

## Chapter Two

### Budgetary and Other Constraints on Choice

## Consumption Choice Sets

- A consumption choice set is the collection of all consumption choices available to the consumer.
- What constrains consumption choice?
  - Budgetary, time and other resource limitations.

## Budget Constraints

- A consumption bundle containing  $x_1$  units of commodity 1,  $x_2$  units of commodity 2 and so on up to  $x_n$  units of commodity  $n$  is denoted by the vector  $(x_1, x_2, \dots, x_n)$ .
- Commodity prices are  $p_1, p_2, \dots, p_n$ .

## Budget Constraints

- Q: When is a consumption bundle  $(x_1, \dots, x_n)$  affordable at given prices  $p_1, \dots, p_n$ ?

## Budget Constraints

- Q: When is a bundle  $(x_1, \dots, x_n)$  affordable at prices  $p_1, \dots, p_n$ ?
- A: When
 
$$p_1x_1 + \dots + p_nx_n \leq m$$
 where  $m$  is the consumer's (disposable) income.

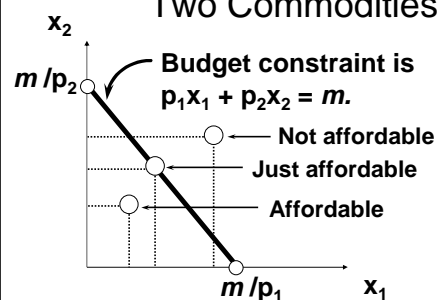
## Budget Constraints

- The bundles that are only just affordable form the consumer's budget constraint. This is the set
 
$$\{ (x_1, \dots, x_n) \mid x_1 \geq 0, \dots, x_n \geq 0 \text{ and } p_1x_1 + \dots + p_nx_n = m \}.$$

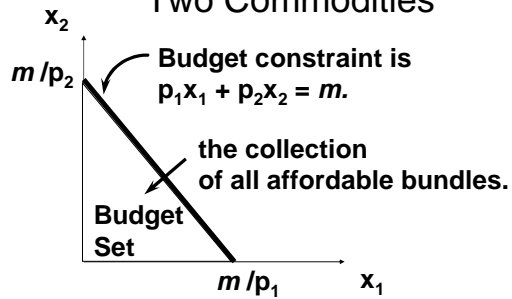
## Budget Constraints

- The consumer's budget set is the set of all affordable bundles;
 
$$B(p_1, \dots, p_n, m) = \{ (x_1, \dots, x_n) \mid x_1 \geq 0, \dots, x_n \geq 0 \text{ and } p_1x_1 + \dots + p_nx_n \leq m \}$$
- The budget constraint is the upper boundary of the budget set.

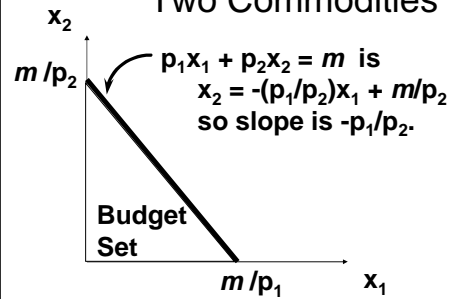
## Budget Set and Constraint for Two Commodities



### Budget Set and Constraint for Two Commodities



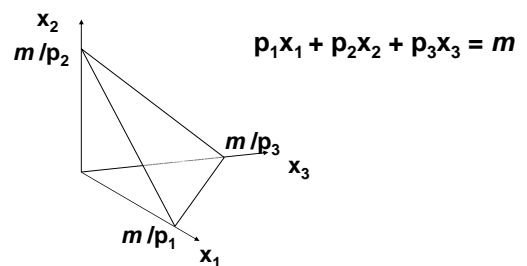
### Budget Set and Constraint for Two Commodities



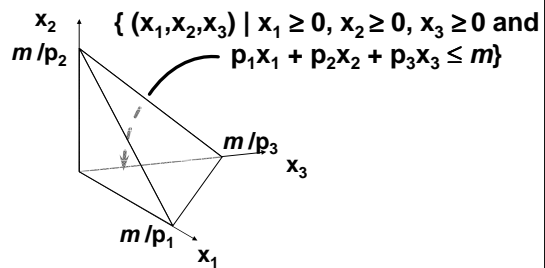
### Budget Constraints

- If  $n = 3$  what do the budget constraint and the budget set look like?

