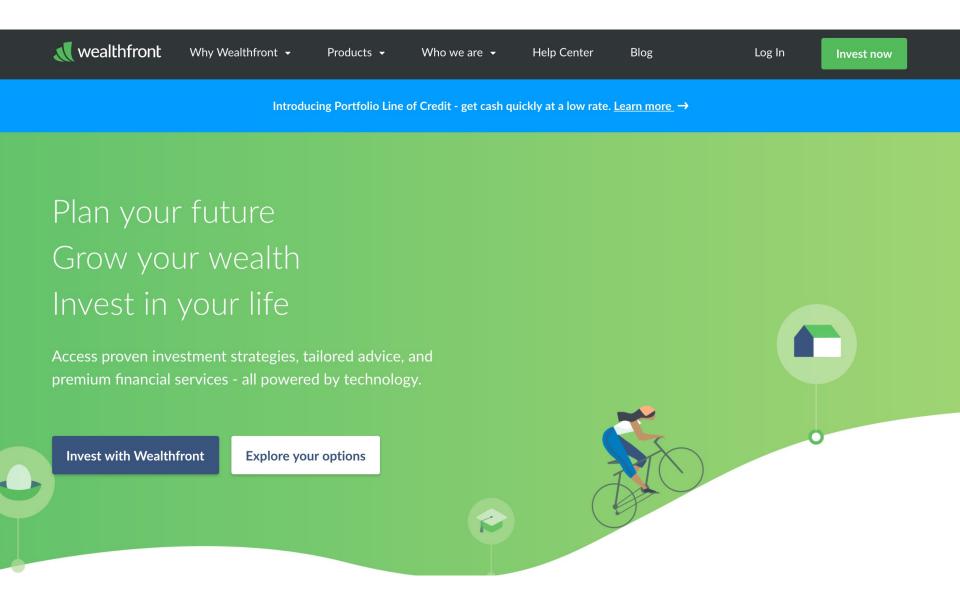


## Robo-Advisor

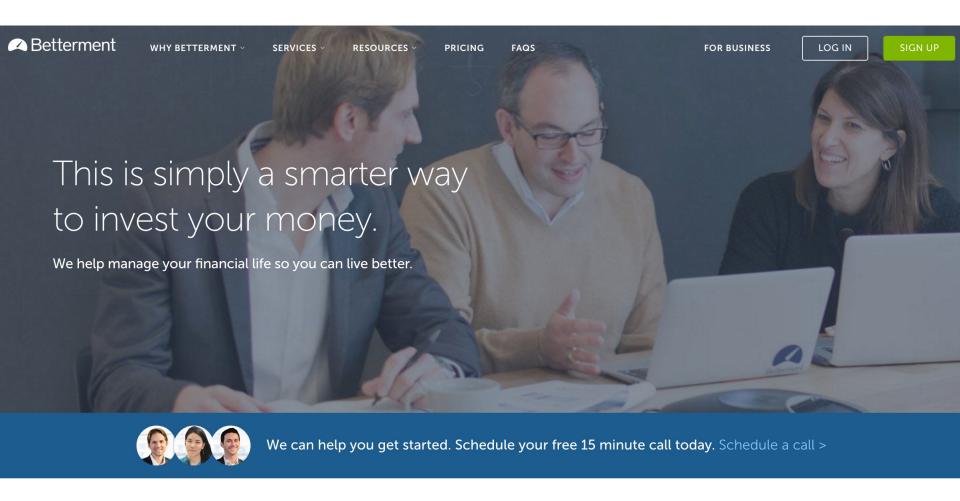




### Wealthfront: Fintech Robo Advisor



### **Betterment: Fintech Robo Advisor**



Increase after-tax returns.



No hidden fees.



Satisfaction guaranteed.



Access to licensed experts.