### Budget Constraint for Three Commodities



### Budget Set for Three Commodities



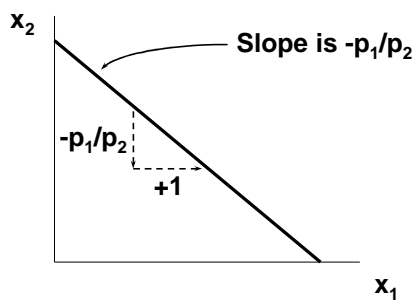
### Budget Constraints

- For  $n = 2$  and  $x_1$  on the horizontal axis, the constraint's slope is  $-p_1/p_2$ . What does it mean?

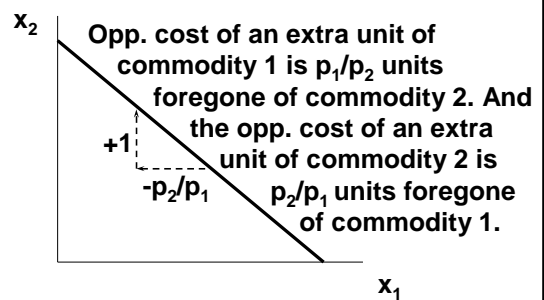
$$x_2 = -\frac{p_1}{p_2}x_1 + \frac{m}{p_2}$$

- Increasing  $x_1$  by 1 must reduce  $x_2$  by  $p_1/p_2$ .

### Budget Constraints



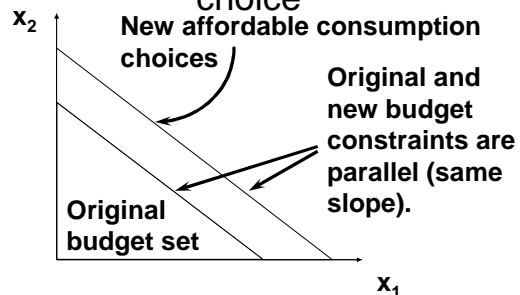
### Budget Constraints



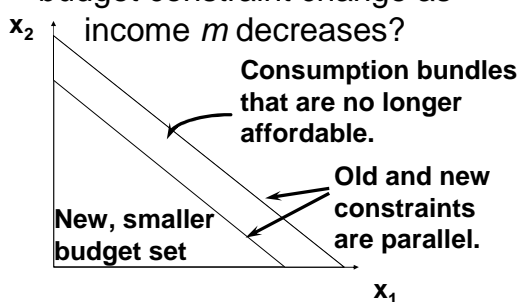
## Budget Sets & Constraints; Income and Price Changes

- The budget constraint and budget set depend upon prices and income. What happens as prices or income change?

## Higher income gives more choice



How do the budget set and budget constraint change as income  $m$  decreases?



## Budget Constraints - Income Changes

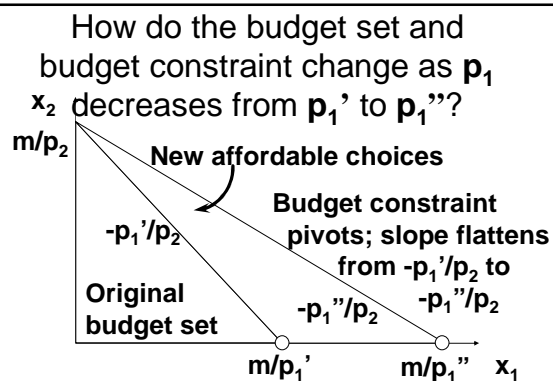
- Increases in income  $m$  shift the constraint outward in a parallel manner, thereby enlarging the budget set and improving choice.
- Decreases in income  $m$  shift the constraint inward in a parallel manner, thereby shrinking the budget set and reducing choice.

### Budget Constraints - Income Changes

- No original choice is lost and new choices are added when income increases, so higher income cannot make a consumer worse off.
- An income decrease may (typically will) make the consumer worse off.

### Budget Constraints - Price Changes

- What happens if just one price decreases?
- Suppose  $p_1$  decreases.



### Budget Constraints - Price Changes

- Reducing the price of one commodity pivots the constraint outward. No old choice is lost and new choices are added, so reducing one price cannot make the consumer worse off.

### Budget Constraints - Price Changes

- Similarly, increasing one price pivots the constraint inwards, reduces choice and may (typically will) make the consumer worse off.

### Uniform *Ad Valorem* Sales Taxes

- An *ad valorem* sales tax levied at a rate of 5% increases all prices by 5%, from  $p$  to  $(1+0.05)p = 1.05p$ .
- An *ad valorem* sales tax levied at a rate of  $t$  increases all prices by  $t$  from  $p$  to  $(1+t)p$ .
- A uniform sales tax is applied uniformly to all commodities.