### Betterment vs. Wealthfront

Robo-Advisor	Betterment	wealthfront
Investor Junkie Rating	4.5 star	5 star
Promotions	One Month Free	First \$15k for Free
Fees	0.25%/yr	None first \$10k; 0.25%/yr for more
Minimum Deposit	None	\$500
	Yes —	
Human Advisors	Additional Fee	No
Automatic Rebalancing	Yes	Yes
Tax Loss Harvesting	Yes	Yes
Direct Indexing	No	Yes
Fractional Shares	Yes	No
Assets Under Management	\$8.0B	\$5.0B



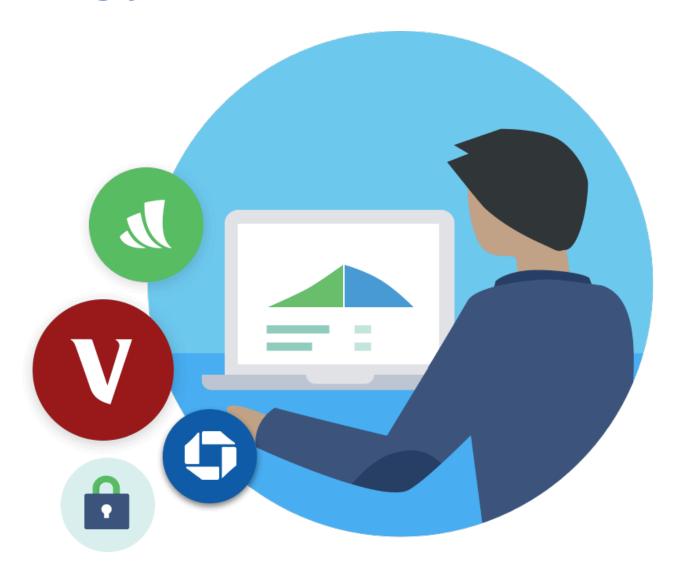
# Wealthfront: 0.25% Flat annual advisory fee

- No trading commissions or hidden fees
- Portfolio of low-cost ETFs
- Your first \$10,000 managed free



### Wealthfront

### Powering your financial life with technology





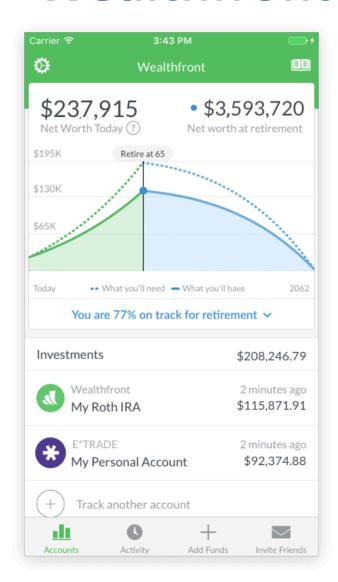
### **Wealthfront Robo Advisor**

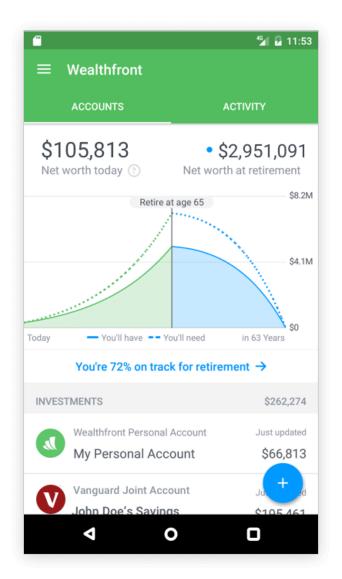
You're on track to have \$8,000 per month to spend in retirement. That's 76% of your target.



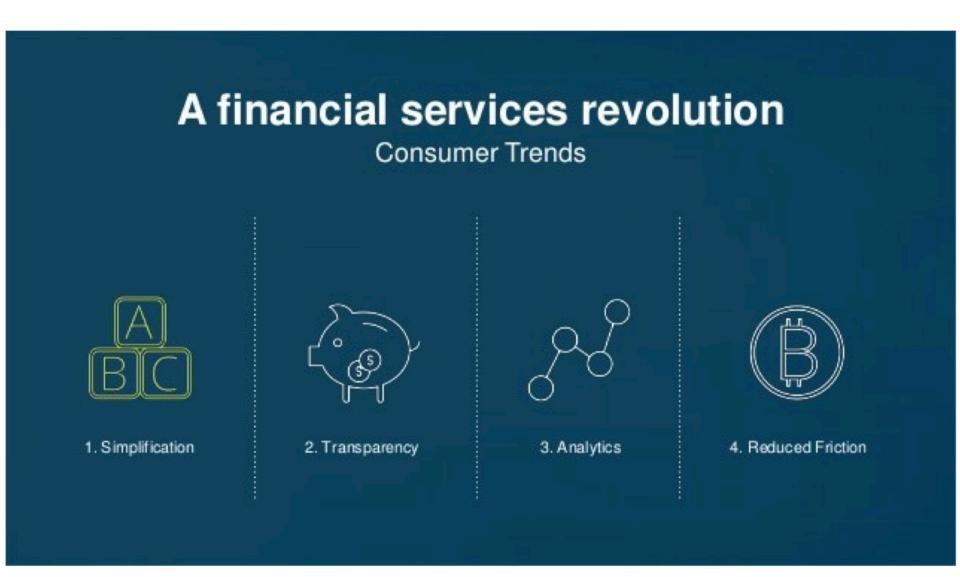


### **Wealthfront Robo Advisor**





### **Financial Revolution with Fintech**

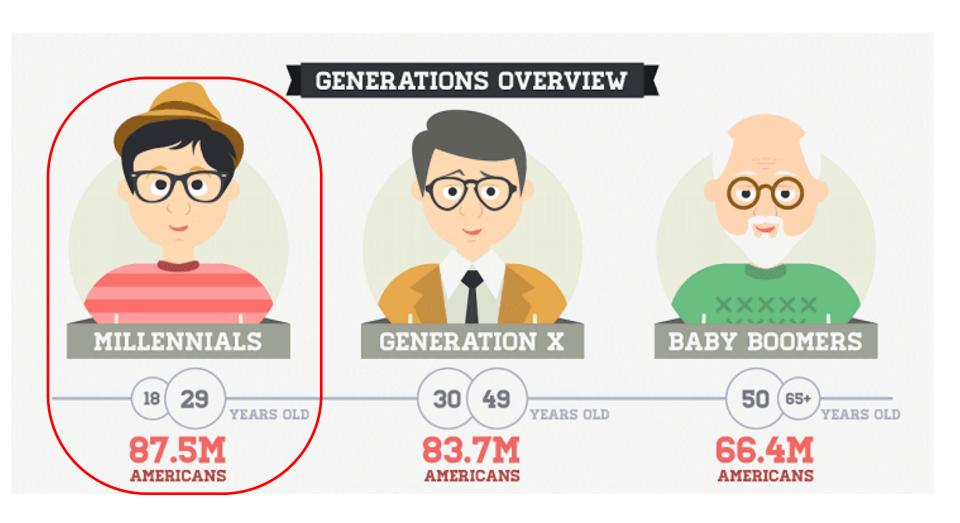


## Millennial Personal Finance: 63 Fintech Startups Targeting Millennials

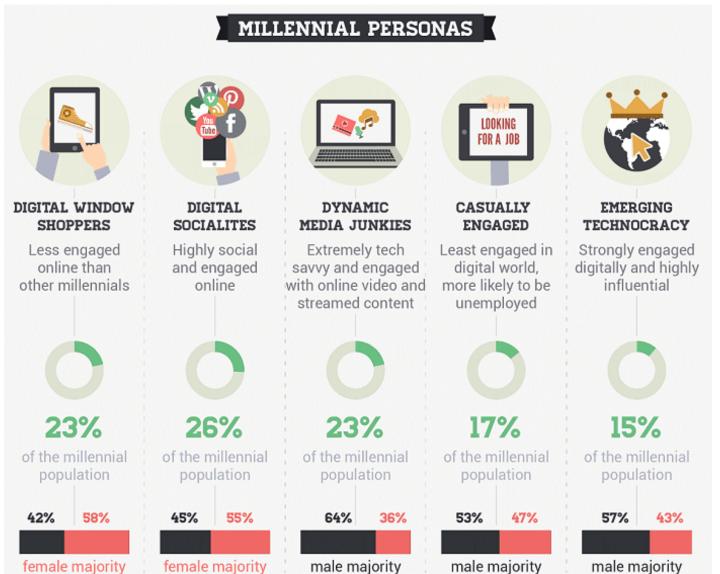
Fin Tech Startups for Millennials



#### Marketing to Millenials



#### Marketing to Millenials



#### Marketing to Millenials

#### BEST PRACTICES FOR MARKETING TO MILLENNIALS



Mobile is the **BEST WAY TO REACH MILLENNIALS** - they have the highest rates of ownership of smartphones of all generations