### Uniform *Ad Valorem* Sales Taxes

- A uniform sales tax levied at rate  $t$  changes the constraint from

$$p_1x_1 + p_2x_2 = m$$

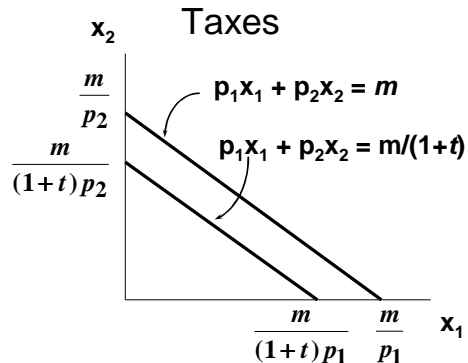
to

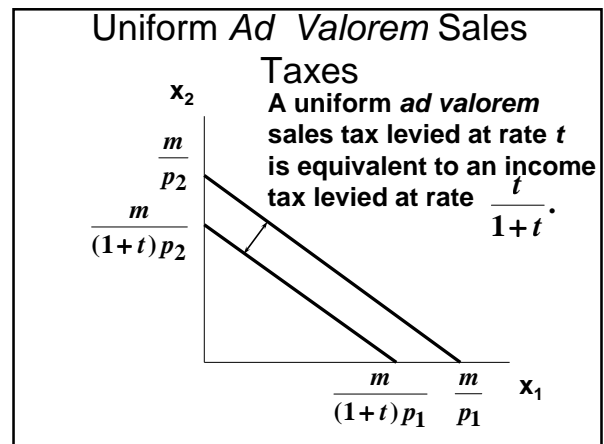
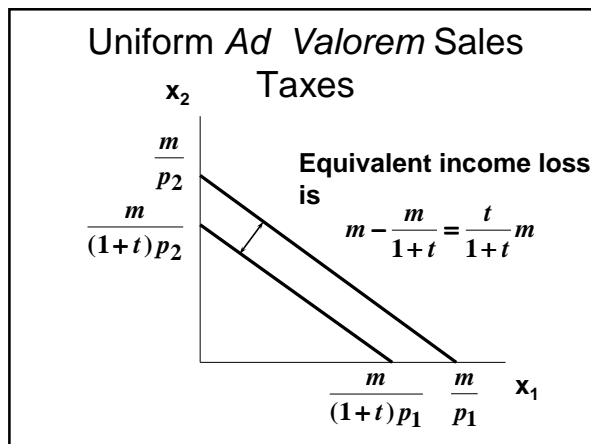
$$(1+t)p_1x_1 + (1+t)p_2x_2 = m$$

i.e.

$$p_1x_1 + p_2x_2 = m/(1+t).$$

### Uniform *Ad Valorem* Sales Taxes





- Other Taxes (Subsidies)**
- Quantity tax:  $p_1 + t$
  - Lump sum tax:  $m - t$
  - Rationing:  $x_1 < Q$

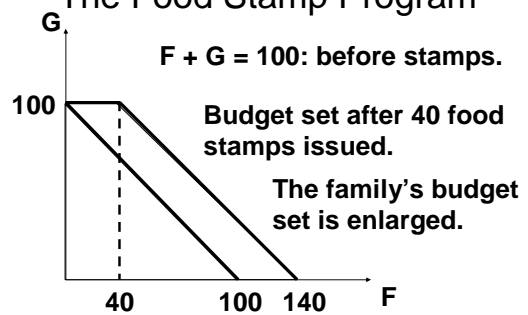
- The Food Stamp Program**
- Food stamps are coupons that can be legally exchanged only for food.
  - How does a commodity-specific gift such as a food stamp alter a family's budget constraint?



### The Food Stamp Program

- Suppose  $m = \$100$ ,  $p_F = \$1$  and the price of “other goods” is  $p_G = \$1$ .
- The budget constraint is then  $F + G = 100$ .