Millennials CONSUME CONTENT ACROSS MULTIPLE DEVICES, so marketers need to create content with a multi-platform strategy. For example, 55% are watching videos several times a day on multiple devices



PERSONALIZATION |

85% of Millennials are MORE LIKELY TO MAKE A PURCHASE IF IT IS PERSONALIZED to their interests, both in-store and with digital displays



TO USE SOCIAL MEDIA DAILY with 62% reporting that brand engagement is more likely to make them a loyal customer

Millennials are MORE LIKELY



Millennials are willing to share good advertising, but **DISLIKE WHEN ADVERTISING FEELS DECEPTIVE** 



believe brands say something about who they are, their values and where they fit



one in three millennials choose BLOGS as the top media source BEFORE MAKING A PURCHASE. Traditional media sources like

Traditional media sources like TV and magazines have less impact on this generation

#### Fintech for Millennials

Fintech Category	#Company
Crowdfunding	2
Insurance (Non-Health)	4
Loans & Credit Risk	20
Mobile Banking & Payments	8
Personal Investing	10
Savings & Finances Tracking	10
Wealth Management	9
Total	63

#### Fintech: Wealth Management

Company	Select Investors
Wealthfront	DAG Ventures, Index Ventures, Greylock Partners, The Social+Capital Partnership
Betterment	Bessemer Venture Partners, Athemis Group, Menlo Ventures
SigFig	Doll Capital Management, Union Square Ventures, Bain Capital Ventures
Aspiration	Renren, GSV Capital, Capricorn Investment Group, IGSB
Blooom	Commerce Ventures, DST Systems, Hyde Park VP, QED Investors, UMB Financial
Rebalance IRA	N <sup>/</sup> A
Hedgeable	SixThirty
WiseBanyan	VegasTech Fund
Personal Capital	Institutional Venture Partners, Venrock, Crosslink Capital

#### Fintech: Personal Investing

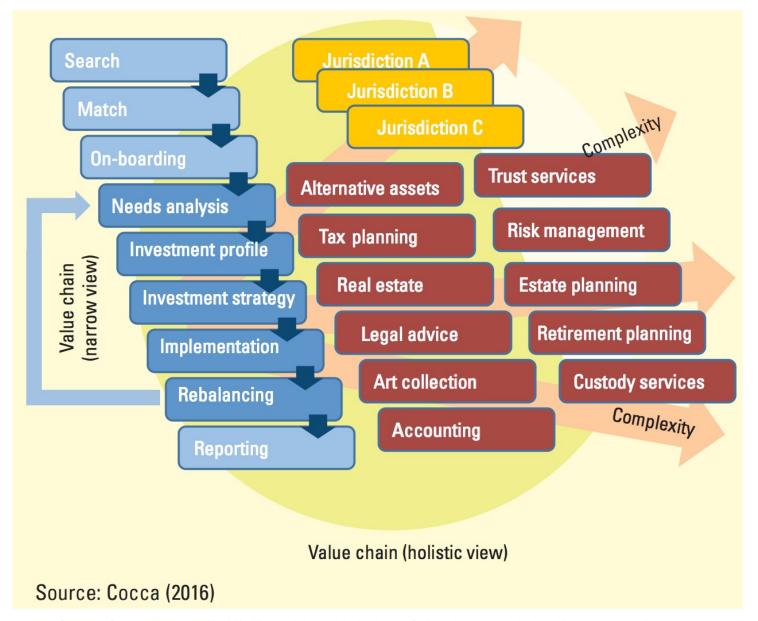
Company	Select Investors
eToro	BRM Group, Ping An Ventures, Spark Capital
Openfolio	FinTech Collective
DriveWealth	Route 66 Ventures
Tip'd Off	Raj Parekh, Bill Crane, Shaun Coleman
Kapitall	Bendigo Partners, Linden Venture Fund
Stash	N/A
Stox	SingulariTeam
Robinhood	Google Ventures, Index Ventures, Andreessen Horowitz, Ribbit Capital, NEA
Motif Investing	Norwest Venture Partners, Foundation Capital, Ignition Capital, Goldman Sachs
Loyal3	DNS Capital



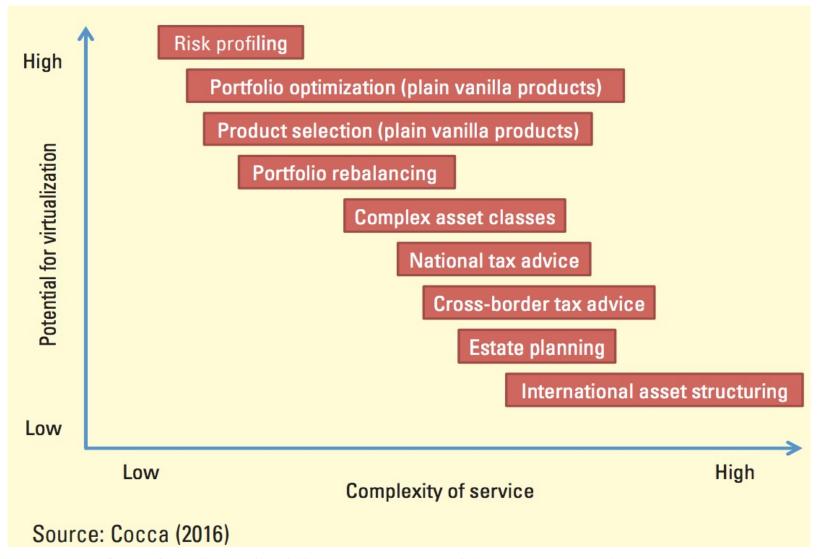
### Wealthfront Investment Methodology

- 1. Identify an ideal set of asset classes for the current investment environment
- 2. Select low cost ETFs to represent each asset class
- 3. Determine your risk tolerance to create the appropriate portfolio for you
- 4. Apply Modern Portfolio Theory to allocate among the chosen asset classes for your risk tolerance
- 5. Monitor and periodically rebalance your portfolio