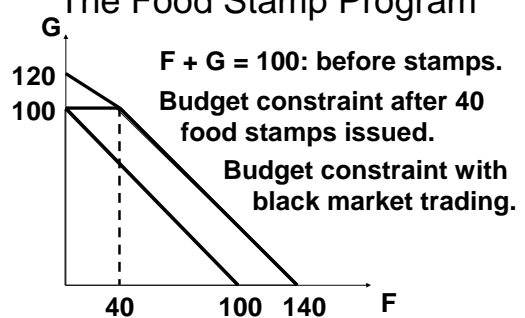
### The Food Stamp Program

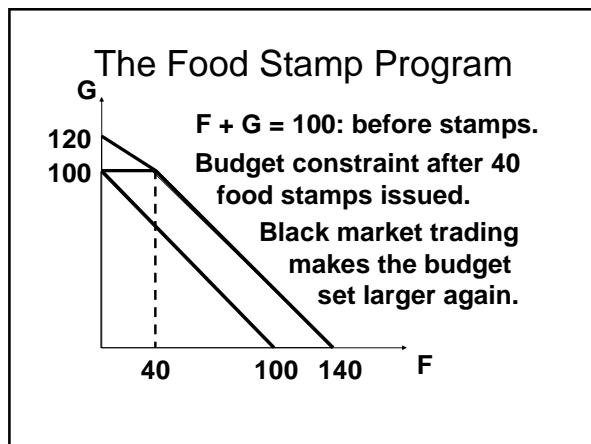


### The Food Stamp Program

- What if food stamps can be traded on a black market for \$0.50 each?

### The Food Stamp Program





### Budget Constraints - Relative Prices

- “Numeraire” means “unit of account”.
- Suppose prices and income are measured in dollars. Say  $p_1 = \$2$ ,  $p_2 = \$3$ ,  $m = \$12$ . Then the constraint is  

$$2x_1 + 3x_2 = 12.$$

### Budget Constraints - Relative Prices

- If prices and income are measured in cents, then  $p_1 = 200$ ,  $p_2 = 300$ ,  $m = 1200$  and the constraint is  

$$200x_1 + 300x_2 = 1200,$$
the same as  

$$2x_1 + 3x_2 = 12.$$
- Changing the numeraire changes neither the budget constraint nor the budget set.

### Budget Constraints - Relative Prices

- The constraint for  $p_1 = 2$ ,  $p_2 = 3$ ,  $m = 12$   

$$2x_1 + 3x_2 = 12$$
is also  $1x_1 + (3/2)x_2 = 6$ ,  
the constraint for  $p_1 = 1$ ,  $p_2 = 3/2$ ,  $m = 6$ .  
Setting  $p_1 = 1$  makes commodity 1 the numeraire and defines all prices relative to  $p_1$ ; e.g.  $3/2$  is the price of commodity 2 relative to the price of commodity 1.

### Budget Constraints - Relative Prices

- Any commodity can be chosen as the numeraire without changing the budget set or the budget constraint.

### Budget Constraints - Relative Prices

- $p_1=2$ ,  $p_2=3$  and  $p_3=6 \Rightarrow$
- price of commodity 2 relative to commodity 1 is  $3/2$ ,
- price of commodity 3 relative to commodity 1 is 3.
- Relative prices are the rates of exchange of commodities 2 and 3 for units of commodity 1.

### Shapes of Budget Constraints

- Q: What makes a budget constraint a straight line?
- A: A straight line has a constant slope and the constraint is

$$p_1x_1 + \dots + p_nx_n = m$$

so if prices are constants then a constraint is a straight line.

### Shapes of Budget Constraints

- But what if prices are not constants?
- *E.g.* bulk buying discounts, or price penalties for buying “too much”.
- Then constraints will be curved.

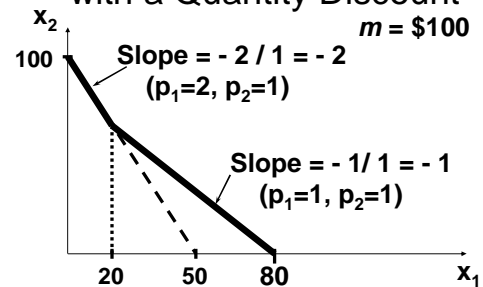
### Shapes of Budget Constraints - Quantity Discounts

- Suppose  $p_2$  is constant at \$1 but that  $p_1 = \$2$  for  $0 \leq x_1 \leq 20$  and  $p_1 = \$1$  for  $x_1 > 20$ . Then the constraint's slope is

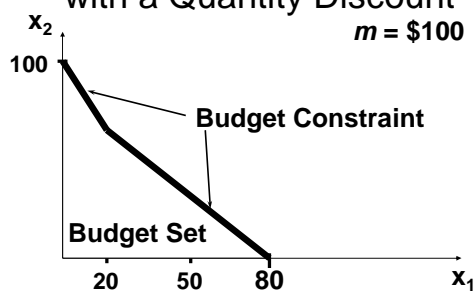
$$-p_1/p_2 = \begin{cases} 2, & \text{for } 0 \leq x_1 \leq 20 \\ 1, & \text{for } x_1 > 20 \end{cases}$$

and the constraint is

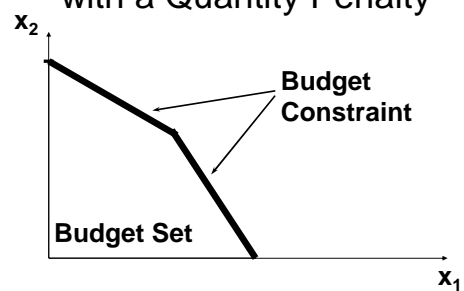
### Shapes of Budget Constraints with a Quantity Discount