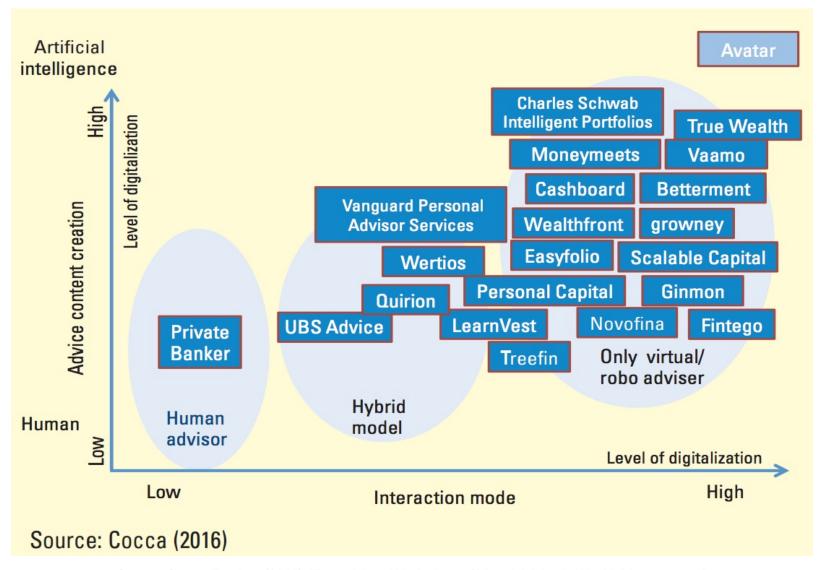
#### Wealth Management Value Chain



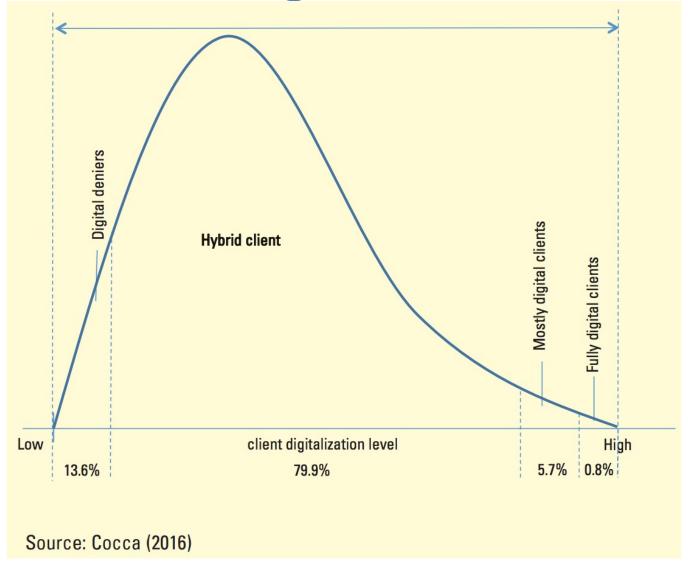
### Wealth Management Service and Potential for virtualization



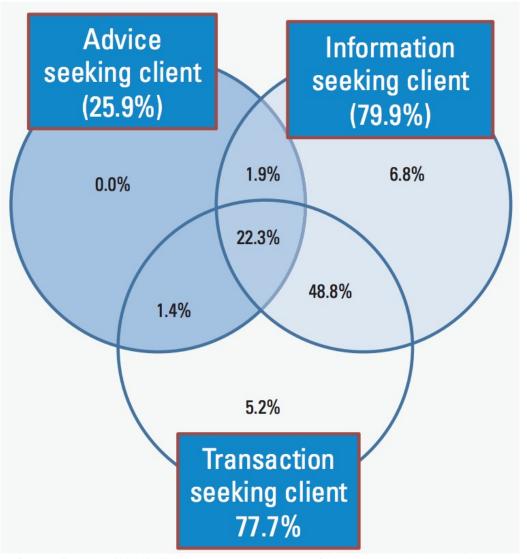
#### Al and Robo Advisor Virtualization Dimensions



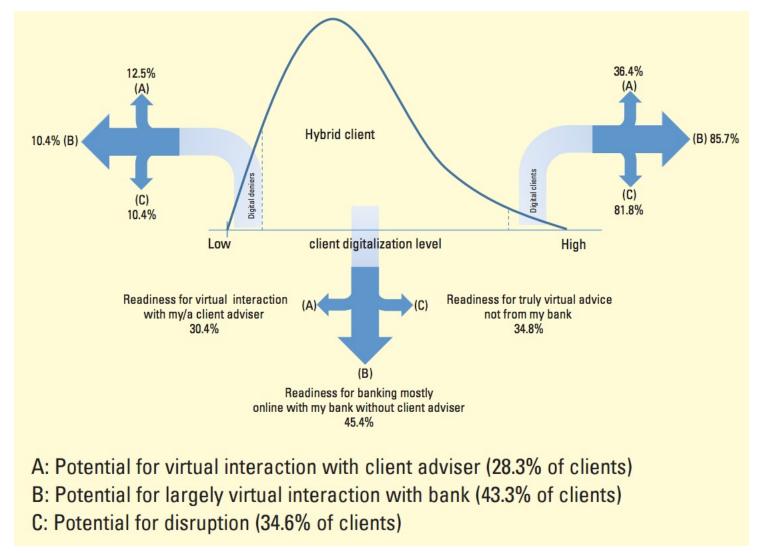
## Degree of Digitalization of Wealth Management Customers



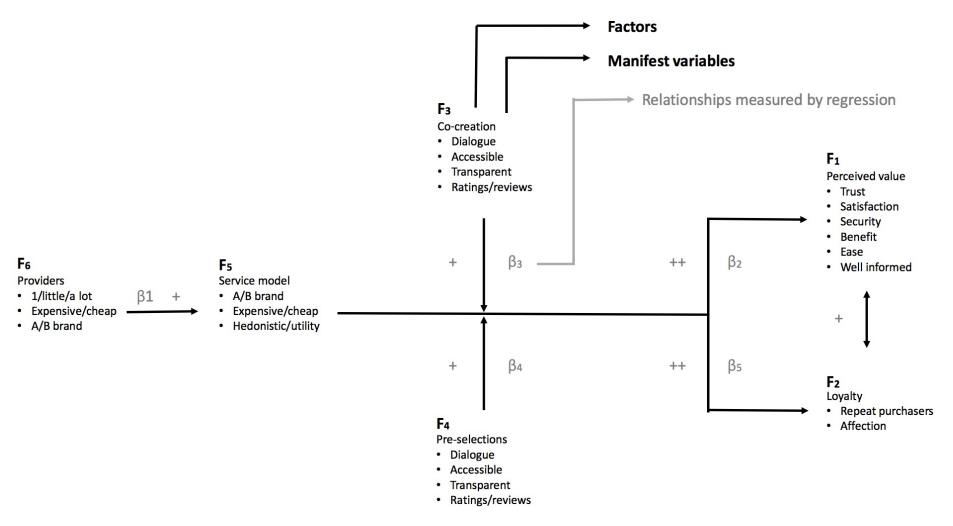
# Use of Online Services by Hybrid Customers



# Use of Online Services by Hybrid Customers



# Explaining Customer Experience of Digital Financial Advice



- Financial Securities
- Financial Markets
- The Characteristics of the Opportunity Set Under Risk
- Delineating Efficient Portfolios
- Techniques for Calculating the Efficient Frontier

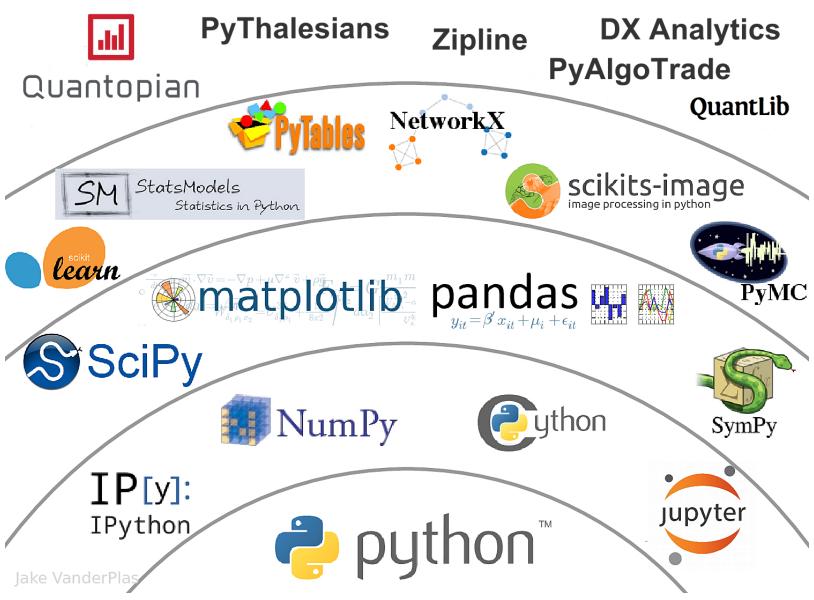
- The Correlation Structure of Security Returns:
  - The Single-Index Model
  - Multi-Index Models and Grouping Techniques
- Simple Techniques for Determining the Efficient Frontier
- Estimating Expected Returns
- How to Select Among the Portfolios in the Opportunity Set

- International Diversification
- The Standard Capital Asset Pricing Model
- Nonstandard Forms of Capital Asset Pricing Models
- Empirical Tests of Equilibrium Models
- The Arbitrage Pricing Model APT
  - A Multifactor Approach to Explaining Asset Prices

- Efficient Markets
- The Valuation Process
- Earnings Estimation
- Behavioral Finance, Investor Decision Making, and Asset Prices
- Interest Rate Theory and the Pricing of Bonds
- The Management of Bond Portfolios

- Option Pricing Theory
- The Valuation and Uses of Financial Futures
- Mutual Funds
- Evaluation of Portfolio Performance
- Evaluation of Security Analysis
- Portfolio Management Revisited

#### The Quant Finance PyData Stack



### Quantopian

Q Investor Relations Allocations Research Community Learn

17.88 •

20.97 -

53.89 •

47.24 •

#### Leveling Wall Street's Playing Field

Quantopian inspires talented people everywhere to write investment algorithms. Select authors may license their algorithms to us and get paid based on performance.

Start Coding

74.42 -

37.95 •

Help

19.88 •

Log In

31.66 -

Sign Up

#### References

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