### Shapes of Budget Constraints with a Quantity Discount



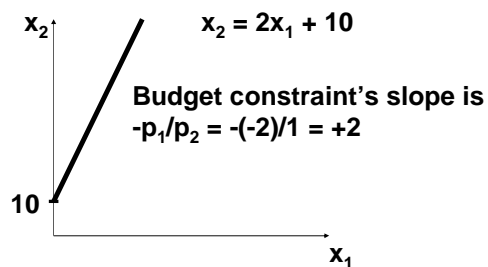
### Shapes of Budget Constraints with a Quantity Penalty



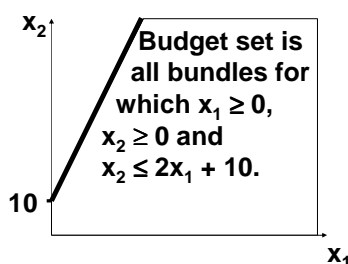
### Shapes of Budget Constraints - One Price Negative

- Commodity 1 is stinky garbage. You are paid \$2 per unit to accept it; i.e.  $p_1 = -\$2$ .  $p_2 = \$1$ . Income, other than from accepting commodity 1, is  $m = \$10$ .
- Then the constraint is  
 $-2x_1 + x_2 = 10$  or  $x_2 = 2x_1 + 10$ .

### Shapes of Budget Constraints - One Price Negative

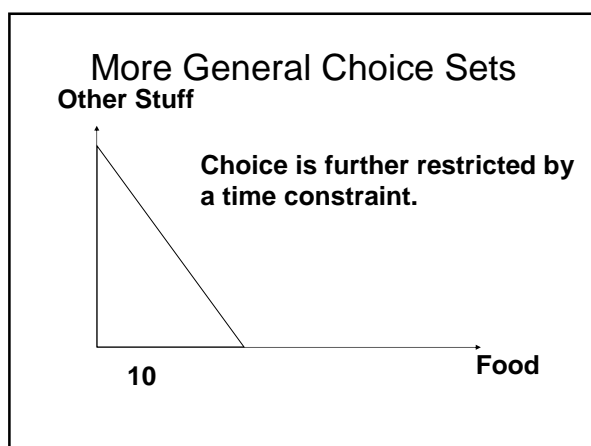
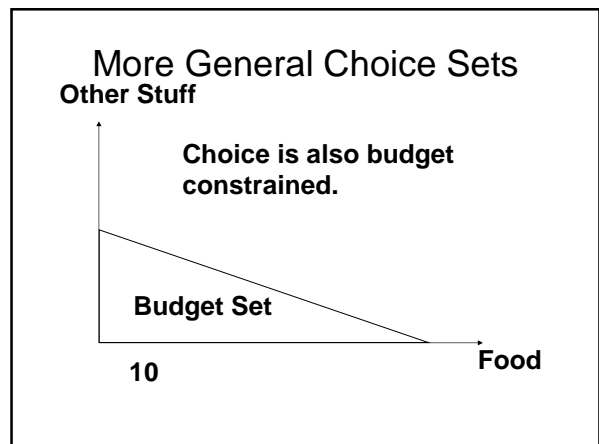
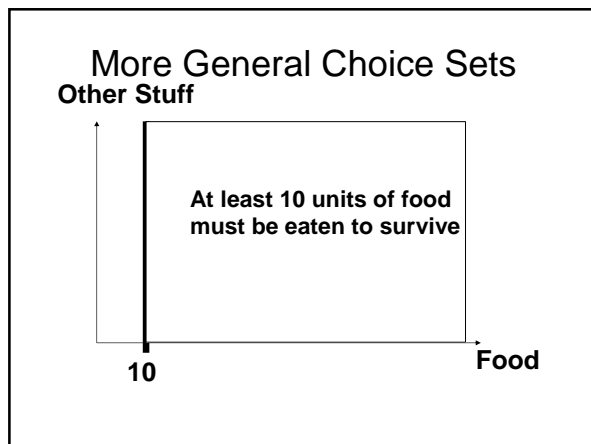


### Shapes of Budget Constraints - One Price Negative



### More General Choice Sets

- Choices are usually constrained by more than a budget; e.g. time constraints and other resources constraints.
- A bundle is available only if it meets every constraint.



### More General Choice Sets

So what is the choice set?

